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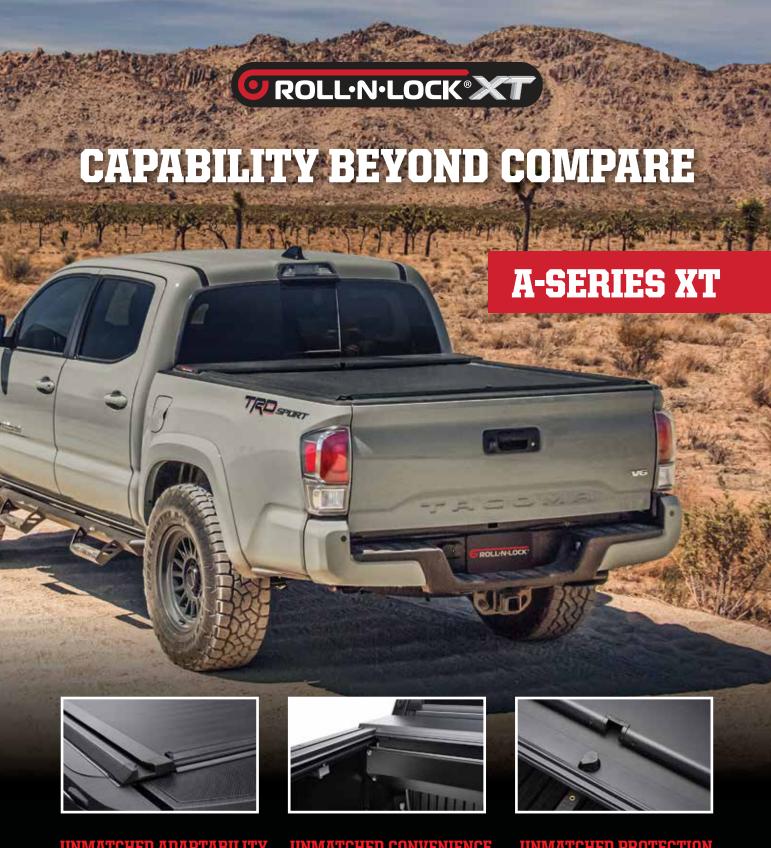
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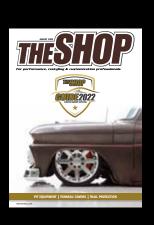
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By James Maxwell

ON THE COVER



Whether it's a routine install or a one-of-a-kind restomod build like the *LokJaw* 1966 Chevy pickup from Banks (featured in the May 2022 issue of *THE SHOP*), you're going to need quality manufacturers and service providers on your side to get the job done right. Our annual Verified Suppliers Guide listings will help you find the partners you seek. *Listings begin on page 81*.

(Photo courtesy Banks)

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Customers from coast to coast and around the world trust Motor State Distributing to supply their businesses with the automotive performance parts they need.

Motor State Distributing stocks over 675 brands, including the full line of TCI Automotive products.







DRIVER'S SEAT





Jef White Editor www.theshopmag.com

Industry Sales Keep On Rising

hether it's a pandemic, supply chain challenges, inflation or higher gas prices, it doesn't seem to matter. The specialty automotive aftermarket just keeps on growing.

Sales of specialty equipment parts reached a new high last year, according to findings from the 2022 SEMA Market Report, which provides the automotive aftermarket industry a comprehensive review of the specialty equipment market in 2021.

The numbers are impressive—\$50.9 billion in retail sales for the first time in history, up from \$47.9 billion in 2020.

SEMA indicates that the growth was driven by strong

consumer interest in repairing and modifying their cars and trucks, as more than 80% of specialty equipment consumers reported spending as much, if not more, time working on their personal vehicles as they did during 2020.

"The 2022 SEMA Market Report can help member companies identify key areas of interest for consumers, and where the most money was spent on parts in 2021," says Gavin Knapp, SEMA director of market research. "As our biggest research report of the year, this is a must-read for any business owner who wants to make strategic, datadriven decisions."

As restrictions on in-person shopping eased in 2021, consumers were more comfortable going into stores to buy parts. The split of in-store versus online sales in 2021 was roughly 50/50—versus 54% online in 2020, and 45% online in 2019.

Knapp expects the normalization to continue through 2022.

When it comes to preferred vehicles, pickups remain the single biggest segment in the specialty equipment parts market. An estimated 13.6 million trucks were modified by consumers in 2021, accounting for a combined 31% of specialty equipment parts sales, according to SEMA.

But there are still challenges. Supply chain issues are a top concern this year, as more than 90% of specialty equipment manufacturers, distributors and retailers feel that their business has been impacted by supply chain-related challenges.

This, in turn, is softening expectations regarding 2022 sales.

The report includes new data on the U.S. market size, consumer profiling, industry trends and changes in the vehicle population.

It is available for free download at sema.org/research. **TS**



EXECUTIVE EDITOR: Jennifer King jking@cahabamedia.com

> **EDITOR:** Jef White jwhite@cahabamedia.com

ASSOCIATE EDITOR: A.J. Hecht ahecht@cahabamedia.com

CONTRIBUTING WRITERS: Barry Alt, John Carollo, John Gunnell, Maura Keller, James Maxwell, Josh Poulson, Jason R. Sakurai, Brett Solomon, Kate Zabriskie

CREATIVE SERVICES

DIGITAL PROJECT MANAGER: Greg Ragsdale ART DIRECTOR: Elizabeth Chick WEB DEVELOPER: Grea Caudle

CIRCULATION

SUBSCRIPTION CHANGES & INQUIRIES: customerservice@cahabamedia.com

ADVERTISING

ASSOCIATE PUBLISHER: Stacy Marshall smarshall@cahabamedia.com

SENIOR ACCOUNT EXECUTIVE: Wendy Miles wmiles@cahabamedia.com

CLIENT SERVICES COORDINATOR: Kelly Duman kduman@cahabamedia.com



PUBLISHER: Matthew G. Conroy VP OF SALES: Greg Meineke **CREATIVE DIRECTOR:** Terri McVey **DIRECTOR OF FINANCE:** Brandon Whittemore

> P.O. Box 530067 Birmingham, AL 35253

EDITORIAL & PRODUCTION

1900 28th Avenue South, Suite 200 Birmingham, AL 35209 205-212-9402

















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WHO NOT HOW

Delegate & cooperate to get your time back.

By Barry Alt

t's hard work running and growing a business with a small team, and if you're trying to do most everything yourself, it's even more challenging.

Spreading yourself too thin by attempting to handle every task is just not sustainable and will hinder the growth of your aftermarket shop. All the ongoing customer requests, projects, invoicing, staff needs, parts searches, etc., as well as keeping the work coming in by growing and optimizing your online presence, marketing and networking, will eventually wear you out, if it hasn't already.

If you're trying to do everything yourself all the time or with a limited team, you won't be able to grow your business as fast as your competition. In the end you'll just burn yourself out.

A NATURAL REACTION

It's only natural for small business owners to want to control all aspects of their company. When you first started your shop, you probably had to do everything yourself, because that's all you had.

But, as you slowly grow, attract more customers, generate more profit and start becoming a well-known shop, it's important to recognize that you don't have to do everything yourself.

In fact, you'll find over time that trying to do it all yourself becomes very inefficient and unproductive, especially when it comes to tasks you know you need to do to be successful but either hate to do or that aren't your specialty.

So, if you're sitting there staring at all the projects you have going on, along with the marketing and back-office work that's possibly piling up, and wondering how you're going to take care of it all and also find time to grow your business—STOP!

Don't think about the *HOW*; think about the *WHO*. Who can you get to help you with this work?

(I'm sure some of you are thinking, No kidding!? I already know this, but with the current state of the industry it's almost impossible to find quality new employees to fill our current openings. Please read on, as we'll be discussing options that you might not have thought of, didn't know were available or thought were too costly.)

GAINING EFFICIENCY BY THE BOOK

Who Not How: The Formula to Achieve Bigger Goals Through Accelerating Teamwork is a fantastic book written by Dan Sullivan and Dr. Benjamin Hardy that helps readers ask the important question, who can help me achieve this?

When we're faced with a decision, a challenge or a complex task, we always stop and ask ourselves how will I do this? rather than who can help me with this? What would happen in your life if you asked this question about everything you wanted to accomplish? What would happen if you asked this question about everything you've been putting off doing?

Whether you're updating your social media, building and updating a new website, sending out invoices, doing email marketing or hiring new staff to work on the projects in your shop, there's always a moment of consideration—a moment when you think, *how can I accomplish this task?*

Instead of asking ourselves how we can accomplish this difficult task, we should be asking who's best suited to achieve it. Keep in mind that it doesn't always mean hiring a new staff member.







You're a talented and creative automotive expert in your field. You know how to fully restore a classic, gain peak performance from an engine or create an eye-catching custom build. But you might not be the best at maintaining your website, managing client accounts, keeping your books up-to-date or marketing your shop online.

Still, in the end, you know that these things are vitally important to growing your business.

If you find yourself struggling to do something yourself, or if you're wasting too much time trying to learn to do it yourself, then consider delegating the task to somebody else.

Don't spend time learning something new that's not really what you want to do or focusing on something you know you can't do well, when you could be spending more time on what you love—your business and working on projects in the shop and with your customers.

This mindset of who not how will help you grow your business at a much faster pace than you ever could by yourself or with a small team. Hire people who can do the work you dislike or aren't good at so you can focus on other, more important things like your clients, big projects, networking, and growing your auto restoration, performance, restyling or race shop.

"What is the ultimate quantification of success? For me, it's not how much time you spend doing what you love. It's how little time you spend doing what you hate."

Casey Neistat (from *Who Not How* by Dan Sullivan and Dr. Benjamin Hardy)

perform that are unrelated to what you love to do in your business. As you delegate tasks to different staff members or third-party specialized vendors, cross the

tasks off your list and free up more time for you and your business.

- Make a list of everything you do in your business, from marketing to sending invoices to working on projects
- Rate each of those tasks by how much you enjoy doing them on a scale of 1-5, with 5 being things you love
- Rate each task again, this time by how well you perform them

Review the list and find those tasks that are ranked low (1-3) in both enjoyment and proficiency. Those are the tasks you need to delegate.

You can also rank tasks based on items that must be done in-house and those that could be handed over to an outside third party—things like marketing, website management, social media management, bookkeeping and accounting.

STOP MICROMANAGING & MULTITASKING

If you want to take advantage of the Who Not How method, you will have to let the who do the how.

This means stop micromanaging and trust your team. And stop trying to multitask,





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THINK WHO NOT HOW

as it's been proven that multitasking can actually hinder your performance.

Your internal and external team members are there to help you. They all have their specific roles and tasks. For this method to work, you must let them do the jobs they were hired to do. Get out of their way and give them the go-ahead to do what they do best.

From the Book:

"The first key to engaging in highquality teamwork is to not think you know exactly what you're doing. You've got to be open to other people's ideas. You've got to realize that other people's ideas, solutions, or strategies can be far superior to your own. And that's a good thing!"

Your role in this relationship as the shop owner or manager is to bring your A game. Start by educating team members and third-party vendors about your company's goals, mission, vision and values, and provide them with the assets and approvals so they can effectively do their jobs in support of your business.

After that, they should do most of the work for you while you concentrate on the tasks you love. Remember, time creates money.



PRO TIP: We know it's hard to let go sometimes. For some tasks,



writing down the process you'd like the staff member to follow will ensure the job is completed the same way every time to your satisfaction. It will also help you give employees the space they need to do their job properly.

THE RIGHT 'WHO' FOR THE JOB

Finding the right person or partner company for each job can be difficult, but it doesn't have to be.

Look at your goals for the next 30, 60 and 90 days and run a *who audit* over them. Carefully analyze who you think can help you achieve them. If you can find somebody who already works for you, great! Giving a loyal employee more responsibility will remove the hassle of interviewing and vetting potential new hires or third-party vendors.

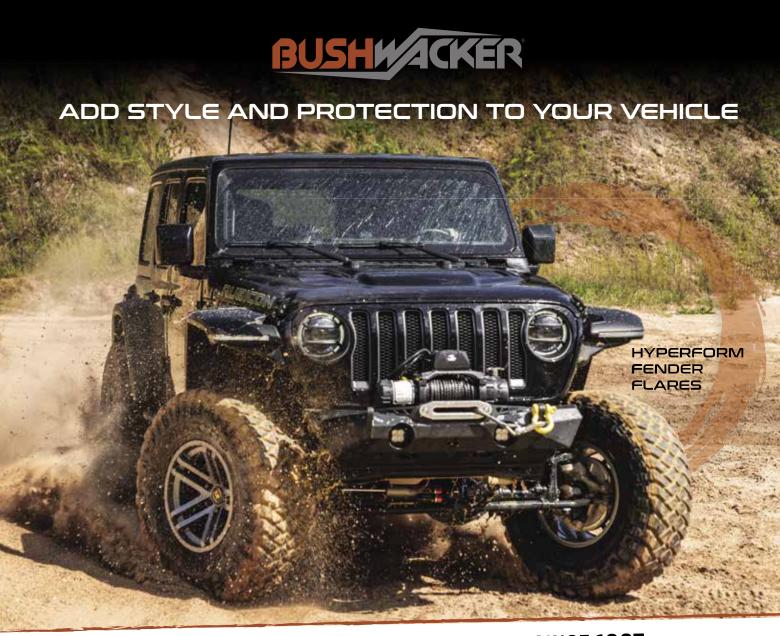
If you don't have someone in your shop who can take over social media, website updates, digital marketing, bookkeeping or any other tasks that are vital to your shop that you want to delegate, then you'll have to go on the hunt for somebody new.

We all know this, but so often we decide it's too hard to find that perfect *who* these days, so we try to do it all ourselves instead. I know, I've been there.

The key is to look for partners to complement what you're currently doing and amplify your message without taking any more of your time. (OK, maybe a little

Spreading yourself too thin by attempting to handle every task is just not sustainable and will hinder the growth of your aftermarket shop.





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If you find yourself struggling to do something yourself, or if you're wasting too much time trying to learn to do it yourself, then consider delegating the task to somebody else.

bit more of your time as you'll still need to communicate with them, providing assets and approvals.)

But, in the end, a competent third-party service provider can help, not hinder, your business and reduce your stress.

This is where your *who audit* comes in handy. By constantly updating your criteria regarding the necessary skills, talents and/ or even personality traits you're looking for in an employee or vendor to hire for each task, you'll be able to quickly narrow your search.

PRO TIP: Some people love doing certain tasks or want to learn new things. A great way to find the perfect person for a job is to ask your current employees if anybody would like to work in a specific area or learn a new skill. You may find that they have an aptitude for something that you didn't know about that could help the business.

From the Book:

"Rather than viewing people or services as a 'cost,' as in the transactional mind-set, everything is viewed as an investment, with the possibility of 10X (10 times), 100X, or even bigger returns and change."

WHY FIND YOUR 'WHO'?

Finding a new staff member or third-party vendor to help your business gives you access to four incredible freedoms. These freedoms will help you grow your business and get back to doing what you love.

THESE FREEDOMS ARE:

FREEDOM OF TIME

Finding the who for your business will give you more time to do important things that maybe only you can do or that will help your business grow. Think working on your business rather than working in your business.

You'll have more time to network and find new clients, more time to do what you love, and more time for yourself and your family. Doing everything yourself limits your time, potential and income. There are only so many hours in a day.



Takeaways from the book:

- You can't have money freedom until you achieve time freedom
- By freeing up your time, you get the invaluable benefit of freeing up your mind
- By freeing up your time, you can focus on higher-impact activities—such as strategizing or creating—which will automatically increase your income

FREEDOM OF MONEY
Getting the perfect someone to do a specific job might cost you money, but by freeing-up your time, you'll be able to make more money and focus on more high-value work and clients.

Adding a *who* to complete tasks you don't like or aren't good at eliminates decision fatigue and allows you to be more strategic, which improves your ability to make more money.



Takeaways from the book:

- Focusing on *how* will greatly limit your ability to make money
- When you focus on how, it's often based on a scarcity mind-set and cost avoidance
- By seeing whos as an investment rather than a cost, you can quickly increase your income and revenue 10X or more

FREEDOM OF RELATIONSHIP

Being the *who* for others gives you the freedom to build relationships that can go a long

way toward growing your business.

Foster relationships with people who need your valuable skills to do the work they can't.

You'll only have time for this once you've found the perfect *who* for the tasks that are preventing you from expanding your business.













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THINK WHO NOT HOW



Takeaways from the book:

- Never stop creating value and nurturing your relationships
- Always ask "What's in it for them?" rather than "What's in it for me?"
- If you want to develop transformational relationships, then approach relationships in a transformational, rather than transactional, way

FREEDOM OF PURPOSE
Finding your who allows you to achieve bigger goals and work toward becoming even better than you already are. Once you have the help you need to focus your time and resources on doing the things you're great at and love doing, you'll be able to set bigger and better goals, collaborate with and help others while ultimately growing your shop,

and expand your vision for your business and your life.



Takeaways from the book:

- Collaboration immediately expands your freedom of purpose and vision, because what you can do with others is exponentially more than what you can do by yourself
- Collaboration allows you to focus on what you want to focus on and not feel guilty about getting help
- Collaboration transforms the initial intent of the project into something surprisingly better and more impactful than you would have planned on your own.

FIND YOUR 'WHO' TODAY

As digital marketing experts, we here at

Motorhead Digital are the *who* for many businesses looking to focus more time on their strengths and passions. We see first-hand every day how thinking who not how, benefits the work lives and personal lives of shop owners and managers.

Get back to what you love and find that perfect *who* for you today. **78**



BARRY ALT and his team at Motorhead Digital have over 24 years of experience in digital marketing and website develop-

ment. They offer their DONE-FOR-YOU Location, Site and Marketing Maximizer programs that will supercharge your website, social media and entire online presence so you attract better high-value leads into your shop. You can reach him at (585) 766-9785 or balt@motorheaddigital.



Finding the "who" for your business will give you more time to do important things that maybe only you can do or that will help your business grow. Look at your goals for the next 30, 60 and 90 days and analyze who you think can help you achieve them.



ike gardeners planting seeds, managers who spot potential can ■ help others produce results they may have never imagined for themselves. By following these 10 steps, anyone can learn to see the future success in others.

START WITH STRENGTHS Pay attention to what's special. Everyone has talents, and great potential spotters zero in on those gifts. Is someone organized, great with people, quick to pick up on new activities or mechanically inclined?

LOOK IN LESS OBVIOUS AREAS

Once you've identified visible strengths, start looking in less obvious places. You may

uncover a hidden talent. An average performer may become exceptional with a little help from the power of suggestion.

STICK WITH SINCERITY It's one thing to recognize a spark before you see it. It's another to tell people they're good at something when there is significant evidence to the contrary. Most people can spot insincerity from a mile away, so it's important to be honest and sincere.

IDENTIFY OPPORTUNITIES

In addition to recognizing possibilities, great potential spotters are on the lookout

for the places where others can shine. They know opportunities come in all shapes and sizes. Sometimes the opportunity is a task or a project. Other times it's a position or some other responsibility.

COME TOGETHER

Great potential spotters understand not only who and what to pair, but how to introduce the opportunity. Sometimes these conversations are casual, and other times they are formal meetings.

The type to hold largely depends on the person and the task.

And because every circumstance is different, it's important to be deliberate. If the task is part of routine work, a short conversation held in public may be appropriate. Conversely, when presenting a large project or new position, a formal meeting might be the better option.

PLANTING SEEDS FOR SUCCESS

CONNECT WHAT & WHY

Potential spotters follow a formula. They recognize a person's unique strength,

how it fits with the opportunity and why the match makes sense.

Ben, I've been watching you work. You know how to follow the SOP and now I think you're ready to increase your speed. You're diligent in your approach to what you do, and you have a can-do attitude. I'd like to get you some additional time on the line later today. I know you could be one of our top performers with some practice.

PREPARE FOR A RANGE OF REACTIONS

People react to potential spotters in a range of ways.

Some embrace what they're told and look forward to tackling whatever opportunity

the spotter highlights. Others get bogged down in self-doubt and require additional reassurance.

And, from time to time, the spotter meets with rejection when the person with the potential does not immediately or ever embrace the opportunity. A good potential spotter is ready for anything.

SET THE STAGE FOR SUCCESS

Sometimes people with great potential fail because

of factors that have nothing to do with the person or the opportunity. Exceptional potential spotters keep this in mind. And to the extent they can, they pave the way for success with training, exposure to information, time to practice new skills and other appropriate resources.

EMBRACE ALL RESULTS

When people meet with success, potential spotters acknowledge it and they're

well on their way toward finding additional



others produce results they may have never imagined for themselves.

opportunities to build on what's been achieved. On the other hand, when people and opportunities don't come together well, a good potential spotter takes the situation in stride and finds other avenues for people to thrive.

MAKE TIME FOR **SPOTTING**

Potential spotting can happen organically, but it can happen more often when you set aside time to think about it. Scheduling spotting time can yield great results. Great potential is in everyone, and when it's unleashed it

Imagine if everyone in your workplace realized even half of his or her potential. What could people achieve alone and together? Probably more than they do now. So, whose potential do you need to spot today? **75**

compounds. Success builds success.



KATE ZABRISKIE is the president of Business Training Works Inc., a Maryland-based talent development firm. She

and her team provide onsite, virtual and online soft-skills training courses and workshops. Visit www.businesstrainingworks. com.



Potential spotters recognize a person's unique strength, how it fits with the opportunity and why the match makes sense.

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More than just wheels on a toolbox.

By John Carollo

it equipment and accessories are really pit necessities in today's performance world. What started as a basic toolbox for the racetrack has evolved into a group of products that contributes to a team's performance by saving time, work and sometimes even money.

A wide umbrella—or, should we say, awning—covers the pit equipment category and this market has seen its evolution really ramp up in virtually all forms of performance activities, not just racing.

To learn more, we caught up with suppliers who shared their thoughts on the market and how shops can play their part.



Pit Equipment

■ HOT PRODUCTS:

Digital Air Pressure Gauges

■ FEATURES & BENEFITS:

Can read out to two-tenths; models that read from 0-99.99 and 0-150.0 psi available for additional use on RVs and trucks.

Intercomp Aaron Van Heel General Manager of Marketing

■ HOT PRODUCTS:

Organization Items

■ FEATURES & BENEFITS:

Popular offerings include cabinets, heavy-duty engine slings, secure jack holders, storage brackets, shelves, tie-down hangers and fuel storage products.

Pit Pal Products Katie Lass Marketing

■ HOT PRODUCTS:

Pit Boxes

■ FEATURES & BENEFITS:

Mobilized organization and storage for pit equipment.

Pitboxes.com Ricky Sanders Owner

■ HOT PRODUCT:

OuickJack

■ FEATURES & BENEFITS:

Portable car lift designed for trackside and garage use; two frames provide up to 24 inches of lift height at all four-corners with open undercarriage access; available in a variety of sizes and weight capacities; powered by a 110V electric/hydraulic power unit.

QuickJack Dave Wiederschall Marketing Strategist

■ HOT PRODUCTS:

Scale Ramps

■ FEATURES & BENEFITS:

Approach angle of 7.8 degrees for low race cars; provide a 2.5-inch lift to match most scales; offer a seamless transition onto the scale; made in the USA; lightweight 100% solid core high-density foam composition for easy storage and transport.

Race Ramps Christina Kwan Marketing & Reseller Relations

■ HOT PRODUCTS:

Wheel Well Cabinets

■ FEATURES & BENEFITS:

Install inside trailers; plenty of doors and shelves keep consumables secure, with the weight centered over the axles.

TechnoCraft Brian Hope Owner

ucts. "The industry is making products better, faster and more durable."

And don't forget more efficient as well.

"The equipment has evolved to be much more convenient and easier to use in many ways, like our Intercomp RFX wireless scales with no cables to trip over or break," says Aaron Van Heel, Intercomp's general manager of marketing.

It also considers the needs of today's racers. "The development of new products that have truly helped individuals and teams turn around their pit efforts in a more convenient and quicker manner is impressive," says Christina Kwan, who handles marketing & reseller relations for Race Ramps. "However, more equipment for convenience also means more

room is needed in the transporter/hauler. We make a product that satisfies the need for convenience, but without taking up more space or adding a lot of weight to the overall operations."

As in many walks of life, it's about being prepared.

"For the most part, we have seen more and more customers wanting to simplify life by being more organized," observes Ricky Sanders, owner of Pitboxes.com. "With a pit box, it allows them to be organized and mobile at the same time. The pit box allows them to take equipment wherever they need to go, whether it's from the shop to the trailer or from the trailer to pit lane."

And the market is growing as interest and

TechnoCraft designed and constructed a mule box for Preston Seratt for his Mini Sprint program that includes an eight-drawer toolbox and a walk on top to bolt directly onto a Kawasaki Mule 610. Racers used to adapt products or make what they needed out of scrap or wood. Now, most pit equipment is top-quality and readily available. (Photos courtesy TechnoCraft)

SHOP AWAY FROM SHOP

When it comes to pit equipment, who says you can't take it with you?

"The biggest change in the pit equipment market in the past 10 years is the quality of products produced," says Brian Hope, owner of TechnoCraft. "Racers used to adapt products or make what they needed out of scrap or wood. Now, most everything is easily available, and the quality of most products is amazing."

That racers see real results out of professional-grade pit equipment only helps the cause.

"The pit stop process has been cut in half because of the speed and efficiency of the tools and supplies needed to complete the task," notes Jody Schmeisser, owner of Pit Pal Prod-







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727-531-9353 Boise, ID 208-342-6868 Idaho Falls, IO 208-523-5892 Chicago IL 773-889-4500 Albuquerque, NM ... 505-761-0100 Oklahoma City, OK 405-942-8435 Portland, OR 503-417-5300 Portland, OR 503-691-6251 Providence Ri 401-384-6010 901-480-4431

Memphis, TN.

214-637-6356 Dallas, TX 214-637-3301 Houston, TX 713-862-2929 San Antonio, TX 710-274-8424

Tacoma, WA

253-597-6075

800-876-5152

USAC Renames Mechanic Award to Honor Former President

eginning with the 2022 season, USAC's Chief Mechanic of the Year Award will be named in honor of championship-winning mechanic and USAC president Johnny Capels.

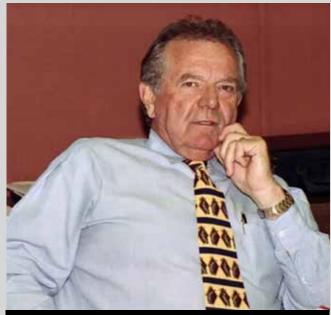
The Golden Greek Award—named after Capels' nickname—will reward the top mechanical achievement from USAC's Silver Crown, AMSOIL National Sprint Car and NOS Energy Drink National Midget season, the organization says.

The award, which will be presented annually, will recognize the individual deemed most worthy based on the criteria of their mechanical performance, team success and how the individual deals with race officials and the media. A special perpetual trophy is being commissioned.

Capels passed away on June 9 at the age 86. He served in numerous roles within the auto racing community, including as a builder, driver, chief mechanic, team manager, car owner and series president.

"He was a man that meant so much to the United States Auto Club," said USAC President and COO Kevin Miller. "The Golden Greek Award is a way to preserve his legacy while honoring the present and future chief mechanics who have and will follow in his path."

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USAC's Chief Mechanic of the Year Award will be named in honor of championship-winning mechanic and USAC president Johnny Capels, who passed away in June.



Today's pit products are more durable and effective than ever. (Photos courtesy Pit Pal Products)



Versatile pit equipment makes a real difference. (Photo courtesy Pit Pal Products)

participation in lower-level motorsports stays strong, says Dave Wiederschall, marketing strategist for QuickJack.

"When it comes to those of us in the industry, we're seeing a huge increase in demand for pit/paddock equipment due to the surge in popularity of entry-level, grassroots racing and enthusiast-level driving."

EVERYONE WELCOME

If your shop serves local racers, offering pit equipment can help build your brand.

"There's a booming crowd of DIY motorsport enthusiasts eager to drive, maintain and modify their vehicles. That said, they also want a place they can trust to bring their machines when they lack the time or skill to perform certain tasks," Wiederschall explains. "There's a sort of like-minded connection, or relatability, established when the place that services or modifies performance machines also provides equipment for you to work on them yourself."

Racers do their research these days, he continues, and only want the best in the business touching their cars.

"Offering equipment plays a huge role in establishing a two-way connection and, ultimately, trust. These customers want a place they can trust, and if the shop trusts them to get some of the maintenance done or perform simple track adjustments, the customer is more likely to trust the shop with their vehicle. It can build an excellent business relationship and a lifelong customer base."

And more participation means more potential.

"There are so many great opportunities to participate in events with your car—from mild to extreme, there's a place for everyone," Kwan says. "The biggest benefit for shops that sell pit equipment is fostering the passion of car enthusiasts and providing products that truly enable them to bring their shop to the track.

Being a part of an enthusiast or racer's journey allows for a growing and long-lasting relationship with them."

Van Heel adds that quality equipment equals better results on the track.

"Future customer business comes due to the benefits gained by the additional convenience when working in their pit at the race," he says. "The easier the car is to work on, and the better the chassis setup is, the more success and wins racers will have, which will drive more business back to the shop. The tools in the pit are necessary to win for all types of racers."

Schmeisser sees it as well.

"Our products provide storage solutions to maximize your workspace. Having a specific location for everything you need saves time when it matters most. Our customers benefit

from knowing where all of their tools and accessories are located." Suppliers see the benefits of organized racers performing at the

track as well.

"Pit equipment puts our name out there, gets people talking about our products and helps us increase sales," Hope notes.

And racers truly want and need the products, says Sanders.

"Even with the pit box being a relatively higher single-item price,





and brings a

little piece of

the shop to the

track. (Photos courtesy Race

Ramps)





Offering equipment plays an important role in establishing a two-way connection with customers. (Photos courtesy QuickJack)

it is actually sometimes an impulse purchase," he explains. "Everyone that is transporting to events can benefit from a pit box, due to being organized and mobile."

HOW THIS WORKS

Manufacturers partnering with teams and individuals on projects is a great way to innovate and integrate products and gauge potential.

"We at QuickJack absolutely love being involved in the automotive community. We work with a ton of gearheads from all walks of life and around the globe. YouTube influencers, professional racers in a variety of series and classes, custom car builders, you name it. It's genuinely hard to keep up with the number of sponsorship requests we receive, and I think that directly relates to the demand for pit equipment and service equipment in general," says Wiederschall.

The racers expand their own skill sets and bring along their audiences.

"It's about educating and inspiring others to get out and have fun with cars and trucks," he adds. "The passion for motorsports is alive and well. We see it every day and feel very fortunate to be involved in this industry, this community, to see it grow and see the multiple generations involved. Carbureted, fuelinjected, turbocharged, supercharged, lifted, lowered, muscle car, import—it just doesn't matter. Everyone wants to get out there and have a good time behind the wheel and behind the wrench."

It often starts with solving a particular problem.

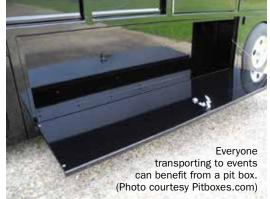
"We have been called upon by several organizations to develop full drive-up ramp systems that allow for weighing and more convenient tech inspections," says Kwan from Race Ramps. "While we make full drive-up systems for the restyling market, race organizers don't need as high of a lift. But they do need the ramp to have cut-outs for the scales to firmly rest in and to have the approach angle very low to accommodate even the lowest of race cars. In the past, we have provided custom drive-up scale ramps to Formula DRIFT and the OPTIMA Ultimate Street Car series. As more series are created, we foresee more demand."

These types of collaborations produce measurable results, notes Van Heel.

"Intercomp scales and chassis setup equipment have always been a big part of setting up the chassis of any type of race car in the







Customers want to simplify their lives by being more organized. (Photos courtesy Pitboxes.com)

pits, but now with wireless communication and items as simple as our Intercomp Angle Gauges and as sophisticated as keeping an Intercomp Shock Dyno inside the trailer, we can help increase performance and contribute to faster lap times at the track at every event."

Sometimes, development can be a one-off project.

"We designed and constructed a mule box for Preston Seratt for his Mini Sprint program. We incorporated an eight-drawer toolbox and a walk on top to bolt directly onto a Kawasaki Mule 610," says Hope from TechnoCraft.

And sometimes advancements come from factors beyond our control.

"The pandemic changed how customers see the use of some of our products. Racing was put on hold and customers weren't investing in trailer and garage upgrades," recalls Katie Lass from the marketing department at Pit Pal. "We value the fact that our products are versatile, and a number of them became increasingly popular for personal protective equipment use. The same shelves and cabinets used for racing supplies became great storage solutions for cleaning supplies and sanitation products."

Versatility is an important quality, agrees Sanders from Pitboxes.com.

"Not only do we do a lot of race team pit boxes, but we also build them for trade show and workshop applications. Anything that needs to be organized and mobile can benefit," he says. **15**



n East Leroy, Michigan sits the 20,000-square-foot shop, Blue Collar Muscle Rods & Custom. Founded a little over a year ago by Eric Meyer, Blue Collar offers service and maintenance for special interest vehicles including bodywork and paint, rust repair, custom fabrication, wiring, suspension, steering, brake and air con-ditioning upgrades, plus full restorations and ground-up builds.

"I was having other shops perform work on my cars and sometimes the work was less than what I expected, and I was paying a lot of money for this work," Meyer recalls. "I knew there must be room in the market for a shop that could do highend work without the high-end price, as

well as a shop that would work on small to large jobs."

In 2017, Meyer was part of corporate America and felt that he was working hard but not being recognized for his efforts. A visit to Michigan's Small Business Development Center office near his home outlined the steps needed to open his own shop.

"I researched the market and other shops and wrote a business plan. I hired an architect to formalize my building design," he says.

After several delays due to COVID-19, the shop was finished in December 2020 and opened for business in January 2021.

"At that time, I had five cars in-house to begin working on. The word got out and I

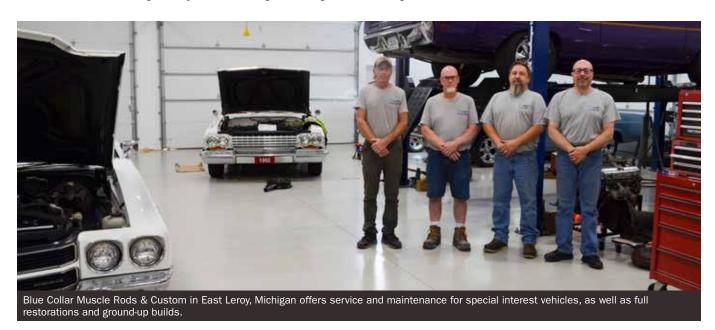
quickly had 16 cars in-house by the middle of the year, with a high of 20 cars in-house at one point," Meyer says.

OUALITY FROM THE GROUND UP

The Blue Collar shop is split—one half for clean assembly and mechanical work, and the other allocated for bodywork and paint, welding and fabrication. The idea is to keep the work that creates dust and dirt separated from the assembly area.

Also, there is space for vehicle storage and a second floor area for parts removed from cars when they are disassembled. A small office and customer/visitor lounge round out the layout.

Recently, the Blue Collar team (bluecollarmusclerods.com), which consists





Owner Eric Meyer started Blue Collar after taking his own vehicles to shops that charged more and delivered less than he expected.



The Blue Collar shop is split—one half for clean assembly and mechanical work, and the other allocated for bodywork and paint, welding and fabrication.

of Meyer and five employees, started on two rotisserie, ground-up builds.

"This is a big step for a new shop because customers see your work and they trust you to take their car down to the shell and then renew every bit of it," Meyer says. "When you are able to take a car down this far and bring it back to like-new condition, it shows the quality and capabilities of the shop."

Another thing Meyer and his team take pride in is their ability to solve nagging issues with the cars they work on, such as carburetor choke operation, properly timed transmission downshifts, a properly calibrated speedometer or properly bedded brake pads.

"These items are not as impactful as shiny paint or a new set of wheels, so often they go unaddressed," Meyer says. "Owners bring their cars to us for these issues and we have the knowledge and experience to solve them. We approach many of these issues by taking a step back and looking at the car as a whole, because problems sometimes feed or create other problems, and you have to recognize and fix one problem before fixing another."

In 2021, most of Blue Collar's customers brought their cars to Meyer for mechanical

and restomod-type upgrades. The shop also did a number of brake, suspension, wheel/tire and engine upgrades during its first full year.

"The reason for this is daily driver-type repair garages cannot take on these cars, because of the level of detail and time that it takes to move these cars from start to finish," Meyer explains.

For example, if you are putting brakes on a 2014 Silverado, you visit the local auto parts store and most likely they will have everything you need to do the job in stock. But, if you are working on the brakes of a 1940 Buick, you can't visit the auto parts store for the products you need. The car's existing brake shoes will have to be removed from the car and shipped to a third-party restoration company that relines the old shoes.

"If a repair garage takes on this job, the car is pushed outside to suffer through the weather while the shop waits for the brake shoes to come back. Owners don't like their cars outside," Meyer says. "We keep all of our customers' cars inside the entire time we are working on them. Now that we have been open for over a year, car owners are finding us and bringing us more long-term projects."

EMBRACING CHALLENGES

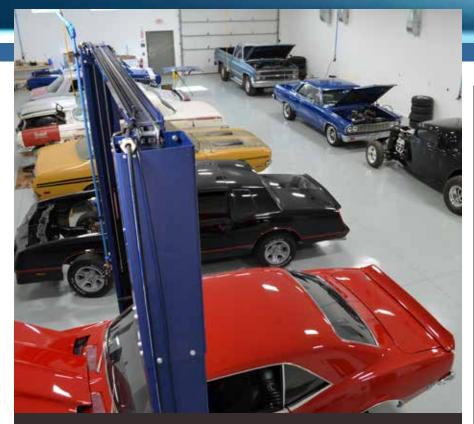
Blue Collar recently painted a 1934 Ford coupe and has five complete paintjobs moving through the shop. Most customers live in Michigan or Indiana, but clients from as far away as Oklahoma and California are on the waiting list.

As a result of the pandemic, supply chain interruptions have impacted all industries. For Meyer, the main issue has been parts availability.

"In the past, lead-times for built-to-order parts were two to four weeks; now they are 12 to 14 weeks, and some microchipped products are 18 to 20 weeks," Meyer reports. "We are changing our procedures in the shop to identify the products we need and order them sooner in our process. The supply chain is also affecting things such as the bodywork and paint products we use, so we have started keeping those products in stock and regularly review our inventory to ensure we don't run out."

Stocked items include paint and bodywork supplies, oil and filters, common brake fittings, and items that are used on

FAST' Off the Line



As more customers find the shop, its project waiting list continues to grow.



Meyer enjoys it when customers visit to see the progress on their cars and show their excitement for the work being performed.

cars repeatedly such as proportioning valves.

But it's not always easy to know what's coming next.

"If we worked on half-a-dozen 1969 Camaros year after year, we would know to keep at least one tilt steering column in stock. But, in the past 14 months, we have only had one 1969 Camaro need a

column. And considering the popularity of 1979-'93 Mustangs, we've only had the opportunity to work on one since opening," Meyer says. "We work on a lot of uncommon cars also, such as a 1964 Dodge Polara convertible, and parts for cars like that are ordered as needed."

Meyer points to finding dedicated, talented employees as the toughest part

of running the shop. It's difficult to teach someone how to work on old cars or have an eye for small details, he explains, noting that the best technicians seem to have a knack for what they do.

"I am not aware of any school teaching future technicians how to work on carburetors, unless the school offers classes on high-performance or racing," he says as an example. "Some schools don't offer classes like that."

Instead, he finds employees through friends or after seeing someone's car that they built at home.

"I ask them if they'd be interested in joining my team," Meyer says.

To keep them once they're hired, Meyer offers a generous time-off policy (four weeks of vacation time as a new employee) and also gives paid time off between the Christmas and New Year's holidays.

"I want my team to have the flexibility to enjoy time with their children and families, and having time off allows them to do that. I also want my team to be focused on the work in the shop and not distracted by events at home," Meyer says. "They can take time off to take care of what they need to when life happens. I also provide tools and equipment, so if a team member doesn't have the necessary tools to do a job, the shop will purchase the equipment."

CONNECTING WITH CUSTOMERS

While having been in business for only a little over a year—and during a pandemic, to boot—Blue Collar Muscle Rods & Custom has quickly made a name for itself in the industry.

That said, the company has advertised in three local mini-newspapers, resulting in an increased presence in the marketplace.

"Customers will tell us that they saw our ad in the newspaper. But in addition to that, we have full-color, double-sided flyers that we place on cars attending car shows and cruise-ins," Meyer says. "Unlike the newspaper, this puts our advertising right in the hands of our target market. And unlike the newspaper that gets thrown away, our flyer is saved in the glovebox of the car, so the car owner can look us up at a later time. All of our advertising to date has

Today's supply chain challenges make advanced planning and ordering a priority.

been local. We plan to launch a nationwide marketing effort in the future, but currently we have enough local business."

Back at the shop, Meyer enjoys it when customers visit to see the progress on their cars and show their excitement for the work being performed.

"We worked on a customer's 1960 Impala with original paint that was tired and dingy. We buffed and polished the car and repaired a few dents using paintless dent repair techniques. We brought the shine back," Meyer says. "When the owner saw the car for the first time after that, they were amazed at the transformation."

The Blue Collar team also worked on a 1969 Ford Fairlane, adding power steering and power brakes. After a summer of cruising, the customer called Meyer to say how much more he enjoyed driving the car than before.

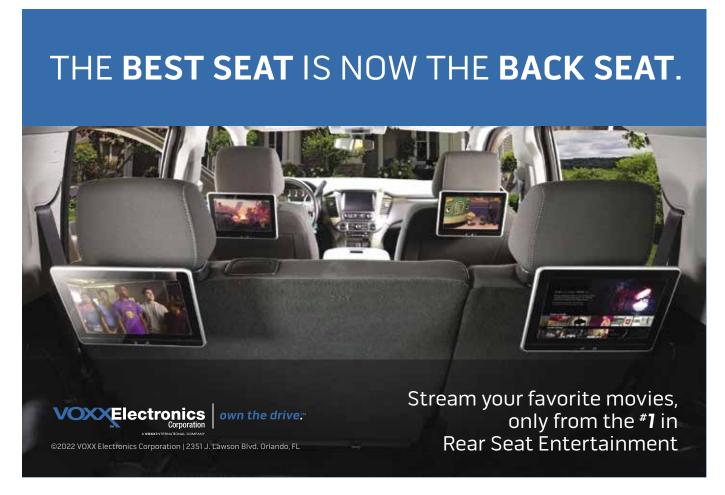
"It makes me happy when customers



are excited about driving their cars again," Meyer says. "If they're not driving the car, what's the point of ownership? If we continue to offer services that are affordable—every car doesn't need a full restoration, and every customer can't afford that—and services that are completed in

weeks or months and not years, the shop's growth will continue." **TS**

MAURA KELLER is a freelance writer based in Minnesota. She can be reached at maurakeller@ vahoo.com.



S[©]® PERFORMANCE **PRODUCTS**



Classic Truck Brakes

Wilwood Disc Brakes, Camarillo, California, presents six-lug, truck-grade Rear Brake Conversions for 1963-'87 Chevy C10 and GMC C15 pickups and related SUVs. Designed to complement existing six-lug front brake kits, the DynaPro rear kit features 11.00-inch-diameter rotors, while the Dynalite kit features 12.19-inch rotors—both with internal drum parking brakes. Dynalite and DynaPro calipers are machined from stress-flow forged aluminum with four stainless steel pistons and come equipped with fade-free SmartPad BP-10 compound brake pads.

Toyota Pistons

Manley Performance, Lakewood, New Jersey, presents its expanded Piston line for Toyota 3UR-FE engines found in Tundra, Sequoia, Land Cruiser

and Lexus LX570 models. Forged from race-proven 2618 aluminum alloy, 3UR-FE pistons are now available

in multiple bore sizes (standard to plus-0.65mm) in compression ratios from 10:1 to 12.5:1. Attributes include an offset wrist pin for quieter startups, a pressure balance groove and molycoated skirts to reduce friction and improve longevity.







First-Gen Bronco Interior Kit

TMI Products, Corona, California, presents an Interior Kit for 1966-'77 first-gen Ford Bronco applications. Available products include door panels, quarter panels, a tailgate panel, a carpet kit, floor mats and a console, plus a full lineup of options.

Ford Truck A-Pillar Monitor Mounting Arms

Edge, Ogden, Utah, presents the new 18600 CTS3 A-Pillar Display Mount that offers a more permanent and vehicle-specific mounting solution for the company's



CTS3-based monitoring devices in 2011-'16
Ford F-250/F-350 Super Duty applications. The mounts are engineered to secure the CTS3 monitor in a convenient viewing position without obstructing the driver's view of the road.

Frontier Overland Exhaust

MagnaFlow, Oceanside, California, presents an Overland Series Cat-Back Performance Exhaust System for 2022 Nissan Frontier models. With 2.5-inch main piping that closely hugs the undercarriage and a high-clearance, 2.5-inch single side exit, the kit improves ground clearance and departure angles. An

integrated NDT (No Drone Technology) resonator and versatile tuning of the piping and straightthrough muffler nullifies unwanted droning noises.





Camaro Brake System

Holley Performance Products,
Bowling Green, Kentucky, presents
a REKUDO JL8 4-Wheel Disc Brake
System for 1970-'81 Camaro
and Firebird high-performance
applications. Featuring Corvette style
four-piston calipers front and rear,
the system also includes premium
rotors, dust shields, brake hoses,
spindles, hubs and other parts.
There are several options for caliper
finish, with and without the logo,
and the brake system can be used
with the complete REKUDO Camaro/
Firebird suspension system.

1930s-'40s Vehicle Heater

Vintage Air, San Antonio, presents its all-new Streamline Heater for 1930s-'40s vehicles. Made in the USA, the powerful, handsome heater system matches the classic styling of the Streamline Era of the 1930s while delivering heating power and efficiency. The system includes an Art Deco-style molded plastic cover and polished stainless steel trim. Single-knob operation ensures safety and ease of use, while powder-coated louvers direct air out of the bottom of the heater and separate it between the driver and passenger footwell areas.





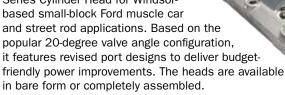
Personalized Coil-Overs

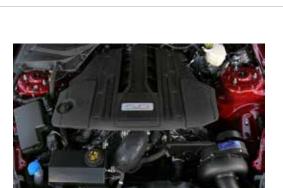
ST suspensions. Clovis. California, a KW automotive brand, presents the MAKE it YOURS coil-over customization program. Customers can create one-of-a-kind coil-overs to match their vehicle and personal style, choosing from 18 custom colors and adding up to 25 characters of personalized text. The

program allows customization of the company's ST XTA plus 3, ST XTA, ST XA, ST X and ST Adjustable Lowering Spring offerings.

Small-Block Ford Heads

Dart Machinery, Warren, Michigan, introduces a redesigned and improved SHP Series Cylinder Head for Windsorbased small-block Ford muscle car and street rod applications. Based on the popular 20-degree valve angle configuration,





2021 Mustang Supercharger

ProCharger, Lenexa, Kansas, presents a Supercharger Kit for 2021 Ford Mustang applications. Delivering noticeable power gains, the kits are easy to install with common hand tools and require no vehicle modifications. 75

SHARED VISION

Crafting the highest quality product.



This is an incredible opportunity for two industry-leading brands.

"We're really excited about this partnership, everyone knows the Dynamat name – they are the verb in the industry, and deservedly so. They created the market and paved the way for the sound deadening industry, going back over 30 years. Dynamat is known for delivering the highest quality products which aligns with the same vision that we have, here at Kindig-It Design." – Dave Kindig



Discover the Dynamat Difference.

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THE CHIP FOOSE EXPERIENCE

'A good design is timeless.'

Story & Photos by James Maxwell

hip Foose got his start in the world of hot rods by helping out in his dad Sam's Santa Barbara, California auto workshop. A 7-year-old Chip was sanding cars and learning things that can only be taught by doing hands-on work.

Some 30 years ago, *Street Rodder* Magazine asked Chip (who was 27 at the time) about his introduction to the car building world:

"When I was growing up, I used to watch him (Sam), bothering him, spilling paint on vintage cars," he recalled. Chip always had great respect for his father, and in another interview noted that early on his dad taught him "that trendy design dates faster than bellbottoms on a hippie."

Trends are something Foose has always stayed far away from with his creations.

"Never look at the trends or try to start a trend," he added. "If you do, your stuff will look old in two years. Just create a good design. A good design is timeless."

Foose says he was also influenced by Alex Tremulis, the designer of Tucker automobiles, who told him about the ArtCenter College of Design in Pasadena. Foose enrolled in 1984, quit for a time, then went

The impact Foose has had on the industry is immeasurable.

back and graduated in 1990 with a major in Automotive Product Design.

One of Foose's famous lines when talking about overall designs is: "I like to design things to where, when you look at it, it looks like that's the way it should have come from the factory. I call it No Question Design. If somebody's looking at a car and they don't have any questions of why that was done—if they look at it and every-

thing looks right—there's no question."

The impact Foose has had on the industry is immeasurable. He was named Builder of the Decade at the 2019 Grand National Roadster Show, was the youngest member of the Hot Rod Hall of Fame and is a four-time winner of the prestigious Ridler Award. There are too many other trophies, awards and TV appearances to list.

Fans and followers who attended the 2021 SEMA Show were treated to a special Chip Foose Experience exhibit in the North Hall featuring 20 of his most beautiful, inspiring vehicles. It was a chance to see the embodiment of No Question Design in person.

art ods his nia.

Chip Foose got his start in the world of hot rods by helping out in his dad's shop in California.

JAMES MAXWELL is an automotive journalist and historian based in Southern California. Contact him at imax@roadrunner.com.

HEMISFEAR



Sixteen years in the making, *Hemisfear* started as a senior-year project design study while Foose was attending the ArtCenter College of Design. Done up as a *niche market* car for Chrysler Corp. in 1990, it was part supercar, part hot rod and part custom, and went on to become the inspiration for the production Plymouth Prowler. As shown in 2021, it's equipped with a 6.4L Hemi engine. A total of five have been built; this Lime Green pre-production remains in the Foose collection.



The Butterscotch and Champagne paint scheme on this 1932 Ford *Muroc* roadster provides a one-of-a-kind appearance. It's fitted with independent suspensions from Kugel Komponents and power comes from a Kenny Duttweiler-built Chevy LS1, topped off with a Magnuson supercharger from owner Jerry Magnuson's namesake company. Cleverly hidden headlamps that pop-out of the front fenders are an innovative way of completely cleaning up the front end.



MAGNATIINE



IMPOSTER



A C6 Corvette in the skin of a 1965 Chevrolet Impala, the *Imposter* is a Foose creation that was built to commemorate the car that Don and Elma Voth drove on their honeymoon. A brand-new Corvette was peeled of its body shell, followed by expert downsizing of the Impala body, all done in beautiful proportions. It was the 2015 Ridler Award winner at the Detroit Autorama.



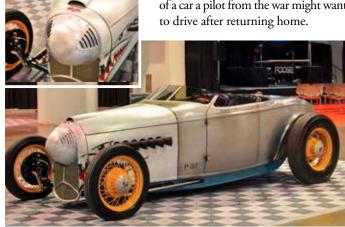
THE CHIP FOOSE EXPERIENCE

P-32



Starting with a steel Brookville Roadster body, the P-32 1932 Ford roadster pays homage to rat rods with design elements of WWII-era war planes. A 1939 Lincoln 292-ci V-12 flathead engine powers the air-

> craft-themed rod, designed as an example of a car a pilot from the war might want



Designed by Foose when he was working at Hot Rods by Boyd, this one started out as a 1959 Chevy Impala convertible with a 2-inch windshield chop. It saw four months of metal work and reshaping with 1957 panels, creating a bold car that was 10 inches wider than the original. The concept: What if Chevrolet used 1959 enlarged-size proportions two model years earlier?



BOYD AIR





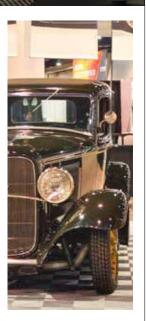
A1954 Plymouth Savoy convertible becomes a radical ride. George Poteet first learned to drive in a '54 Plymouth and he contracted Troy Trepanier to build this one from a Foose drawing. It includes a fabricated hardtop, flush glass, Mercedes headlights, a billet grille, an extended hood, and a body hung over a custom chassis with a Viper V-10 engine and 6-speed gearbox.



FORD 5-WINDOW COUPE



Debuted at the 2017 SEMA Show, this avocado-hued 1932 Ford 5-window coupe is the traditional hot rod that had been on the bucket list since his neighbor had one when Foose was a kid. It features an H&H flathead V-8 with Navarro heads and Italmeccanica roots supercharger, twin carbs, 180-degree tubular headers and a Cyclone quick-change rear end.



MALONE BEL AIR



While it retains a factory look from the outside, this 1957 Chevrolet Bel Air convertible is a lot more than meets the eye. It's equipped with a Roadster Shop chassis, Baer Brakes and an LS3 engine upgrade with 4L75E transmission. It is mini-tubbed and includes a full leather interior. It was first shown at the 2018 SEMA Show.



"What if General Motors built a sport truck back in 1967 and used Camaro Z/28 components?" Foose asked the question when he built this 1967 Chevrolet C10 short-box pickup. An authentic 11.0:1 compression ratio 302-ci Z/28 engine is under the hood. Notice how a "C" from a GMC truck was pirated for the unique C/28 side emblems.





THE CHIP FOOSE EXPERIENCE



This special 1956 Ford F-100 belonged to Foose's father Sam, and when Chip turned 13 it became his. It was *stolen* in 2005 as part of the *Overhaulin'* TV show, and Sam Foose and a dedicated crew restored the truck and added mods that Chip had daydreamed about but never had time to do himself. With a Roush V-8, it was unveiled at the 2005 SEMA Show.



Revealed at the 2019 SEMA Show after a 2.5-year build, this 1974 E-Type Jaguar is strictly a roadster—no top, no side glass. The big, ugly crash bumpers were removed and revised, and extended rocker panels, an extended-length trunk lid on a newly formed rear clip and other small-but-effective body tweaks were added. Power comes from a GM LS3.





GRANDMASTER



This 1935 Chevrolet two-door Master Sedan was a collaboration build with owner Wes Rydell's Toy Shop in North Dakota and Foose Design. More than 1,000 modifications were made over six years. It won the Ridler Award at the 2002 Detroit Autorama.



COOL AIR

This 1954 Chevrolet hardtop is a tribute of sorts to Leonard Rydell, who in 1954 moved his Rydell Chevrolet dealership from Montgomery, Minnesota, to Grand Forks, North Dakota. The car has been driven over 30,000 miles, and the general theme of the build was to go back in time and for it to be the star of the 1954 GM Motorama.



Re-bodied from a four-door Sixty Special, the 1939 Cadillac is now a two-door coupe with an aluminum removable Carson top. The theme was actually based on a Cadillac Concept Car drawing from Harley Earl's studio. Technical highlights include a Corvette Gen V LT1 power plant, Cadillac 8L90 8-speed automatic transmission and Camaro ZL1 third member.



MADAM X

KEYSTONE COUPE



This 1933 Ford coupe actually started out as an American Speed Company Speed 33 steel reproduction roadster, then went to Foose Design where it was fitted with a roof to make it a coupe. The fenders, hood, running boards and grille were created at Marcel's Custom Metal, with 714 handling the interior work. It features a custom chassis and an LS3 Corvette engine.



THE CHIP FOOSE EXPERIENCE



This 1948 Cadillac Eldorado was the first car that Foose drew for Boyd Coddington, and the last finished vehicle to leave Boyd's Garage in 1997. In 2009 the opportunity came for Foose to re-do the car. It features a deep-blended Huntington Blue paint done with 20% black, creating a very dark hue that provides deep reflections under a white Carson top.



The car that earned Foose his second Ridler trophy in 2003, the 1934 Ford three-window coupe spent time at the drag strip when the owner, Ron Whiteside, and his brother were teenagers. The reworking of the body included a 3-inch chopped top, 2-inch longer doors (with 4-inch pie cut), extended hood, smoothed cowl, reshaped fenders and front wheels that were pushed forward.



STALLION STALLION



The team of Foose and Troy Trepanier created this 1935 Chevrolet Phaeton that won the America's Most Beautiful Roadster award. It rides on a Roadster Shop chassis using Ridetech shocks and Hyperco air bags, with power from a 383-ci small-block Chevy with ramjet EFI. Curtis Machine Wheels are wrapped with wide-white rubber.



0032



A 1932 Ford roadster for the new millennium, it won the America's Most Beautiful Roadster Award in 2000. Interestingly enough, this same car also won the AMBR Award in 1996—back then it was known as Boydster II and was, at that time, another Foose design created while Chip was working as an employee of Boyd Coddington.



MAYBERRY CAMARO

Foose's magic extends to late-model restomod cars as well, as seen here with the Kevin Mayberry 1969 Chevrolet Camaro. A Roadster Shop SP3C chassis was used, as were Baer Brakes and a GM Performance LT4 supercharged crate engine. The car debuted at the 2019 SEMA Show. **TS**









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Automotive Concepts p.54

Products p.60

Pickup Evolution p. 66

Reasons why you can't top the tonneau covers market

t's amazing to think that drivers are still finding new ways to use their pickup beds. Yet, from independent contractors to overlanders, consumers from all walks of life continue to demand more from their trucks and the products designed to help store and protect their gear.

Tonneau covers are part of that category. Versatile and attractive, they come in a variety of hard and soft styles to put the finishing touch on any pickup makeover.

For shops that carry and install them, tonneaus can be a lucrative offering that may lead to add-on sales. Their mass appeal and usefulness make them year-round favorites.

Recent market advancements show there's more than meets the eye when it comes to truck bed covers. Suppliers share what's new and what's next.

MORE THAN MEETS THE EYE

While tonneau covers seem like a simple item at first glance, technological advancements—for the vehicles and the products—continue to push the industry forward.

So, how do those advancements affect manufacturers?

"It creates a need for more innovation, such as our EGR RollTrac Electric, which has a battery saver, an anti-pinch feature, and a central locking system that is all

Learn more about feature preferences and planned vehicle usage before making a recommendation. (Photo courtesy EGR Inc.) Technological innovations mean there's more than meets the eye when it comes to today's tonneau covers. (Photo courtesy EGR Inc.)

EGR ROLLTRAC



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- Superior water management that will keep your valuables dry
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Tonneau Covers

HOT PRODUCT: EGR RollTrac for Jeep Gladiators
FEATURES & BENEFITS: Robust security; integrated
T-rails; built-in utility box; best-in-class water management; built-in ECU with smart technology.

EGR Inc. Tommy Lamb National Sales Manager

- HOT PRODUCT: Mountain Top EVO-M Retractable Tonneau Cover
- FEATURES & BENEFITS: Built-in universal track system compatible with racks from Mountain Top, Rhino-Rack, Yakima and Thule; water management system with six drainage points; small canister with above-rail design for added cargo space; 450-pound weight capacity.

LTA Manufacturing Jennifer Collins Vice President of Marketing

- HOT PRODUCTS: Hard Folding and Hard Roll-Up Tonneau Covers
- **FEATURES & BENEFITS:** Provide easy access to the back of the bed; offer security and protection from the weather.

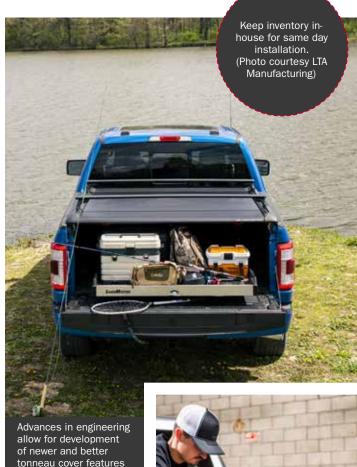
Quadratec Ray Weaver Wholesale Manager

- **HOT PRODUCT:** M-Series XT featuring the MaxTrak System
- **FEATURES & BENEFITS:** Pairs the M-Series cover with the new, T-slot-integrated MaxTrak System that allows unique customization; compatible with most T-slot accessories from Yakima, Thule, Rhino-Rack and more; vinyl-over-aluminum, low-profile design; compact canister.

Roll-N-Lock Matt Reasoner National Sales Manager

- HOT PRODUCTS: The American Work Covers and American Rack Systems
- **FEATURES & BENEFITS:** Include a full-size toolbox on top of the cover; available American Rack System to fit Yakima accessories; offer elite security and strength without sacrificing design; well-tested and highly reviewed; deliver flexibility and reliability for a variety of uses.

Truck Covers USA Nils Forssman President



tonneau cover features geared toward how people use their trucks. (Photo courtesy LTA Manufacturing)

controlled by the built-in ECU," says Tommy Lamb, national sales manager for EGR Inc.

Innovation has not come

without challenges, says Matt Reasoner, national sales manager for Roll-N-Lock.

"Automakers are continuously adding additional features such as cargo management track systems and bedside integrated storage boxes that affect the attachment of a bed cover," he explains. "Multifunctional tailgate options and composite beds are also gaining popularity and often require a specific design to accommodate."

Suppliers must react with updated designs, and shops therefore need to stay up on new developments. And there is likely more to come.

"Moving forward, I see electric integration being the driver of new trends," Reasoner predicts. "Consumers want ease of use and don't want to carry multiple fobs to control their devices."

The goal, as always, is to allow drivers easy access to protected gear. "Hard folding and hard roll-up tonneaus have opened up a larger audience that wants the protection but also wants full access to the back of the bed," says Ray Weaver, wholesale manager for Quadratec.

The disruptions provide new and challenging ways to approach design and production, says Nils Forssman, president of Truck Covers USA.



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In stock and ready to ship! Fast installation, higher profit margins.





Drawer-System Compatible

Integrated universal t-slots for accessory racks







"We have had to remain nimble over the years, doing everything from updating our machinery multiple times to investing in software to better manage and improve our factory procedures," he notes. "These moves have driven increased efficiencies across our teams, reinforcing our mission to produce elite and proven products and get them out to our customers faster."

And often with new materials, adds Jennifer Collins, vice president of marketing for LTA Manufacturing.

"Advanced polycarbonates and injection molding make construction of components faster and produce stronger parts," she says. "Advances in engineering allow for development of newer and better features geared toward how people use their trucks today—like outdoor adventures and overlanding."

SUBTLETIES

With many types of covers available offering a variety of features and options, buyers and sellers may not know as much as they think they do about the various products, fitments and uses. Suppliers identify some common misconceptions shops may have to clear up for truck owners.

Among the myths is that they improve gas mileage, Lamb notes.

Another is that they will be completely watertight.

"No truck bed cover is 100% waterproof—period," says Reasoner. "While every bed cover manufacturer strives to make their covers as weathertight as possible, ultimately there are many variables such as the tailgate that make it nearly impossible to completely seal the bed from water intrusion."

Your best bet is addressing the situation in advance, he adds.

"Being up-front with customers and setting a reasonable expectation can create a more positive buying experience and minimize return visits for adjustments due to water in the bed."

Weaver has come across a few fallacies as well.

"Some of the misconceptions we've heard are that tonneau covers block accessibility to the back of the bed. Or, that they don't offer full security and they leak a lot."

Even after doing research at home, some customers may not understand the best choice for their particular use, Collins says.

"A retail consumer may come in asking for a particular brand, only because they've heard of it before. But that doesn't mean it's the right cover for that customer," she explains. "We regularly educate our dealers on asking a few questions to really find out how the customer is going to use their truck and what they really want their cover to do for them. Someone may walk in wanting a less-expensive soft roll cover, but if you talk with them and find out they plan on carrying expensive tools or equipment in their truck, then they would be better served by a hard or retractable cover that offers better security."

Plenty of cover options means shops have to do their homework, adds Forssman.

"There is a wide range of quality in the tonneau cover market, so it is important for shops to have a good understanding of the different offerings in order to provide helpful information to customers," he



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NEW TACOMA INCLUDES TRI-FOLD TONNEAU OPTION

Among the many options and configurations of the new 2023 Toyota Tacoma is a tri-fold tonneau cover.

America's top-selling mid-size pickup will include two new packages for the SR5 grade next year, and 34 model configurations in all. Toyota notes that "owners have made customizing and personalizing their trucks a key part of Tacoma's popularity and heritage."

The 2023 Tacoma is based on two cab types—the extended Access Cab and four-door Double Cab. Each is available in 4x2 or 4x4 configurations in a wide array of model grades.

On all Tacoma models, the inner bed is made from a sheet-molded composite (SMC) deck and durable walls that are 10% lighter than steel. The tailgate's easy-lowering feature allows it to retract

slowly without slamming, and an available factory-installed tri-fold hard tonneau cover secures gear out of sight.

Bed versatility expands with two-tier loading and an integrated deck rail utility system using four standard adjustable tie-down cleats. An available 120V/400W power outlet further extends A tri-fold hard the bed's utility.

A tri-fold hard tonneau is an available option for 2023 Toyota Tacoma models.



says. "Additionally, knowing the differences between products allows for accurate and timely installs of our products and drives better customer satisfaction. We do not sell directly to the public, so the shops in our network end up having a large impact on the sale and experience of our end-users."

SALES STEPS

As with most types of accessory sales, it's important to first identify the truck owner's priorities for the product and planned vehicle usage before making a recommendation.

"Ask them more questions to really understand the customer's needs and wants," suggests Lamb from EGR.

The good news is that there's likely an application out there to accommodate any request.

"With so many bed cover options available, there is an ideal fit for nearly every customer type and budget," says Reasoner of Roll-N-Lock. "Matching a customer with the right cover for their needs is a sure way to gain repeat business and new word-

of-mouth customers."

Quadratec's Weaver encourages shops to highlight the benefits of full bed protection.

"Share with the consumer how easy tonneau covers are to use and that they still have the security and protection they want," he says. "When you need full accessibility to the back of the bed, you have it instantly. The covers are durable, not easy to scratch, sleek and give the truck a nice appearance."

And LTA's Collins suggests having some covers in-stock for immediate sales.

"Keep inventory in-house for same-day installation," she says. "In an era of instant gratification, more and more consumers do not want to wait or come back on another day to get their new purchase installed."

Forssman of Truck Covers USA says there are two key ways that shops can better serve their tonneau customers—education and service.

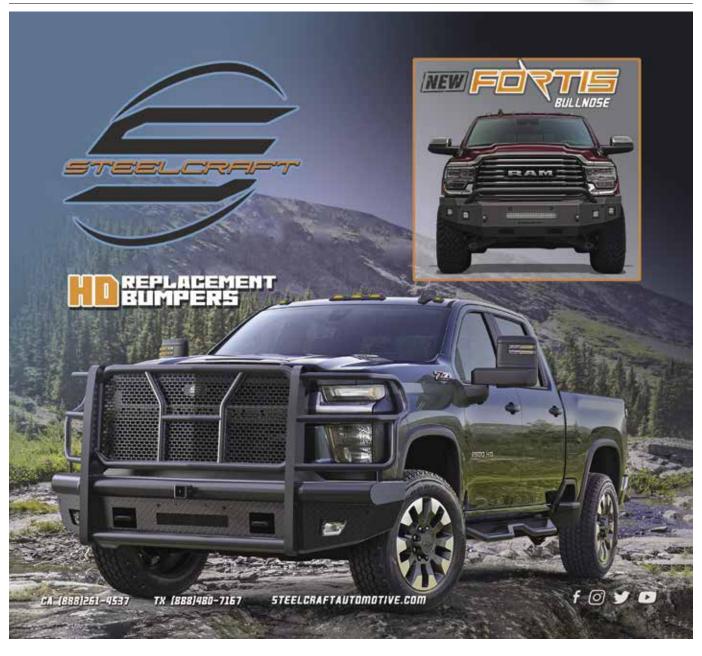
"The education customers receive at shops can be instrumental in guiding their purchase process. Dealers must be educated on the important features and benefits of each product so they can accurately communicate this information to the customer," he says. "Getting to know the customer is key—finding out what kind of cargo they want to carry, what their budget is, what weather conditions they expect

to encounter and more will help shops provide educated recommendations."

Once the customer has decided, service then becomes a vital part of their overall experience, he continues.

"Dealers with good and trusted installation protocols allow customers to enjoy their product immediately without any issues. If a shop provides good education to help customers decide on products, and good service to help customers get their products installed, then they are doing a great job." **TS**







A shop's role in trail stewardship. By Jason R. Sakurai

e've all heard the phrase leave it better than you found it, a mantra in the off-road, out-door and overlanding communities. It encourages participants to be mindful of the environment when camping or recreating outdoors, and to lessen their impact on these areas when going off-highway.

There are national nonprofit groups such as Leave No Trace and Tread Lightly! that organize cleanup efforts in recreation areas and places where enthusiasts gather. Conducted on a regular basis, these are consistent, methodical means to bring attention to the need to reduce the effect we have on the parks, deserts and forests we visit and enjoy.

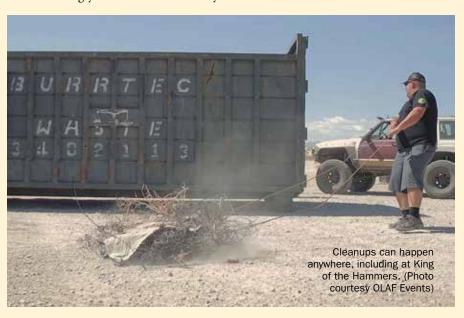
OLAF Events invites overlanders and others in Southern California to participate in local cleanups, PDX Overlanders has done the same in and around Portland, Oregon, and there are clusters of clubs and enthusiasts making a difference across the country.

These land stewards make it possible to continue to access trails and go camping, overlanding and off-roading. They also make cleanups something shop owners and their employees can get behind and support through participation in the effort itself or by donations to these groups, which allows them to do more to improve motorized trails and the land adjacent to them.

Education is a key component of what these groups impart to their audiences—a practice that off-road and overland shops should encourage. A conservation-minded culture among your customers not only

helps ensure unrestricted access to recreational areas, it's also good business.

What off-roaders learn at events or from you about caring for the land they travel may prevent negative reactions to off-highway recreation in your community, and instead replace it with reports of your customers clearing brush that could later be a fire hazard or removing downed tree limbs from access roads in the wintertime.





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LEAVE NO TRACE SEVEN PRINCIPLES

- 1. Plan Ahead and Prepare
- 2. Travel and Camp on Durable Surfaces
- 3. Dispose of Waste Properly
- 4. Leave What You Find
- 5. Minimize Campfire Impacts
- 6. Respect Wildlife
- 7. Be Considerate of Other Visitors
- © Leave No Trace: www.LNT.org





Education helps ensure unlimited access to recreational areas in the future.

HOW TO LEAVE NO TRACE

When it comes to protecting the trails your customers use, the Seven Principles of Leave No Trace are a good place to start:

PLAN AHEAD AND PREPARE

The first, Plan Ahead and Pre-

pare, ensures group and individual safety. Planning ahead minimizes damage to natural and cultural resources.

Part of planning ahead is gaining knowledge of the area you plan to visit, choosing the right equipment to take with you, and wearing clothing that contributes to your comfort and safety.

Elements to consider include weather, terrain, regulations or restrictions, private land boundaries, anticipated food consumption (as leftovers can create waste), and group size.

(X)

TRAVEL AND CAMP ON DURABLE SURFACES

The second, Travel and Camp on Durable Surfaces, reminds us to utilize established trails and reduce or eliminate multiple routes that can scar the landscape. One well-designed route is better than many poorly chosen paths, and on-trail use is recommended whenever possible.

Off-trail travel affects the ability of surfaces and vegetation to withstand wear or remain in a stable condition. Frequent use and larger group sizes increase the likelihood that an area will be trampled.

Selecting an appropriate campsite is another important aspect of low-impact backcountry use. It requires allowing enough time to find a proper place to stop for the night.

Fatigue, bad weather or late departure times are not valid excuses for choosing improper campsites. In general, that means camping on sites that have lost their vegetation cover so that further use will cause no



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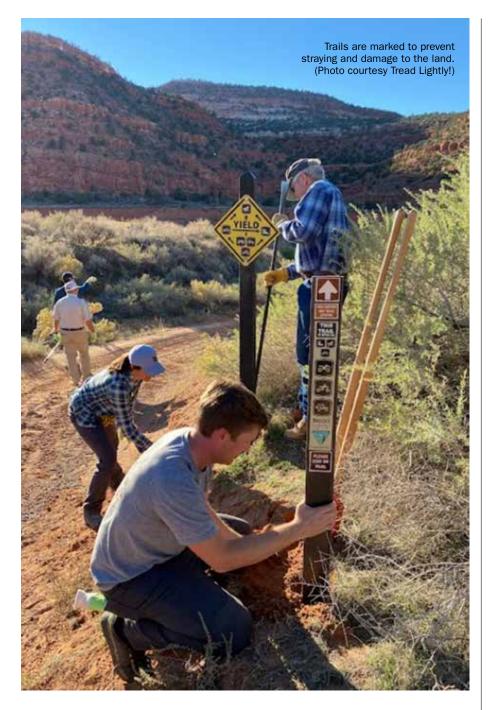












further noticeable impact.

Camping in places that have been used previously avoids enlarging areas of disturbance. It's also important that when you leave camp to make sure that it's clean and appealing for others who follow.

DISPOSE OF WASTE PROPERLY

Dispose of Waste Properly, the third principle, requires thinking about what you leave behind, and how it affects wildlife, water and other people.

Properly disposing of human waste is important to avoid pollution, prevent someone else from finding it, minimize the spread of disease and maximize its decomposition. Burying human waste is good, but packing it out is the best method, as this ensures long-term sustainability of the land.

All users of recreational lands have a responsibility to clean up before they leave. This includes inspecting campsites for trash or spilled foods and packing out garbage.



LEAVE WHAT YOU FIND

The fourth principle, Leave What You Find, reminds campers to do



Plan ahead and pack comfortable clothing, like this Dakota Grizzly lined jacket.

just that—leave areas as they were. Don't dig trenches for tents, or construct leantos, tables or chairs. If you clear an area of rocks, twigs or pinecones, replace them before leaving.

Natural objects of beauty or interest such as antlers, petrified wood or colored rocks add to the appeal of the backcountry and should be left behind so that others can experience them, too. In national parks and other protected places, it is illegal to remove these objects.

The same goes for cultural artifacts found on public lands, which are protected by the Archaeological Resources Protection Act. Remember, it is illegal to remove or disturb artifacts or archeological or historic sites.

MINIMIZE CAMPFIRE IMPACTS

Principle five is Minimize Campfire Impacts. The most important consideration when deciding to use a fire is the potential harm to the backcountry.

The natural appearances of many areas have been degraded by overuse of fires and an increasing demand by more campers for firewood.

Lightweight, efficient camp stoves are creating a shift away from campfires for cooking. For minimum-impact camping, stoves are fast, flexible, operational in almost any weather condition, and eliminate the need for firewood.





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Eibach PRO-TRUCK Reservoir shocks are the newest addition to Eibach's off-road selection of dampers, equipped with our piggyback remote reservoir system for increased heat dissipation leading to more consistent performance over the roughest terrain.

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Posting guidelines aids campers in decreasing their effects on the land they're there to enjoy. (Photo courtesy Tread Lightly!)

RESPECT WILDLIFE

Respect Wildlife is principle six. Enjoy wildlife through observation from a respectable distance without disturbing or scaring animals so they are forced to flee.

Quick movements and loud noises create stress. Campers should move about quietly, and not pursue or feed animals.

Large parties often cause more damage to the environment and are more likely to disturb wildlife, so try to keep your groups small. If you are part of a larger group, divide into smaller units to minimize impact.

Do not touch, get close to, feed or pick up wild animals. It is stressful for them, and it's possible the animal may be rabid or have other diseases. Observe wildlife from afar, give animals a wide berth, store food securely and keep garbage and food scraps away from critters.



Last US Bag Co.'s utility bag can hold lots of garbage so you can pack out what you bring in.

BE CONSIDERATE OF OTHER VISITORS

The last principle, Be Considerate of Other Visitors, is one of the most important parts of the outdoor culture. It helps everyone enjoy their outdoor experience.

Excessive noise, uncontrolled pets and damaged surroundings take away from the appeal and enjoyment of the outdoors for everyone.

Keep in mind that visiting seldom-used places requires a commitment to travel quietly and lightly on the land. When selecting a campsite, choose a site where rocks or trees will screen it from the view of others. Keep noise down in camp, and consider choosing neutral hues over brightly colored tents and awnings when possible.

Finally, some areas prohibit dogs or require them to be on a leash at all times. Be sure to pick up after dogs in camping areas and along trails.

THE NEXT STEPS

There are other behavioral aspects that trail protection groups hope to foster among retailers.

Recurring supply shortages over the last two years have been tough on shop owners, along with the uncertainty of receiving goods you've ordered even prior to this time. However, acting sustainably means researching and purchasing longer-lasting products and developing more intelligent sourcing, rather than buying simply what's available.

A supplier I ran into at an event was selling light bars of questionable quality. His thinking was that at a low price, consumers would forego a warranty and buy two or more bars versus those from a reputable lighting company. The downside is the waste this creates and the negative impact of discarded bars in dumps and landfills when these products fail prematurely.

Some environmental initiatives such as Leave No Trace and Tread Lightly! also present marketing opportunities. When you put your logo on





their sites as a sponsor or participate in one of their fundraising events, you increase your brand recognition in the off-road and overlanding communities.

Positive associations with your brand name and image may influence the purchasing decisions of consumers in the future. Being memorable and recognizable is important for businesses of all sizes.

If you're feeling inspired, organize an outdoor or trail cleanup in your area. Every person on the planet can reduce his or her carbon footprint.

There are many ways to live greener, and every step you take helps leave the world a little better than you found it. **75**



JASON SAKURAI heads up Roadhouse Marketing, a marketing, advertising and sales solutions firm dedicated to the

automotive aftermarket. A frequent contributor to THE SHOP, Jason's byline appears in many enthusiast and trade publications, in print and online.

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WHAT A CONCEPT





The Automotive Concepts restyling empire keeps expanding.

f you're at all familiar with restylers across the country, you've probably heard of Automotive Concepts in Minneapolis. These northerners not only have thick blood due to the cold weather, but have also proven to have thick skin when it comes to enduring the trials and tribulations of becoming a premier accessory shop.

The company now known as Automotive Concepts was formed in 1985 to solve a problem. Hollandia was a Minnesota-based sunroof manufacturer that was moving its operations to Michigan. Two employees, Steve Harris and John Fisher, were settled locally in Minneapolis and wanted to stay.

They worked out a deal with Hollandia to open a shop to sell and install sunroofs in the Minneapolis area. There weren't any other local shops in those days, so Hollandia helped them start Automotive Restyling Concepts. They immediately began marketing power sunroofs to local car dealerships.





Business started off OK, but Harris and Fisher needed help, so they decided to hire a salesperson to focus on growing the business. The candidate they selected was John Prosser, a 25-year-old college graduate that had grown up in a family business but was ready for a new challenge. He had recently married his wife, Lisa, and was ready to spread his wings.

Harris and Fisher did their due diligence by interviewing Lisa Prosser to see what she thought about her husband joining the team. She laughed and told them, "You don't know what you're getting!"

She was right in many aspects, because not only was John Prosser a talented salesperson with a fun personality, but he had also grown up in a family of entrepreneurs and understood all aspects of the business. He helped ARC grow quickly.

In fact, opportunity came calling just eight months into his new career. By this time Harris had left the business and Fisher was also ready to move on. Would Prosser want to buy the fledgling company?

BEST BRANDS IN DRIVETRAIN



























John Prosser, who purchased the fledgling business in 1987, and wife Lisa put in many long hours to make the company a success—and have had some fun along the way as well.

He was interested, but wanted to get some feedback from his wife and father first. His father felt it was a good fit, especially since John was in full control and understood the market. Lisa knew her husband's personality and skill level and simply said, "go for it!"

This proved to be enough for Prosser to agree to buy the business in 1987, renaming it Automotive Concepts.

ACCESSORIZATIONS LOOKING UP

In those early days there were just six people on the payroll and, like in many small businesses, much of the staff, including John, wore many hats.

Even Lisa at times found herself picking up and delivering cars or doing the books, but if you ask the Prossers they will simply tell you that "you do what you have to do to get things done."

That seems to be a popular motto in the restyling world even today, where cars and jobs are in and out quickly, and time and commitments are always strained.

The shop focused on Hollandia power sunroofs and popup sunroofs, and also found success installing half- and quartertops from Evans Automotive Tops.

Working 60-70 hours a week was the norm for John, and eventually it was time for him to do what the founders had done just two years earlier by finding someone he could trust to oversee sales and continue to grow the business while he focused on overall operations.

So it was that in 1989 two strong candidates interviewed for the position and he had to make a choice. Prosser felt that both were capable and would do a good job, and like before he felt it made sense to get a second opinion on such an important hire.

John Prosser is quick to credit his employees for the success Automotive Concepts has enjoyed over the years.

He again turned to his dad for advice. John had his favorite, but his dad strongly believed that one of the candidates, Dave Heikes, was the right person for the job. Prosser went along with his father's recommendation and hired Heikes to take on the sales manager role.

Heikes helped AC grow its customer base, product offerings and overall footprint in the Minneapolis area and is still with the company today, helping dealers and customers accessorize their vehicles.

Another pivotal hire was Dino Perfetti, who had worked for a couple of competitors in the area. Prosser and Perfetti had established a friendly relationship over the years, and the former wasn't shy about recruiting his friend.

Perfetti has been a pillar at Automotive Concepts (ac-mn.com) since 2008 and currently serves as president, overseeing all Automotive Concepts operations. Prosser speaks highly of Perfetti's honesty, work ethic and passion for the industry.

ADAPTING TO SURVIVE

We all know how tough the Great Recession of 2008-'09 was on the car industry. During this time Prosser realized he had to do more with his business and contacts.

A friend told him he should consider manufacturing some of the products that he was using every day.

As cold as it is in Minnesota, Prosser recognized the popularity and bright future of the seat heater market. In 2008 he created Champion Seat Systems (today called Champion Automotive Systems) focused on making and selling heated seat systems to other restylers across the country.

The new effort helped generate revenue



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STEP 3: **GET** CASH **BACK!**





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o road armor











Dave Heikes has helped the company grow its customer base, product offerings and overall footprint.



As president of Automotive Concepts, Dino Perfetti oversees the company's operations—and has even written columns for *THE SHOP* over the years.



Jeremy Luffey runs all of Drive Appeal, which includes six car lots that buy and sell vehicles and offer financing and service

during the downturn and then experienced an upswing as the industry recovered. Champion soon added related products such as cooling, massage and lumbar seat products and the company continues to thrive—with Automotive Concepts one of its best customers, of course.

For most of us, having both a thriving restyling shop and a successful manufacturing company would be enough, but one thing Prosser likes is the challenge of building something new. That's why, shortly after starting Champion, he decided to jump into the body shop business to bring in additional revenue, and then began dabbling in the auto finance world and started offering third-party lending as well.

He admits that initially he didn't know much about lending, but he had good contacts and a good reputation, so he jumped in head-first and began selling the service to car dealers. In June 2011, he started offering secondary financing for creditchallenged customers.

At that time, he would meet with people to talk about their challenges to decide if 1) Can they pay? and 2) Will they pay? Only then would he decide if he would give them the financing.

He still remembers his first deal—it was an \$18,000 Jaguar transaction that, after meeting face to face, he felt very comfortable that the customer would pay, and he was right. In fact, that same customer has

come to Prosser for car loans many times in the years since.

As the financing business was starting to thrive, Prosser figured it would be best to have his own car lot to sell vehicles. He could offer his own financing and sell service contracts that, when work was needed could be done through his own mechanic/body shop.

MORE TO COME

Prosser's moves have proven to be very savvy and have brought him full circle. He admits, however, that none of his success came without a fair share of challenges.

Trustworthy people to run the businesses have at times been hard to find, for sure, but Prosser's had more hits than misses over the years. Along with Heikes and Perfetti, he was grateful to find Jeremy Luffey along the way as well.

Luffey started with Automotive Concepts as a sunroof installer and eventually became shop manager. Prosser saw even more in him, and today Luffey runs all of Drive Appeal, which includes six car lots that buy and sell vehicles and offer financing and service contracts, averaging 250 car sales a month.

All of Prosser's business ventures are combined under the ARC Auto Group umbrella, and things keep growing.

Recently, Prosser worked out a partnership agreement with another Minneapolis brand, P&L Automotive. Paul Schmelz and his team are now part of the family. In total, the ARC Auto Group has close to 150 employees and continues to flourish.

Prosser is quick to credit the group's technicians, office administrators, salespeople and managers for the company's success—a group that now includes his son Josh, who runs the finance part of the business.

Finding the right people and learning to delegate to their strengths are skills Prosser continues to learn and refine.

"Many people have talent and motivation, but it is up to you as the leader to find the right seat on the bus for them," he says. "Sometimes the seat isn't right for that person, or sometimes it is totally the wrong bus. It's up to those in charge to make those hard decisions."

Prosser should know, as his bus just keeps on rolling. **78**



JOSH POULSON is the principal of Auto Additions in Columbus, Ohio, which was named Restyler of the Year, 2012-'13.

Auto Additions offers a complete line of product upgrades including 12V and appearance packages, with a specific focus on the dealership segment. Josh is chairman of the SEMA PRO council and was named 2015-'16 Person of the Year at the 2015 SEMA Show.





RESTYLING PRODUCTS

Higher-Offset Wheels

ICON Vehicle Dynamics, Riverside, California, presents its Rebound PRO wheel from ICON Alloys, now available in a variety of high-offset (plus-25mm) applications. Featuring patented InnerLock Bead Retention Technology, the wheels fit many of today's popular 4x4 models including Ford Broncos and Toyota Tundras that include higher-offset factory wheels that tuck into the fender wells and flares. Rebound PRO is engineered to maximize caliper clearance and optimize wheel position while maintaining a close-to-stock stance.





Lighting System

Quadratec, West Chester, Pennsylvania, introduces the Radius LED Lighting System with an optional wiring harness to provide plug-and-play installation on 1998-and-newer Jeep models. Radius LED lights carry an IP67 rating, protecting them against water and dust. Integrated heat sink fins on the satin black powder-coated housings provide

cooling, while unbreakable polycarbonate lenses can handle off-road impacts. The versatile lighting solution can be mounted anywhere and provides a front and side flood pattern.

Grand Cherokee Air Kit

Air Lift Co., Lansing, Michigan, presents a new Air Lift 1000 kit specifically designed for 2021-'22 Jeep Grand Cherokee applications. By working with the vehicle's existing coil-spring suspension, Air Lift 1000 helps eliminate frequent problems when towing or hauling by



properly supporting the vehicle's load. Squat, poor headlight aim, unresponsive steering, trailer sway, body roll and bottoming-out are eliminated and the vehicle is returned to a level and stable state. The system is air-adjustable from 5 to 50 psi.

Running Boards

Raptor Series, Hayward, California, presents its 5-Inch Tread Step Slide Track Running Boards, now offered in a 68-inch-length option. The boards are compatible





KC Lights, Williams, Arizona, presents a variety of Mounting Options for its off-road Cyclone LED lights. Magnet Mounts are an ultra-strong-yet-easy way to mount Cyclones and are offered in packs of two or six. A Surface Mount adapter for a single Cyclone provides protective mounting on a flat surface and a Flush Mount adapter for a single Cyclone V2 LED delivers a low-profile mounting option.



All-Terrain Tire

Mickey Thompson Tires & Wheels, Stow, Ohio, presents its new Baja Legend EXP all-terrain tire. Featuring proven tread styling and innovative sidewalls for maximum on- and offroad traction, the tire is available in 41 sizes to fit nearly any offroad, 4x4 or overland vehicle. A silica-reinforced compound delivers long-lasting tread life and improved cut and chip resistance, along with added wet handling and braking performance.



Bronco Roof Racks

TREX Truck Products, Corona, California, presents Roof Racks for 2021-up Ford Bronco two- and four-door models from ZROADZ Offroad Products. Available in rack-only or combo kits that include front- and rear-facing LED lights, the racks include adjustable crossbars for large tents and cargo. The racks install easily using factory mounting locations and front two-piece hardtops can be removed while the rack is in use.



Jeep Front Bumper

Warrior Products, Tualatin, Oregon, presents the MOD Series Front Bumper for Jeep JL/JT applications. The mid-width bumper offers an innovative, sleek design that provides heavy-duty protection. Integrated mounts accommodate factory fog lights or a wide variety of aftermarket upgrades. Additional features include an integrated winch plate, heavy-duty D-ring shackle mounts, integrated off-road jack lift points and accessory slots punched into the main skin, fairlead plate and brush guard rails.

Toyota Step Products

Westin Automotive Products.

San Dimas, California, presents its Step Products for 2022 Toyota Tundra applications. Available items include Outlaw Drop Nerf Step Bars, HDX Drop Nerf Step Bars, HDX Stainless Drop Nerf Step Bars, Pro Traxx 4 Nerf



Step Bars, R5 Nerf Step Bars, SG6 LED Running Boards, SG6 Running Boards, Sure-Grip Running Boards and Grate Steps Running Boards. All are easy to install and provide a strong, stable platform for improved vehicle access.



RTT Sleep Systems

iKamper, Kent, Washington, presents its new iKamper Sleep System collection of sleep-centric products optimized for rooftop tents. The collection consists of RTT Comfort self-inflating mattresses, RTT Sleeper sleeping bags and RTT Blankets, all designed for use in vehicle rooftop tents.



RGB Chasing Lights

Metra Electronics, Holly Hills, Florida, presents its line of RGB Chasing LED Light kits from Heise LED Lighting
Systems. Available systems include the RGB Chasing LED Underglow Lighting Kit with Pro Controller, 4 RGB Chasing LED Rock Light Kit with Pro Controller (12W), 8 RGB Chasing LED Rock Light Kit with Pro Controller (24W) and a Pro Controller that can now be purchased separately. The kits are designed to provide dramatic, colorful lighting with minimal installation time.

Vehicle Wrapping Film

Avery Dennison Graphics Solutions, Mentor, Ohio, presents Avery Dennison Supreme Wrapping Film. Offering conformability around curves and recesses, faster installation and higher-quality results with its Easy Apply RS adhesive technology, the film is available in more than 100 colors, finishes and accents to meet a range of desired looks and custom effects including gloss, satin, matte, metallic, chrome, textured and special effects. It is also easily removable.

RESTYLING PRODUCTS



Crossover-Terrain Tire

Nitto Tire U.S.A. Inc., Cypress, California, presents the Nomad Grappler crossover-terrain tire. Created with a bold tread pattern to provide on-road comfort and off-road traction even in snowy conditions, the 3PMS-rated tires fit popular CUV and SUV models and include the option of two different rugged sidewall designs.

Truck Tent

Napier, Niagara Falls, New York, presents the Sportz Truck Tent 57 Series that assembles in the back of an open-bed pickup. Designed to create a comfortable sleeping area for two adults, the tent offers more than 5-feet-7-inches of headroom and a full sewn-in floor. Made of durable material, it comes with a full rainfly, two side vents and two large



windows. A rear panel allows access to the truck's cab, and a 4-by-4-foot awning securely fastens to the tailgate.



Ranger Shifter Bush Kits

SuperPro Suspension Parts,

Australia, presents a Shifter Bush Kit for Ford Ranger PXI and PXII gearbox applications. The kit is designed as an economic solution to eliminate excess play in the gear selector.



Classic Radio

Retro Manufacturing,

Henderson, Nevada, reintroduces the Newport 1.5 DIN radio for 1980s to early 2000s GM, Ford and Mopar vehicles. The full 1.5 DIN (7-by-3-inch) size fills larger dash openings. Featuring a patented

mounting kit and wiring harness for ease of installation, the Newport is compatible with all RetroSound Radio Motors, giving classic car fans all the elements of a modern car stereo. Available features include built-in Bluetooth for hands-free calls and audio streaming, iPod/iPhone compatibility, USB inputs and more.



Tailgate Shelter

Let's Go Aero, Colorado Springs, presents the Moon Unit all-in-one shelter system for vehicle tailgate and/or standalone use. Delivering 80 square feet of expedition-quality living and gear storage space, the shelters are available in two models to fit

various vehicle heights. A zip-on tailgate connector with a 6-foot-diameter stretch, straps and buckles is included. The Moon Unit's modular design is highly adaptive for changing climate conditions and living logistics. Three interchangeable zip-on panels and modular floor provide full enclosure.



Gladiator Under-Seat Lockbox

Tuffy Security Products, Cortez, Colorado, introduces the Model #368 Under-Seat Lockbox for 2020-'22 Jeep Gladiator models. The security lockbox measures 6.75-inches-long-by-12.75-inches-wide-by-5-inches-high to discreetly fit under the Gladiator's rear seat within the OEM plastic fence and provides over 400 cubic inches of out-of-sight lockable storage to conceal documents, electronics and other valuables. Simply flip-up the driver's side rear seat to access secured gear.







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Tacoma A-Pillar Lighting Kits

Vision X Lighting, Auburn, Washington, presents its A-Pillar Kit lighting solution, available for 2016-'20 Toyota Tacoma applications. The no-drill, bolt-on lighting kit features 4.7-inch CG2 Light Cannons that add 10,500 lumens of forward-facing light in minutes. Each CG2 is equipped with ultra-bright LEDs, and a Selective Yellow lens option improves visibility in dust, rain, snow and fog. The round CG2 LED Light Cannons are also compatible with the company's 25-Lights-In-One Cover system, sold separately.

Auto Service Work Lights

Lumileds, Farmington Hills, Michigan, introduces a new line of **Philips** Xperion 6000 LED work lights. Designed for working professionals, five lights are available. Powered by lithium batteries, they feature a 6000K color temperature and



resist impact, water and solvents. The lights attach using integrated magnets and/or 360-degree rotating hooks. The line includes two Pillar lights that feature hinged light panels and various modes, as well as a UV Pillar model, a Pocket LED work light and a Slim LED work light.

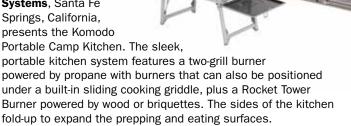


Push-to-Start Kit

VAIS Technology, Englewood, Colorado, presents its Push-to-Start with Smart Access system for classic vehicles. The kits add an all-encompassing device to turn almost any classic vehicle into a total hands-free experience, providing engine push-to-start as well as proximity-based keyless entry, illuminated entry, walk-away lock, and audible and visual alerts. With a key tag present and brake pedal pressed, a push-start button turns green, allowing the driver to start the

Overlanding Kitchen

Overland Vehicle Systems, Santa Fe Springs, California,



Bronco Halo Doors

Anderson Composites, City of Industry, California, introduces composite Halo Doors for 2021-'22 Ford Bronco two- and four-door models. Offered in a choice of composite materials, the doors are tooled from Ford OE products to ensure proper fitment and install on the factory hinges. The design features a large center opening and eliminates unnecessary door glass. The doors are available with full fiberglass construction or fiberglass with overlaid carbon fiber inside the center of the halo and include a paintable gelcoat finish.



Retractable Tonneau Cover

Mountain Top USA, Montgomery, Alabama, presents the EVO-M Retractable Tonneau Cover for fullsize Chevrolet/GMC, Ford, Ram and Toyota models. Designed and tested for longevity, the covers offer easy installation, with a weight capacity of more than 450 pounds. Features include integrated rails and a small canister for optimized truck bed space. **TS**

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Adventure Rack Systems, a MetalCloak owned company, was founded on a rich history from the world of off-roading. Together, these two entities drive the purpose-built designs behind the entire rack system lineup that ARS has to offer. Designed specifically for Jeep JK, JL Wranglers, JT Gladiator and even Toyota Tacoma, the product line-up is designed to withstand the punishment that other systems simply cannot handle. Extreme terrain and technical trails are no match for our rack systems, and we strive to ensure that your cargo finds its final destination intact and without casualty. We also strive to keep products in stock, ready to ship and backed with exceptional customer service and support. Our focus is keeping you and your customers happy prior to, during and after the entire sales, installation and implementation of our products.

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By John Gunnell

This 1989 Dodge Dakota convertible pickup sold at auction for \$11,750.

It was restored with removable Power Wagon decals.

EVOLUTION OF THE Part II Major milestones for Ford, Chevy & Dodge from the 1970s to 2000.

EDITOR'S NOTE: This is the second in a two-part series highlighting major milestones in the evolution of the pickup market. Part I, which examined trucks, vans and SUVs from the 1900s through the 1960s, appeared in the June 2022 issue of THE SHOP.

art I of this article took us through the 1960s. From that point forward, light trucks kept getting fancier and more luxurious.

The list of standard features started to grow very long. Though remaining sturdy and reliable, the factories started adding more creature comforts and convenience items to their pickup (and related SUV) offerings.

Let's take a look at what Chevrolet, Dodge and Ford marketed from 1970 to 1999.

CHEVROLET

In 1970, the Chevrolet light truck lineup consisted of the new subcompact Vega panel delivery, Isuzu mini-pickups from Japan, El Caminos, G Series full-size Chevy Vans, two lines of full-size C/K5 Blazers and C/K10-20-30 pickups, panels and Suburbans. The small pickups built by Isuzu were called Chevy LUVs (standing for *light utility vehicles*).

The standardization of front disc brakes for '71 Chevy trucks added another feature to the equipment list. That same year the van craze was on, and Chevy Vans grew larger. For passenger comfort, they

switched to coil spring front suspensions and sliding side doors. They also had extended hoods for easier servicing.

A new PO-30 Class A motorhome chassis reflected a boom in the RV industry.

Half- and 3/4-ton light trucks adopted optional full-time 4x4 systems in 1973—the same year Chevrolet's lifetime truck sales surpassed 15 million.

Gas tanks were moved from in the cab and all-new all-leaf-spring rear suspensions were used.

Chevy trim levels were now called Custom, Custom Deluxe, Cheyenne and Cheyenne Super (the last was quite fancy with wood-grained exterior trim.) Sales of the *square body* models hit 923,189 units.

Light truck sales actually tapered off in 1973 due to the Arab Oil embargo. Nevertheless, a new 454-cid V-8 was released.

Meanwhile, Hi-Cube Vans were a 1974 innovation. The upscale Silverado and Scottsdale trim packages made their bows the following year.

By 1977, Chevrolet pickup sales had gained domination of the 4x4 market as light truck sales raced above the 1-million-per-year level. A 5.7L diesel V-8 was 1978's big news, and a 4x4 version of the LUV pickup was added in 1979, when Chevrolet announced a figure of 21,850,083 total sales of trucks since its first in 1918.

In 1979, Chevy truck prices ranged from \$4,132 for a LUV chassis-and-cab model to \$7,183 for a C30 1-ton Crew Cab pickup. Some of the year's fancy options included a chrome front bumper for C/K models at \$33; air conditioning for \$574; a chrome grille for \$29; a Comfortilt steering wheel for \$78; Rally wheels for \$84; sliding side





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upscale Sport Custom style trim package.



The 1971 El Camino combined passenger car features with a cargo bed.



window glass for the Blazer at \$176 and a Blazer electric-powered tailgate window

In mid-1980, Chevrolet abandoned the heavy-duty truck field to concentrate on light and medium truck sales. The year 1982 brought the compact S-10 pickup (replacing the LUV) and a new 6.2L diesel V-8.

Maxi-Cab and 4x4 versions of the S-10 were headline happenings for 1983. The 5.7L diesel was made available in El Caminos, while the full-size 4x2 Blazer was discontinued. Production of the downsized Chevy Astro Van started in the summer of 1984, for a 1985 model-year release.

For 1986, some options available for Chevy trucks included halogen headlamps; rear heaters in Astro and Chevy Vans; an AM-FM stereo with electronic tuning; light- and heavy-duty trailering packages; High Country front bucket seats; castaluminum wheels; All-Weather air conditioning; custom two-tone finish and High Sierra packages. The most expensive Chevy truck was the G30 1-ton Beauville Chevy Van for \$14,331.

As light truck and SUV popularity soared in the late 1990s, Chevrolet stepped up the pace of its product innovations and engineering developments. In 1996, both the Tracker and Tahoe added four-door models that substantially boosted sales in their respective markets.

Meanwhile, extended-cab S-10 and fullsize C/K pickup models added a third door on the passenger side that greatly improved access to the cab. All V-6 and V-8 engines were upgraded to Vortec technology for greater fuel economy, performance and engine life.

A new full-size van also appeared in 1996, to replace a design that had been in production since 1971. A new minivan called Venture replaced the Lumina MPV in 1997. GM also took the lead in safety with standard four-wheel anti-lock brakes and daytime running lights (DRLs). A C/K 1500 1/2-ton Tahoe SUV was now a \$29,625 truck.

For 1998, the Tracker—which had formerly worn the Geo badge-officially joined Chevrolet and donned the bowtie emblem. S-10 pickups and Chevrolet's Blazer SUV received a styling facelift that was intended to bring the look of the com-



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pact models closer in appearance to Chevrolet's full-size C/K pickups and SUVs.

Major developments occurred in 1999 with the introduction of all-new Silverado full-size pickups and the complete restyling of the Tracker. For the first time ever, the base price of a Chevy truck crested \$30,000, with the first honor going to the 1999 K2500 3/4-ton 4x4 Suburban with a \$30,544 price tag.

A new high-end option for the Tahoe, Suburban and Astro Van models was a dealer-installed OnStar communications system.

DODGE

Dodge's second-generation full-size van models were introduced in 1970. They had engines moved farther forward, improved front suspensions and new looks.

They now came in 1/2-, 3/4 - and 1-ton weight classes in two wheelbase lengths and three sizes. A 198-cid Slant Six became Dodge's base engine.

Standard pickups got a facelift. The fancy Adventurer was heavily promoted, and all of this was carried over for 1971.

All-new 1972 models featured independent front suspension, lower and wider cabs, all-new interior and dash trims, and a growing options list. Electronic ignition was added mid-season as a first for light trucks.

A landmark innovation of 1973 was the industry's first (extended) Club Cab model. A new grille graced 1974 Dodge trucks and the Ramcharger 4x4 sport utility was launched. Vans had sliding cargo doors, and the Club Cab option was available teamed with a 4x4 chassis and running gear.









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Innovations of the late-'70s included the release of full-time 4x4 drive systems and a 4x2 Ramcharger in 1975; a dual rear wheel option for 1-ton pickups in 1976; the introduction of the Dodge Street Van package (also in 1976); an *adult toys* marketing program for 1977; and the availability of the Lil Red (Express) truck in 1978.

Annual changes in grilles and trims were seen. Quad headlamps characterized the 1979 models, which also had new hoods, new front ends and an optional Mitsubishi-built diesel engine. Dodge also began importing two small pickups from the Japanese car and truck maker.

There were no major changes in the 1980 model lineup. For 1981, Chrysler's new chairman, Lee Iacocca, made more news

than the annual product changes, but that's another story. Still, there were some styling revisions including single headlights and eggcrate grilles in regular Dodge trucks. An added accessory for Dodge trucks was a ram's head hood ornament.

In general, the 1981-'86 period was marked by enhanced aerodynamics and the downsizing of products to make Dodge trucks more efficient. The Dodge light truck lineup continued into 1980 pretty much unchanged.

A novel addition appeared in 1982. Somewhat similar to the Ranchero/El Camino in concept, the front-drive Rampage was also distinctive. This little car/pickup definitely had a sporty car look and feel about it. Just one glimpse and a person knew the primary purpose of this

Dodge truck was to have fun.

Perhaps the most significant Dodge truck of the 1980s was the Caravan minivan. As the name suggested, it was a car and a van combined into one unique vehicle. Sales literature described it as part of a "transportation revolution."

That wasn't too much of an exaggeration. The Caravan was an instant success and a trendsetter. Even two years after its introduction, and despite new competition from other makes, Caravans sold very well. Dodge had itself a winner.

At the same time, sports/performance options like the Rampage 2.2 package brought a missing touch of excitement to the Dodge truck line. Other 1980s Dodge truck highlights included the release of the Miser package in 1983; the appearance of the mini-Ram Van wagon; the introduction of a shift-on-the-go feature for 4x4 Ramchargers; and an all-new front-drive Caravan series. Meanwhile, the Ram 50 mini-pickup gained a reputation as the best truck of its type available in America.

Dodge continued the general styling of its full-size pickups through 1990. The one exterior change for 1987 was not highly visible. It was Dodge being the first truck manufacturer to adopt a clear coat paint system.

Dodge Division expanded its truck line in 1987 by introducing the new midsize Dakota pickups; releasing the Raider sport utility vehicle; and by issuing revised versions of the Ram 50 and an extended mini-Ram Van. A 3.9L V-6 was new for Dakotas only.

Historically significant in 1988 was





replacement of the 3.7L Slant Six (introduced in 1961 trucks) with the new 3.9L V-6. This engine and the 5.2L V-8 featured throttle body fuel injection.

Dodge displayed a convertible Dakota pickup at the 1988 North American International Auto Show in Detroit and said it was coming in 1989.

Model year 1989 was a power year for Dodge with the addition of the industry's only direct-injected turbo-diesel engine, built by Cummins. In addition, its biggest gas engine, the 5.9L V-8, had TBI. This engine lineup continued through 1993.

The diesel was only installed in 3/4- and 1-ton Ram pickups and chassis cabs. A 1-ton pickup with dual rear wheels was a late-1989 addition. The mini-Ram Van was renamed the Caravan C/V. Dodge also built 1,500 V-8-powered Shelby Dakota pickups.

Highlights of early-'90s Dodge trucks included Club Cab Dakotas in 1990; a new full-size pickup grille in '91; and new Magnum engines for '92. D.W. Series pickups disappeared after 1993, as did the

Mitsubishi-built Ram 50 and the Power Ram pickup.

A new Ram pickup bowed in 1994 and redefined the American full-size pickup truck. It won *Motor Trend's* Truck of the Year award, and in 1995 a Ram Club Cab model appeared.

When the Viper was chosen Indy Pace Car in 1996, a modified Ram 1/2-ton pickup with bold white racing stripes and graphics was the support truck. Dodge built replicas and sold them on a two-to-a-dealer basis. Four factory-backed Super Truck racing teams were sponsored in 1996 and a new Dodge Truck Assembly Plant opened in St. Louis.

New for 1997 was the 5.9L Dodge Super Sport Truck (SS/T) based on 1996 Indy models. Even cooler was an all-new Dakota, which some called the *Baby Ram*. Dakota offered the year's best compact sport truck—the award-winning Dakota R/T powered by a 250-hp 5.9L Magnum engine.

Maybe more important, however, was the Durango on the new Dakota platform and

a Quad Cab version of the Ram.

There were no big changes to the 1999 Dakota or Ram lines, but a new Power Wagon bowed at the Detroit show. This concept truck was powered by a huge Caterpillar diesel engine that burned ultraclean sulfur-free diesel fuel.

FORD

By the dawn of the 1970s, vans had evolved from work vehicles into play machines for the young and young at heart. Ford was the first to offer a van especially for this market. In 1976, the Cruising Van came customized from the factory.

Another Ford truck, introduced in 1966, gained great popularity in the '70s. It was the Bronco 4x4 sport utility. The gen-1 Bronco was rather spartan, even when fully optioned. However, when the second generation was introduced for 1978, it was one of the more opulent vehicles sold by Ford.

The new version was based on the F-Series pickup and the closest its typical user would get to driving off-road would be to use it in inclement weather.

During the same period, Ford pickups evolved from being primarily work vehicles to, in some cases, replacements for the family car. It was not unusual, in the 1970s and 1980s, to see pickups that were flashier and more pampered by their owners than coupes or sedans.

Ford entered the compact truck market in 1972 with the Mazda-built Courier. A decade later, Ford came out with a domestically built compact truck called Ranger. It became the best-selling compact pickup in North America for the decade of the '90s, and for most of those 10 years it was on the Top 10 lists of cars and trucks combined.

Ironically, starting in 1993, Mazda pickups sold in North America were built by Ford in Edison, New Jersey and were badge-engineered Rangers.

At the top of the sales list was the Ford F-Series. Since 1978, it had been the best-selling truck in the country. By the time of Ford's 70th anniversary of light truck manufacturing in 1987, the F-Series was the best-selling vehicle in the country. For that year, the mildly restyled F-Series

(the origins of which dated back to 1980) boasted the first anti-lock brake system on a light truck.

The F-Series protected its lofty reputation by going into a new millennium in the 2000s, helped along by a new design for 1997 and a separate Super Duty F-Series line in 1999.

Chrysler invented the minivan in 1984 and Ford's response in 1986 was the Aerostar. While never anywhere near as successful as the Mopar original, it remained a fixture in the company's roster until a true head-to-head competitor called the Windstar arrived in 1995.

However, things were good for Ford in the full-size van sector. The company's 1975 design proved to be a perfect vehicle for businesses requiring work van setups. In 1992, while its competitors were still trying to catch up, Ford moved the benchmark up a few notches with an all-new Econoline model. In every year from 1994-2000 the Econoline was the best-selling full-size van in the industry.

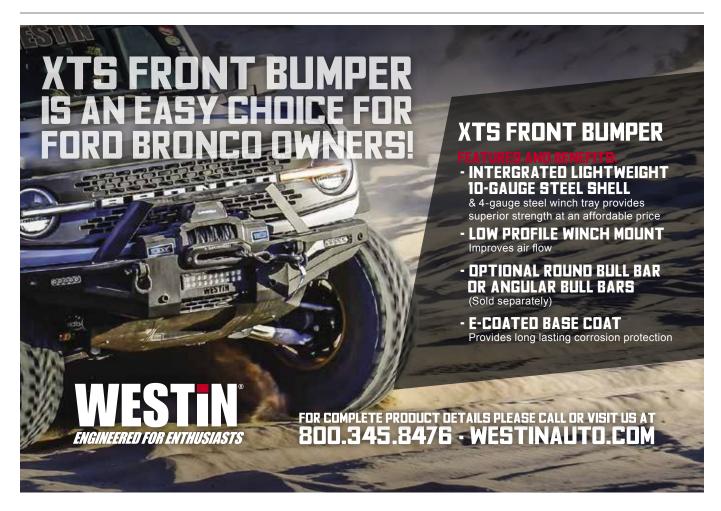
Even with such successes, a vehicle that

was almost an afterthought went on to become Ford's most notable introduction of the '90s. It was a four-door SUV called the Explorer. When it came out in mid-1990 as a replacement for the two-door-only Ranger-based Bronco II, Ford thought it would sell slightly better than the Bronco II. However, less than a year later, it had turned into the best-selling SUV on the market.

Ford then branched out into bigger SUVs. In 1997 came the introduction of the Expedition, a four-door SUV based on a new F-150. In 2000, a variant based on the F-350 would achieve a long-standing Ford goal as it outsold the Chevrolet/GMC Suburban. **75**



JOHN GUNNELL has been writing about classic cars since 1972. He is also the owner of Gunner's Great Garage in Manawa, Wisconsin. He owns 11 cars and seven motorcycles.



Elec-Trick Avenue By Brett Solomon

EV builds take restomodding to the next level.

hen the owner of a car comes in with a project, perhaps the most fun and analyzed decision next to paint color is the powertrain.

Your shop usually has a large say in steering the customer decision. Just a few years ago, the ubiquitous LS swap was the standard answer for any project. But more and more wealthy customers are keen to the benefits of an electric powertrain.

Should you even consider it?

Usually, most trips in a classic vehicle are under 100 miles, so range isn't really an issue. There's also the mind-altering acceleration offered by EVs done right. Add in reliability and not having to worry about winterization or stale gas, and an electric build is at least worth thinking about.

Even if electric vehicles are sacrilegious to

you, they may be a viable option for some customers, so you don't have to feel like a heretic to consider an EV restomod build.

There's some innovative thinking happening in the field. Here, take a look:

ELECTRIC GT

One vehicle make that has proven the sum equals more than the parts when restomodded correctly is the classic Porsche. You need only look at customizers Singer or Gunther Werks to realize the high prices these vehicles command.

But let's say a customer has a classic Porsche 911, 912 or 964 with a clean body and a tired engine. Electric GT of Huntington Beach, California has engineered a turnkey EV package that isn't destructive to the recipient vehicle.

According to CTO Brock Winberg, "This is a state-of-the-art EV swap system offering a rich ecosystem of integrated HV (high-voltage) components. GVWR is close to OEM, subject to models, and varies a little, but it's worth noting the distribution changes to a 45/55 front-to-rear weight distribution, so handling isn't compromised."

Electric GT delivers a fully built and bench-tested system ready for installation without requiring complicated HV knowledge. This level of engineering completeness doesn't come cheap—the components bill will be around \$60,000. Meanwhile, the original drivetrain can be safely stored and later reinstalled, if desired.

Componentry consists of a Tesla drive unit with a 911-compatible bolt pattern, integrated cooling system and performance axles/CV joints. The setup uses AEM electronics tuned to control the system.

An onboard charging unit and high-voltage junction box are included, as well as an HVAC system for comfort.

A non-Porsche project in the shop right now is a C2 Corvette. It features an eGT413 powertrain, Roadster Shop SPEC7 chassis and a drivetrain modified by Silver Sport and Roadster Shop.

"This was a cool build with a non-matching numbers Corvette that will be used as a daily driver," says Eric Hutchinson of Electric GT. "The unused parts will be used in other 'Vette builds."







AEM EV

AEM made its mark in automotive electronics and import tuning. The company has a subcompany skunkworks known as AEM EV, the Performance EV Controls brand of AEM Performance Electronics.

The mission is to make electronics prod-

ucts that simplify the EV conversion process. According to the company, its EV Vehicle Control Units (VCUs) are the missing link for high-performance EV street conversion and motorsports applications.

The systems allow the calibrator to create



customized torque management strategies applicable to a wide range of EV systems and component combinations. The goal is to integrate EV systems and unify the tuning experience, providing conversion and motorsports-ready features that are presented in a high-performance, modern and customizable interface.

When Ford needed a partner to help develop the all-electric Cobra Jet 1400 dragster, it turned to AEM to help tune and manage the system. The VCU300 is its flagship model that can manage four inverter/motor systems and communicate



TODAY'S TOP EV TRENDS

Electric charger station company Juice Technology AG recently shared insights into the top trends influencing electric vehicle adoption in the U.S. market.

The Biden administration has set a target of 50% of EV sale shares in the U.S. by 2030. To meet this goal, Lars Thomsen, futurologist for Juice Technology, outlines the key factors that need to come into alignment.

Inventory

The global supply chain shortage has made it difficult to go to a vehicle sales lot and test-drive an EV. That is beginning to change, however, as more players begin to enter the market with new options.

Pickups, one of the most popular U.S. choices, will be more available with Ford, Rivian, Tesla and others

offering models. This menu of choices will enable a jump to more than 15% EV share in the U.S. next year, Thomsen predicts.

Pricing Competition

To get to a 50% sales share, auto manufacturers will need to produce a range of price point models. Over the next several years, consumer EV selection will have to be greatly expanded beyond glamour models like Tesla to meet a variety of transportation needs.

Charging Options

Charging infrastructure in the U.S. will grow exponentially in the coming months and years, Thomsen believes. Besides charging stations, U.S. consumers will need convenient and reliable at-home charging options, as this





with up to three independent CAN bus networks. It can be used on direct-drive and indirect-drive EV setups.

Launch control, launch torque time, CAN-controlled cooling pump support and performance mode switching are all integrated and programmable using AEMcal software. There is even a plug-and-pin kit that allows the builder to fabricate the connectors and pins to create a bespoke wiring harness.

Monitoring the battery bank and current draw at any given time is essential for a good EV driving experience. However, some builds do not have a supported Bat-

tery Management System (BMS).

AEM includes an IVT Series Smart Shunt that can be used for pack current measurement if you don't have a supported BMS system that already has its own current sensor—or it can be used with the VCU300 for inverter pre-charge.

For keeping things cool, the VCU300 can control the EMP WP32 water pump through the CAN bus. Although a lot of tweaking and tuning is needed to get every ounce of performance out of an EV build, the AEM unit can get most projects up and running quickly.

Then time can be taken to extract the

most out of parameters like regenerative braking, traction control, launch control and speed limiting.

WEBB MOTORWORKS

Many garage builds have soured thanks to leaking gasoline and oil. Chris Webb of Webb Motorworks took that into consideration and developed a comprehensive package that takes the looks of yesteryear and combines them with the future of EV technology.

"The kits will include the block and battery box with everything inside prewired and tested. There is a harness to connect the vehicle's 12V battery, ignition and brake switch. A sensor to read the shifter position for Park-Reverse-Neutral-Drive will be offered," Webb says.

The kit includes everything you'd need to transform an old hot rod, including a block with motor/batteries, battery box, cables and wiring harness, battery box base frame and straps, cooling radiators and coolant tanks. Instrumentation options and AC/heater options are available.

The build is centered around a Borg Warner motor and NCM batteries. The specifications are impressive and it's typically faster than a flathead V-8. Webb



will likely become the primary method for EV charging.

In particular, the availability of mobile and stationary wall boxes, with portability for recreational travel, will become a major force in enabling U.S. EV market adoption.

In addition, hotels and restaurants will likely upgrade their infrastructure to accommodate EV charging, equipping up to 10% of their parking spaces with AC stations for traveling guests. This will entail approximately a half-million chargers over the next two years.

Fleet Market Expansion

Commercial expansion will also be driven by similar factors—more inventory and model options and wider availability of public charging stations and onsite/portable chargers. Powerhouse

players like Amazon will greatly expand the EV market, adding up to 100,000 Rivian e-vans to its fleet in the next two years in addition to deploying other EV models.

Additionally, the U.S. Postal Service fleet will be largely electrified over the next three to four years, comprising approximately 260,000 vehicles.

"Accelerating EV adoption in the U.S. will require great expansion of EV inventory, pricing models, auto manufacturers' competing on incentives to attract new consumers, and a wide availability of charging stations and at-home/portable chargers," Thomsen says. "With these trends in play, the U.S. EV market will be poised for expansion, particularly as electric trucks, fleets and flexible charging options materialize."



estimates 0-60 mph times in the 3- to 5-second range, depending on the weight of the hot rod.

Range is 135-250 miles depending on the battery pack and it can be charged in 5 to 8 hours through a public or home EV charging station.

Maybe the coolest part is a design that appeals to those who prefer an old-school appearance. The EV wiring is hidden, and upon first glance the battery and drive unit looks like an ICE. The engine block even houses an internal water pump for cooling the battery and motor.

It all bolts up to a factory transmission and Webb offers the option of an additional trunk-mounted battery pack for added range.

HYPERCRAFT

Hypercraft looked at the ubiquitous LS swap and created a turnkey EV system that uses the same pattern for the drive unit as an LS transmission bellhousing. The packaging keeps the unit small and



is liquid-cooled, so the power density is there. It can deliver approximately 500 hp.

Taking it to the next level, Hypercraft's race program partner Geiser Brothers created the world's first all-electric unlimited desert race truck designed to go head-to-head against internal combustion engines in the world's most grueling long-distance desert races. The Baja-proven truck boasts 1,600 hp, approximately 250 miles worth of all-electric range and new hybridized battery technology.

"Many people are excited about EV per-

formance, but the public wants to see that high-performance applications are reliable, have the endurance and are widely available to builders, innovators and specialty manufacturers like Geiser Brothers," says Hypercraft's Jake Hawksworth. "Hypercraft is here to show that the technology is available now. We are excited to play a significant role in changing consumer perceptions and providing EV accessibility to everyone."

He knows enthusiasts will only choose electric if it delivers the fun and performance they demand.

"We want to give people the experience of electric," Hawksworth notes.

The company is setting up several more builds and continually tests to make sure the units will work as promised.

TIME TO TRY SOMETHING NEW?

We are in a transitional period where general vehicles of all types are moving toward electric. But for us car people, the transition can be reversed from a regular consumer. You can still have your Hemi or Cummins pickup for daily driving, and then have your electric roadster in the garage on the charger for a nice weekend drive or cruise night get-together.

While we'll miss the sounds of internal combustion engines in every vehicle (well, perhaps not a Chevy Spark), some projects might lend themselves to electric over gas.

No matter what route your customers choose for their builds, getting to know the manufacturers of electric powertrain solutions is something to keep in mind as restomodding widens its scope. **15**

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BAER INC

Manufacturer

Baer specializes in high-performance brake systems and rotor upgrades. We offer the most complete brake systems with top-rated technical support.

2222 W Peoria Ave Phoenix, AZ 85029-4919 http://www.baer.com 602-233-1411

BAJA DESIGNS

Manufacturer

Revolutionizing industry-leading lights is not just a job at BD, but a lifelong passion for both the owners and employees. The BD product line is dedicated to being BRIGHTER, BOLDER, and BETTER, which is why we are "The Scientists of Lighting."

2950 Norman Strasse Rd San Marcos, CA 92069-5932 http://www.bajadesigns.com 760-560-2252

BAK INDUSTRIES (SEE LISTING ON PAGE 88)

BAKER ENGINEERING LLC

Manufacturer

Baker offers engineering services from concept to manufacturing, high-precision CNC milling and Swiss turning, custom engine builds, high-performance street engine upgrades, street engine tuning, and racing engine components under the brand Pro/Cam.

17165 Power Dr Nunica, MI 49448-9626 http://www.bakerengineeringinc.com 616-837-8975

BALL'S POWER WINDOWS & VINTAGE GLASS

Manufacturer

BALL's Rod & Kustom LLC and Vintage Glass. BALL's specializes in power windows, lid lifts and remote entry systems; Vintage Glass has all glass for vehicles from 1900 to 2000: reproduction

and new-old-stock for rare glass, as well as good used glass.



5200 NW 43rd St Ste 102-250 Gainesville, FL 32606-4484 http://www.vintageglass.com 888-282-8789 · 760-672-3540

BANKS POWER

Manufacturer

Banks manufactures cutting-edge high-performance parts for gas and diesel cars, trucks, and RVs. Parts include cold air intakes, intake manifolds, exhaust systems, exhaust brakes, electronic tuners, throttle boosters, differential covers, and more.

546 S Duggan Ave Azusa, CA 91702-5136 http://www.bankspower.com 800-601-8072 · 626-969-9600

BBK PERFORMANCE

Manufacturer

Throttle bodies, mass air sensors, cold-air intakes, fuel systems, exhaust headers, exhaust systems, cat-back exhaust systems and suspension. We have over 150 CARB-approved parts for installation and use in all 50 states.

27427 Bostik Ct Temecula, CA 92590-3698 http://www.bbkperformance.com 386-624-0025

BD DIESEL PERFORMANCE

Manufacturer/Distributor

BD designs, creates, manufactures and distributes a wide range of products specifically engineered for performance diesel applications. All done in-house in 65,000 square feet of state-of-the-art facilities by 130-plus highly trained individuals.

33541 Maclure Rd Abbotsford, BC V2S 7W2 CANADA https://www.bddiesel.com 800-887-5030 · 604-887-5030

BDS SUSPENSION

Manufacturer/Distributor

Since 1995, BDS Suspension has been offering highquality lift kits and accessories for popular trucks/Jeeps. Leveling kits to 8" lift systems, long-arm conversions, coil-over upgrades, traction bars and more; BDS offers a variety of quality products.

491 W Garfield Ave Coldwater, MI 49036-8000 https://bds-suspension.com 800-637-3303 · 517-279-2135

BEDRUG

Manufacturer

BedRug's truck bedliners and truck bed mats are rugged enough to stand up to any punishment they are put through and, at the same time, gentle enough to protect the most precious cargo.



528 Myatt Dr Madison, TN 37115-2452 http://www.bedrug.com 800-462-8435

BEDSLIDE

Manufacturer

BEDSLIDE is the original cargo drawer for the truck bed. Available in silver or matte black, BEDSLIDE is weather resistant, easy to install, made in the U.S. and has a lifetime warranty. BEDSLIDE is offered in drill and no-drill options.



111 Taft St Medford, OR 97501-2366 http://www.bedslide.com 888-807-0099

BEHRENT'S PERFORMANCE WAREHOUSE

Manufacturer/Distributor

Behrent's Performance Warehouse continues to give you the best service, quality pricing, and on-time deliveries. We have 200-plus vendors to choose from for your race car. Every time you spend \$100, you receive FREE shipping.

38 Meadow Rd Florida, NY 10921-1105 http://www.behrents.com 877-372-2348 · 845-651-7389

BELAIRE COMPRESSORS

Manufacturer

Providing piston and rotary screw compressors from 2 to 30 hp. Unmatched service and support combined with the best warranty in the business, BelAire compressors offers the best value in the business.

701 N Dobson Ave
Bay Minette, AL 36507-3174
http://www.belairecompressors.com
866-869-3114 · 803-547-8649

BESTOP INC

Manufacturer

Bestop offers a wide range of Jeep Wrangler and truck aftermarket accessories. Exclusive supplier of soft tops to Jeep for more than three decades.

333 Centennial Pkwy Ste B Louisville, CO 80027-1269 http://www.bestop.com 800-845-3567

BAK INDUSTRIES

Manufacturer

At BAK Industries, we have developed a line of truck bed cover products that help keep your truck functional and beautiful.

COMPANY PROFILE: BAK Industries believes that just because a truck is used for work doesn't mean it needs to look like a work truck. We have developed a line of truck bed covers that help maintain the functionality and appearance of a truck and take pride in the ability to exceed expectations through our performance. BAK is confident that within our line of products there is a truck bed cover for everyone – including America's #1 selling hard rolling and hard folding covers.















1100 N Glenstone Ave Ste 140 Springfield, MO 65802-2123 https://www.bakindustries.com 818-365-9000

BIG COUNTRY TRUCK ACCESSORIES

Manufacturer

Running boards, steps and access products, and front-end protection including bumpers as well as grille guards and bull bars.

589 Apollo St Brea, CA 92821-3127 http://www.bigcountryauto.com 888-427-4466 · 866-444-3818

BIG END PERFORMANCE

Manufacturer

Big End offers a large assortment of quality aftermarket performance products at a great price. Big End's product lineup is constantly growing and offers a diverse assortment of quality high-performance products that cater to all interest levels.



2424 Cathy Ln Jasper, IN 47546-7707 http://www.bigendperformance.com 800-639-3787

BIGCOMMERCE INC

Service Provider

Transform the way you sell auto parts online. BigCommerce is trusted by more than 2,600 automotive sites across the world. Our mission is to help merchants sell more at every stage of growth, from small startups to large enterprises.

11305 Four Points Dr Bldg II Fl 3 Austin, TX 78726-2204 https://www.bigcommerce.com/solutions/automotive 888-699-8911

BILL MITCHELL PRODUCTS

Manufacturer/Distributor

With 40 years of experience in the high-performance industry, we offer high-quality aluminum engine blocks, cylinder heads and intake manifolds for small- and bigblock Chevy, LS series and 409 Chevy, Hemi, wedge and small-block Ford engines.

1726 Hibiscus Dr Edgewater, FL 32132-3427 http://www.billmitchellproducts.com 386-957-3009

BILLY BOAT EXHAUST

Manufacturer

Since 1989, BBE has designed and manufactured the highest-quality stainless steel exhaust systems available. Today, in its cutting-edge facility, BBE continues to develop the highest-performing exhaust systems for most sports cars, trucks, and SUVs.

125 Infield Ct Mooresville, NC 28117-8026 https://www.bbexhaust.com 704-660-1955

BILSTEIN SHOCK ABSORBERS

Manufacturer

Founded in 1873, Bilstein is the world's leading manufacturer of monotube gas pressure shock absorbers. With its main headquarters located in Germany, Bilstein is an original equipment supplier to BMW, Jaguar, Mercedes-Benz, Porsche, and many others.

13225 Danielson St Poway, CA 92064-7147 http://www.bilsteinus.com 800-537-1085 · 858-386-5900

BLAIR EQUIPMENT CO

Manufacturer

Blair Equipment's holemaking and auto body tools, including Holcutters and Rotabroach and Spotweld cutters, are designed for collision, repair and automotive fabrication, racing and restoration.

3001 Hougen Dr Swartz Creek, MI 48473-7935 http://www.blairequipment.com 800-426-7818

BOB COOK SALES INC

Service Provider

We are an innovative sales and marketing company committed to creating business opportunities for our customers and clients alike. We wish to continue our tradition of long relationships with our business associates.

4009 Barfield Crescent Rd Murfreesboro, TN 37128-5720 http://www.bobcooksales.com 901-854-4632

BODY ARMOR 4X4 (SEE LISTING ON PAGE 90)

BOLT LOCK

Manufacturer

BOLT Locks have the highest corrosion resistance rating on the market and are nearly impossible to pick. All BOLT locks feature: 6 Plate Tumbler Sidebar to prevent picking; automotive-grade, weather-resistant shutter; and a Limited Lifetime Warranty.

3333 W Good Hope Rd Milwaukee, WI 53209-2043 https://www.boltlock.com 414-247-3385

BOOSTANE

Manufacturer/Distributor

BOOSTane provides octane boosters for several types of performance applications including daily driving, racing, high-performance, off-road, and marine boosters. Customize your fuel to your vehicle's exact need, and unlock its true performance.

3416 Democrat Rd Memphis, TN 38118-1541 http://www.boostane.com 855-438-7110 · 513-265-8216

BOOSTLINE PRODUCTS

Manufacturer

Forged steel connecting rods.

4400 Westinghouse Blvd Charlotte, NC 28271 http://www.wiseco.com 833-256-7600

BORGESON UNIVERSAL CO INC

Manufacturer

Borgeson manufactures power steering boxes, power steering pumps, manual steering boxes, heavy-duty direct replacement steering shafts, power steering conversion kits, steering universal joints and steering shafts.

9 Krieger Dr Travelers Rest, SC 29690 http://www.borgeson.com 860-482-8283

BORGWARNER INC

Manufacturer

BorgWarner Turbo Systems provides aftermarket customers worldwide with a comprehensive range of BorgWarner, 3K and Schwitzer replacement turbochargers and spare parts. We also provide the full range of EFR and Airwerks performance products.

1849 Brevard Rd Arden, NC 28704-9488 https://www.borgwarner.com/aftermarket/ boosting-technologies 828-684-4000

BORLA PERFORMANCE INDUSTRIES

Manufacturer

We offer a full line of performance exhaust products. Every BORLA axle-back system, Cat-Back(tm) system, and header is made from premium T-304 austenitic stainless steel, is mandrel bent, and features all-welded construction. We build excitement.



500 Borla Dr Johnson City, TN 37604-7555 http://www.borla.com 877-852-6752 · 805-986-8600

BRAKEQUIP LLC

Manufacturer/Distributor

Brake hose and power steering crimping and testing systems, Rubber & Braided Stainless hydraulic brake hose, brake hose fittings, Power Steering Hose and fittings, tubing, FuelFlex fuel products and premium tube working tools.

3143 Regal Dr Alcoa, TN 37701-3247 http://www.brakequip.com 865-251-9193

BRANDMOTION INC

Manufacturer

Brandmotion manufactures back-up cameras, blind spot monitoring systems, parking aid solutions, collision avoidance systems, and wireless phone chargers for the car dealer, truck accessory, fleet, RV and towing accessory markets.

41100 Bridge St Novi, MI 48375-1300 http://www.brandmotion.com 734-619-1250

BRAWLER

Manufacturer

The Brawler development focuses on the performance you want and not the pretty box that it comes in. Brawlers come with the latest technology in air/fuel calibrations for today's street or race engine demands.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/brawler 606-393-6457

BRIDJIT CURB RAMPS INC

Manufacturer/Distributor

BRIDJIT bridges the gap between the street and a rolled curb driveway entry, reducing the "jar to your car." It's the rolled curb driveway entry and exit solution. Comes with a five-year warranty and free shipping.

2039 E Topaz Way Saint George, UT 84790-7288 http://www.bridjit.com 877-522-6611

BRIGHT EARTH

Manufacturer

Bright Earth LED products provide clarity, visibility & outstanding lighting performance for your vehicle. These LED products are durable, waterproof, and provide more light while using less energy.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/bright_earth/ 606-393-6457

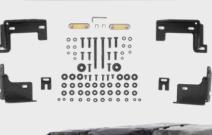
BODY ARMOR 4X4

Manufacturer

With a wide variety of steel products, BA4X4 specializes in the Jeep and Toyota markets. From full-width bumpers to Jeep trail doors, Body Armor 4x4 offers quality and design developed with the off-road enthusiast in mind.

COMPANY PROFILE: Body Armor 4x4 was founded over 10 years ago with the vision to provide high-quality, durable products for the off-road community. Our products are engineered to stand up to abuse, and function while enhancing the look of the vehicle. At Body Armor 4x4, we are committed to providing innovative products for the off-road enthusiast.











1050 N Vineyard Ave Ontario, CA 91764-3172 https://www.bodyarmor4x4.com 866-894-3351

BRYNDANA INTL DBA COLORBOND

Manufacturer/Distributor

LVP Interior Automotive OEM-specified aerosol paint, 205 colors. LVP Base and mixing system. Pro Tech Exterior Trim Color. Pro Tech Engine Paint. Pro Tech Underhood Black, Wheel Color, Carpet Color. Clear Coats. Pro Tech Enamel Industrial Coatings.

230 Timber Jump Ln Media, PA 19063-1134 http://www.colorbondpaint.com 877-882-6567 · 610-565-2233

BUILTRIGHT INDUSTRIES

Manufacturer

BuiltRight Industries designs and manufactures innovative gear and accessory mounting solutions for trucks, SUVs and UTVs. The patented Bedside Rack product line offers modular storage panels and attachments for the inside walls of a truck bed.

53 Commerce Dr Bldg B2 Brookfield, CT 06804-3405 https://www.builtrightind.com 203-546-8981

BULLDOG

Manufacturer

For all heavy-duty towing needs, BULLDOG has the toughest trailer components available. Locks, trailer couplers, gooseneck couplers, trailer jacks, and winches. Characterized by unmatched strength, reliability, safety and value. Tough and Trusted.

47912 Halyard Dr # 100 Plymouth, MI 48170-2454 http://www.bulldogproducts.net 800-632-3290

BULLET PROOF DIESEL

Manufacturer/Distributor

Here at Bullet Proof Diesel, we proudly manufacture and install many OEM and Bullet Proof products including antenna mounts, water pumps, EGR coolers and oil coolers.

4245 E Palm St Mesa, AZ 85215-1142 https://bulletproofdiesel.com 480-247-2331 · 888-967-6653

BULLY DOG

Manufacturer

Bully Dog products arrive pre-loaded with Dyno Proven Tune Files. Whether you're interested in all-out performance, more towing power and torque or increased fuel mileage, our devices are ready to plug-and-play to get what you need out on the road.

4150 Church St Ste 1024 Sanford, FL 32771-6991 http://www.bullydog.com 877-285-5936 · 940-783-9914

BUNDUTECUSA

Manufacturer/Distributor

All-aluminum, electrically operated rooftop tents; multisided, self-supported reflective awnings; and off-road truck campers.

111 Washington St PO Box 187 Raymond, IA 50667-0187 http://www.bundutecusa.com 319-234-0071

BUSHWACKER INC (SEE LISTING ON PAGE 92)

BUSTED KNUCKLE GARAGE, THE

Manufacturer

Clothing, mats, stools, clocks, thermometers, toolboxes, pub tables, signs, die-cast collectibles, pocket knives and more

1126 Norris Rd Prescott, AZ 86305-2808 http://www.bustedknucklegarage.com 928-708-0897

BUYBRAKES.COM

Distributor

BuyBrakes.com offers all the top brake brands for all makes and models. You'll find all you need – standard brake parts, restoration parts, and performance parts. You can also find system upgrades as well as racing brakes and track service parts.

646 Humboldt St Reno, NV 89509-1606 https://www.buybrakes.com 888-257-7149 · 702-903-1713

BUYERS PRODUCTS

Manufacturer

Buyers Products is a leading manufacturer of equipment for the work truck industry. Buyers is known for its SnowDogg snow plows, SaltDogg spreaders, high-quality truck toolboxes, LED lighting, towing, hydraulics, and more.

9049 Tyler Blvd Mentor, OH 44060-1868 https://www.buyersproducts.com 800-841-8003 · 440-974-8888

CALIFORNIA PONY CARS

Manufacturer

California Pony Cars manufactures top-quality, made-inthe-USA products for the Ford Mustang, Ford Focus, and Ford F-150 truck.

710 E Francis St Ontario, CA 91761-5513 http://www.calponycars.com 888-225-7669 · 909-923-2357

CANTON RACING PRODUCTS

Manufacturer

Our product line focuses on oil system components like oil pans, oil adapters, filtration, and oil accumulators, as well as tanks, heat exchangers and water necks, and engine parts like main supports, fuel pump block-offs, and carburetor spacers.

232 Branford Rd North Branford, CT 06471-1303 http://www.cantonracingproducts.com 203-481-9460

CARBUFF NETWORK LLC

Service Provider

Within car culture, making the right connection can be easier said than done. CarBuff rids the industry of this ambiguity by connecting enthusiasts with verified businesses.

10000 NE 7th Ave Ste 400 Vancouver, WA 98685-4548 https://www.carbuffnetwork.com 360-909-0946

CARROLL SHELBY WHEELS

Manufacturer

We build premium cast, flow-formed, and forged wheels for three of the most iconic vehicles in the world: latemodel Ford Mustangs, F-150s, and Jeep Wranglers.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/carroll_shelby_ wheels/ 606-393-6457

CARSON MARKETING INC

Service Provider

As a full-service advertising/publicity agency, we provide these services: sales materials, logos, websites, web marketing, social media, digital media, press releases, published articles, co-op campaigns and cross-promotions.

1740 E Garry Ave Ste 231 Santa Ana, CA 92705-5844 https://carsonmarketinginc.com 949-477-9400

CATACLEAN

Manufacturer

From protecting and maintaining the catalytic converter to de-clogging diesel particulate filters, Cataclean should be used every three months to help protect and clean your engine.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/cataclean/ 606-393-6457

CENTERFORCE CLUTCHES

Manufacturer

Centerforce Clutches is a leading manufacturer of performance clutches and flywheels for classic and late-model cars, trucks, and Jeep vehicles.

2266 Crosswind Dr Prescott, AZ 86301-6183 http://www.centerforce.com 800-932-5882 • 928-771-8422

CENTURY TRUCK CAPS

Manufacturer

CENTURY Truck Caps, a part of the LEER Group, manufactures a wide variety of fiberglass and aluminum truck caps, tonneaus and accessories for lightduty trucks. CENTURY Truck Caps offers products for both commercial and recreational use.



28858 Ventura Dr Elkhart, IN 46517-9431 http://www.centurycaps.com 800-755-5337 · 574-522-5337

CHAMPION AUTO SYSTEMS

Manufacturer/Distributor

H700 Sunroofs, H300 Sunroofs, OEM Sunroof Service Parts, Service Parts for older Webasto Sunroofs, Heated Seats with different switch options, Ventilated Seats, Bolster Heating, and Massage Seating.

2731 Nevada Ave N New Hope, MN 55427-2806 http://www.championautosystems.com 877-332-4267 · 763-233-0454

CHAMPION BRANDS

Manufacturer

Champion Brands LLC has been the globally recognized industry leader in specialty lubricants for over 65 years. Champion produces and blends over 350 products including fuel, oil, engine additives, and lubricants for the racing & automotive markets.

1001 Golden Dr PO Box 645 Clinton, MO 64735-0645 http://www.championbrands.com 800-821-5693 · 660-885-8151

CHASSIS ENGINEERING

Manufacturer/Distributor

Roll cages; four link and ladder bar rear suspensions; plus strut and A-arm front suspensions.

1500 Avenue R Ste 300 Riviera Beach, FL 33404-5262 http://www.chassisengineering.com 800-327-9402 · 561-863-2188

CLASSIC DASH

Manufacturer/Distributor

Classic Dash is the industry leader in OEM replacement molded ABS composite dash panels with upgraded gauges and digital dashes. We offer over 100 applications available for most popular muscle cars, classic trucks, and off-road and racing options.

5055 Metric Way Carson City, NV 89706-2469 http://www.classicdash.com 866-882-3525 · 775-883-7904

BUSHWACKER INC

Manufacturer

We continue our perfection of the original fender flare and are developing some of the coolest exterior protection products around. From Bed Rails to Trail Armor, our growing collection of ingenious designs feature cutting-edge style.

COMPANY PROFILE: While the Bushwacker brand was clearly born on the trail, our constant pursuit of innovation has helped us blaze a whole new path into the future. We continue to develop advanced plastics that offer impact resistance and remarkable durability while energizing the automotive aftermarket with fresh, street-smart designs that don't get lost when the pavement ends.











4325 Hamilton Mill Rd Ste 400 Buford, GA 30518-8848 www.bushwacker.com 800-234-8920

CLASSIC TUBE

Manufacturer/Distributor

Classic Tube manufactures pre-formed tubing products, including products for brake, fuel, and transmission applications, with OE stainless steel. Our catalog consists of thousands of patterns for vehicles from the 1930s to the present.

80 Rotech Dr Lancaster, NY 14086-9755 https://classictube.com 800-882-3711 · 716-759-1800

COAST TO COAST INTL

Manufacturer

CCI is a developer and manufacturer of aftermarket restyling and wheel accessories. Enhance your vehicle's trim level with Impostor Wheel Skins, Grille Overlays, and other restyling products.



44 Tunkhannock Ave
Exeter, PA 18643-1221
http://coast2coastinternational.com
800-772-8544

COMETIC GASKET INC

Manufacturer

Cometic Gasket Inc. is a leading worldwide supplier of shelf-stock and custom gaskets for the Automotive Performance, Powersports, Marine, Original Equipment and Remanufactured Engine industries.

8090 Auburn Rd Painesville, OH 44077-9600 https://www.cometic.com 800-752-8950 · 440-354-0777

COMP CAMS

Manufacturer/Distributor

COMP Cams has never forgotten that performance is defined by results both at the track and on the street. We spend thousands of hours working with racers, teams and companies to ensure that our products provide superior performance and reliability.

3406 Democrat Rd Memphis, TN 38118-1541 http://www.compcams.com 800-999-0853 · 901-795-2400

COMPETITION SPECIALTIES INC

Distributor

The largest, most comprehensive wholesale distributor of aftermarket parts and accessories in the Western U.S., with four distribution centers strategically positioned to provide timely, reliable delivery.

2402 W Valley Hwy N Auburn, WA 98001-1626 http://www.compspecialties.com 800-426-0950 · 253-833-6211

CONCEPT ONE PULLEY SYSTEMS

Manufacturer/Distributor

Concept ONE manufactures complete serpentine engine pulleys and pulley kits. Our systems fit LS1, LS2, LS3, LS6, LS7, LSX, L92, L99, LQ4, LQ9, LY6, L76, and all Vortec truck engines, and Ford SBC, Cleveland, FE and 429/460 applications. Accessories are available.

6320 Georgia Highway 400 Cumming, GA 30028-3458 http://www.c1pulleys.com 877-337-0688 · 770-889-5900

CONTINENTAL COMMERCIAL VEHICLES AND SERVICES

Manufacturer

Continental, ATE, VDO, REDI-Sensor, ClearContact, OEM DP, Autodiagnos, Uniroyal, Semperit, and GALFER – the company manufactures tens of thousands of products, including tires, brakes, drive components and thermal management components.

6755 Snowdrift Rd Allentown, PA 18106-9353 http://www.continentalaftermarket.com 800-564-5066

COVERCRAFT INDUSTRIES LLC

Manufacturer

The Covercraft family includes market-leading brands beyond the iconic car cover, including ADCO RV covers, Carver Marine covers, Colgan, DashMat, GT Covers, Marathon Seat Covers, Precision Fit. PCI and more.

100 Enterprise Blvd Pauls Valley, OK 73075-9100 http://www.covercraft.com 800-426-8377 · 405-238-9651

CP-CARRILLO LLC

Manufacturer

We specialize in developing and manufacturing pistons and connecting rods for high-performance race engines and the aftermarket. Our products are proudly made in the USA from USA-made materials.

1902 McGaw Ave Irvine, CA 92614-0910 http://www.cp-carrillo.com 949-567-9000

CQ MARKETING LLC

Service Provider

Digital marketing, social media, PPC and search advertising, YouTube ads, content marketing, video shooting and production, photography, sponsorship management, event creation and management, display booth design, public relations, and much more.

2137 S Sashabaw Rd Ortonville, MI 48462-9233 https://www.cqmarketing.com 248-877-0590

CRAWLTEK REVOLUTION

Manufacturer/Distributor

Form, Function, Fit. Crawltek products are carefully engineered to meet our stringent criteria for Jeeps, off-mad and on.

491 W Garfield Ave Coldwater, MI 49036-8000 https://crawltekrevolution.com 517-278-1039

CRC INDUSTRIES

Manufacturer

CRC Industries is a global leader in the production of specialty products and formulations for the do-it-yourselfer and maintenance professional, serving the automotive, industrial, electrical, marine, heavy truck, hardware, and aviation markets.

885 Louis Dr Warminster, PA 18974-2820 http://www.crcindustries.com 800-556-5074 · 215-674-4300

CREAFORM

Manufacturer/Distributor

From simple 3D scanning tasks to complex development projects, Creaform's cutting-edge technology and expert 3D metrology services guarantee your company improved quality and accelerated time to market while reducing your costs.

4700 Rue De La Pascaline Levis, QC G6W 0L9 CANADA https://www.creaform3d.com/en 855-939-4446 · 418-833-4446

CTECH MFG

Manufacturer

Our storage products are all built-to-order and constructed with lightweight aluminum alloy. Each storage solution features exclusive features like dual-latching MotionLatch® handles, optional radius corners, Adjust-A-Loc shelving, and many more.

7501 Commerce Dr Weston, WI 54476-4548 https://ctechmanufacturing.com 715-355-8842



CTEK BATTERY CHARGERS

Manufacturer

CTEK offers products ranging from 12V & 24V battery chargers to charging solutions for electrical vehicles. CTEK chargers & accessories are effective, easy to use, & safe (for the user, the vehicle electronics, the battery, & the charger).

5521 N Cumberland Ave Ste 1104 Chicago, IL 60656-4724 https://smartercharger.com 800-941-7611 · 312-579-0600

CURRIE ENTERPRISES

Manufacturer/Distributor

For over 50 years, Currie Enterprises has been your No. 1 source for bolt-in and custom-built differentials and differential components. We also offer a full line of high-end Jeep suspension components, Johnny Joint rod ends and anti-rock sway bars.

382 N Smith Ave Corona, CA 92880-6971 http://www.currieenterprises.com 714-528-6957

CURT

Manufacturer

A complete line of towing products. Custom-fit Trailer Hitches, Flat Towing, Fifth Wheel Hitches, Gooseneck Hitches, towing electrical, towing accessories, weight distribution, cargo management, trailer parts and accessories.



6208 Industrial Dr Eau Claire, WI 54701-8493 http://www.curtmfg.com 715-831-8713

CUSTOM AUTOMOTIVE NETWORK

Service Provider

The organization hosts the annual CAN Connect conference featuring private one-on-one meetings between today's leading re-sellers and manufacturers, and provides a concentrated networking opportunity for business growth and discovery.

PO Box 3247 Post Falls, ID 83877-3247 https://www.customautomotivenetwork.com 760-346-5647

CUSTOM AUTOSOUND MFG

Manufacturer

Replacement radios and speakers for classics, customs, and street rods that fit the original dash right out of the box. Since 1977, Custom Autosound Mfg. has been integrating the latest in audio technology into vintage-looking radios and speakers.

1030 Williamson Ave Fullerton, CA 92833-2746 http://www.customautosoundmfg.com 800-888-8637 · 714-773-1423

CUSTOM SHOPS MARKETING

Service Provider

We specialize in website design and all aspects of online marketing for custom shops. This includes: SEO, social media marketing, Google My Business, pay-per-click advertising, online reputation marketing and email marketing. Free marketing analysis.

13918 E Mississippi Ave # 60491 Aurora, CO 80012-3603 https://customshopsmarketing.com 303-993-0911

DAKOTA DIGITAL INC

Manufacturer

With over 35 years of experience, our team designs and manufactures the best electronic instrumentation systems in the aftermarket. Applications for muscle cars, hot rods, street trucks and motorcycles. We can help make your custom-built dream come true.

4510 W 61st St N Sioux Falls, SD 57107-6440 http://www.dakotadigital.com 800-852-3228

DANA INC

Manufacturer

The best driveline products and gaskets money can buy. Demand the best.

3939 Technology Dr Maumee, OH 43537-9194 http://www.danaaftermarket.com 800-621-8084 · 419-887-3550

DART MACHINERY

Manufacturer

Dart Machinery is trusted by the best of the best as an engine parts supplier. Designed for racers, by racers, Dart has you covered from street to strip and a variety of other applications.

2097 Bart Ave Warren, MI 48091 http://www.dartheads.com 248-362-1188

DASH DESIGNS INC

Manufacturer

Dash Designs & Dash-Topper custom dash covers, RV custom dash covers, Seat Designs custom seat covers, Endura Mat and Endura Clear custom floor mats, The Original Shade retractable sunshade, Silver Shield sunshade, and Comfort Grip steering wheel covers.

615 W Knox Rd Tempe, AZ 85284-3803 http://www.dashdesigns.com 800-843-3274 · 480-967-7829

DAWN ENTERPRISES INC

Manufacturer/Distributor

Dawn Enterprises Inc, est. in 1973 in Cleveland, Ohio, is America's premium body side molding manufacturer, and also offers painted spoilers, extruded trim/door edge guards, functional ram air hoods, rear bumper protectors, fender flares, and more.

9155 Sweet Valley Dr Valley View, OH 44125-4223 https://www.dawn-ent.com 800-548-4867 · 216-447-1777

DAYSTAR PRODUCTS INTL INC

Manufacturer/Distributor

Daystar Products and Performance Accessories are the leading manufacturers of comfort ride leveling kits, lift kits, body lift kits, and Jeep and truck accessories. Daystar Products: driven by design and made in the USA for over 40 years.

841 S 71st Ave Phoenix, AZ 85043-4125 http://www.daystarweb.com 800-595-7659

DEATSCHWERKS

Manufacturer

High-performance EFI Fuel Systems.

415 E Hill St Oklahoma City, OK 73105-4013 https://deatschwerks.com 405-217-0701

DECKED LLC

Manufacturer/Distributor

Based in Ketchum, Idaho with production facilities and manufacturing in Defiance, Ohio, and St. George, Utah, DECKED designs, engineers, and manufacturers storage and organization products for pickup trucks and cargo vans.

PO Box 885 Ketchum, ID 83340-0885 http://www.decked.com 208-806-025

DEE ZEE INC

Manufacturer

Dee Zee's top categories: toolboxes, transfer tanks, overlanding accessories, side steps, cab racks, platform racks, bed mats, tailgate assist, Jeep/Bronco accessories, Invis-A-Rack, bed protection, mud flaps and much more.

1572 NE 58th Ave
Des Moines, IA 50313-1622
http://www.deezee.com
800-779-2102 · 515-265-7331

DELTA TECH INDUSTRIES/ DELTA LIGHTS

Manufacturer

U.S. manufacturer of automotive lighting equipment since 1978, serving all automotive and truck markets with a full line of 800 SKUs of LED, HID and xenon lights, light bars and fascia/bumper lights with universal or vehicle-specific applications.

1901 S Vineyard Ave Ontario, CA 91761-7747 http://www.deltalights.com 909-673-1900

DEMCO TOWING PRODUCTS

Manufacturer

Demco manufactures 5th wheel hitches from stationary, manual sliders, automatic sliders and gooseneck-style 5th wheel hitches as well as dinghy towing products such as Victory Series tow bars, supplemental braking systems and Kar Kaddy tow dollies.

4010 320th St Boyden, IA 51234-0189 http://www.demco-products.com/rv-towing 800-543-3626

DEMON

Manufacturer

High-performance carburetors for street and racing.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/demon/ 606-393-6457

DERALE PERFORMANCE

Manufacturer

While most cooling brands focus on one component of the vehicle, Derale aims to cool the drivetrain as a whole. By controlling the temperatures of all major components of the drivetrain, you drastically increase efficiency and component life.

3901 Medford St Los Angeles, CA 90063-1608 http://www.derale.com 323-266-3850

DESIGN ENGINEERING INC/DEI

Manufacturer

Specializes in design/development of thermal/ acoustic performance products for automotive, truck, SUV, motorcycle, ATV/UTV/off-road, 12V car audio, industrial and aeronautical markets. In addition, designing/fabricating for custom applications.



604 Moore Rd Avon Lake, OH 44012-2315 http://www.designengineering.com 800-264-9472 · 440-930-7940

DETROIT SPEED INC

Manufacturer

Detroit Speed provides the highest-quality performance chassis suspension components in the market.

185 McKenzie Rd Mooresville, NC 28115-7976 http://www.detroitspeed.com 704-662-3272

DIABLOSPORT

Manufacturer

DiabloSport is a leading manufacturer of automotive tuning and calibration products for Chrysler, Ford and GM vehicles.

1790 E Airport Blvd Sanford, FL 32773-6805 http://www.diablosport.com 866-404-6141 · 561-908-0040

DIAMOND PISTONS

Manufacturer

Forged aluminum pistons.

4400 Westinghouse Blvd Charlotte, NC 28271 http://www.DiamondRacing.net 877-552-2112

DICK CEPEK TIRES & WHEELS

Manufacturer

Dick Cepek Tires & Wheels offers a full line of tires, wheels, and apparel. Our products are made to last and carry generous warranties.

4651 Prosper Dr Stow, OH 44224-1064 http://www.dickcepek.com 800-222-9092 · 330-928-9092

DIESEL MOTORSPORTS

Service Provider

DIESEL Motorsports is the only SFI sanctioning body for diesel motorsports, including drag racing, sled pulling, and dyno competitions. DIESEL Motorsports holds events across the country in different locations every year.

919 NE 101st Ter Kansas City, MO 64155-3730 http://www.dieselmotorsports.us 816-810-6287

DIFF WIZARD

Service Provider

The Diff Wizard is the nation's leading search tool for differential products back to 1948. Search by year, make and model to find your exact differential. Find the exact parts to make you a differential expert and set the right part.

differential expert and get the right part every time.

10411 Airport Rd Ste 200 Everett, WA 98204-3523 http://www.diffwizard.com 800-347-1188

DIFFERENTIAL COMMUNICATIONS INC

Service Provider

Public relations, communications, and strategic storytelling.

11586 SE Falbrook Dr Clackamas, OR 97015 http://diffcomms.com 503-805-8790

DINAN ENGINEERING

Manufacturer

Dinan manufactures the highest-quality aftermarket performance hardware and software upgrades for BMW and MINI vehicles.

4800 US Highway 280 W Opelika, AL 36801-9434 https://www.dinancars.com 800-341-5480 · 334-502-5181

DIRECT COMMUNICATIONS INC

Service Provider

DCi is a data provider for the automotive aftermarket.

26600 SW Parkway Ave Ste 400 Wilsonville, OR 97070-9251 http://www.dcinet.com 515-337-2869

DISC BRAKES AUSTRALIA/DBA USA

Manufacturer/Distributor

Manufacturer of street and performance brake components.

3423 Southpark PI Ste B Grove City, OH 43123-4828 http://www.dbausa.com 833-612-7253

DIY AUTOTUNE

Manufacturer

We manufacture high-performance engine and powertrain control systems focused on professional, out-of-the-box solutions for today's high-l/O, high-horsepower drag and road racing combinations.

2405 Murphy Blvd Gainesville, GA 30504-6051 http://www.diyautotune.com 678-261-8789

DOMETIC

Manufacturer

Millions of people rely on Dometic products to explore more and stay away longer. The CFX series inspires adventurers to break free from ice with the most energy-efficient, durable and reliable powered coolers in the world.

5155 Verdant Dr Elkhart, IN 46516 http://www.dometic.com 574-294-2511

DONMAR ENTERPRISES INC

Distributor

Wholesale supplier of quality sunroofs, restyling products, truck accessories, comfort seating, technology, tools and supplies.

7980 Bayberry Rd Jacksonville, FL 32256-7410 http://www.donmar.com 904-731-3393

DPI OFF-ROAD BRANDS

Manufacturer

DPI Off-Road Brands™ provides its customers a full range of industry-leading suspension and interior/ exterior accessories for trucks, Jeeps and powersports vehicles.

841 S 71st Ave Phoenix, AZ 85043-4125 https://dpioffroad.com 800-595-7659

DRAKE AUTOMOTIVE GROUP

Manufacturer

Drake Automotive Group has been in business for over 30 years, and in that time we've grown to become the most recognized name in the vintage Mustang restoration market.

130 Cassia Way Ste 100 Henderson, NV 89014-6407 http://www.drakeautomotivegroup.com 800-999-0289 · 702-853-2060

EGR INC

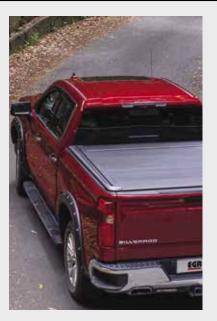
Manufacturer

EGR's products are designed and engineered to the highest global standard, using the latest technology and manufacturing expertise.

COMPANY PROFILE: The EGR RollTrac Electric and Manual is the next market leader in Roller Covers, providing strong, durable design, rugged protection and easy-to-use controls. Our Tonneau Cover is created with strong, aluminum slats, finished off with a durable black, powder-coated finish providing not only a strong and durable bed cover, but a sleek, low-profile accessory for your truck without compromising on quality. With over 150,000 hours of testing in the harshest environments, our bed cover can withstand it all, no matter what the climate presents.









4000 Greystone Dr Ontario, CA 91761-3101 https://egrusa.com 800-757-7075 • 909-923-7075

DRAW-TITE

Manufacturer

Draw-Tite is the premier brand of custom trailer hitches. Established in 1946, Draw-Tite was born out of a passion for outstanding performance and has come to represent one of the best custom-fit vehicle products available today.

47912 Halyard Dr # 100 Plymouth, MI 48170-2454 http://www.draw-tite.com 800-632-3290

DRIVEN PERFORMANCE ADVISORS

Service Provider

Arun works with shop owners to optimize the business end of the shop for growth. We implement financial and operational improvement measures to create profitable, efficient, and stress-free shops that grow fast.

1225 NE 105th St Seattle, WA 98125-7530 http://drivenperformanceadvisors.com 206-930-7931

DRIVEN RACING OIL

Manufacturer

Driven Racing produces break-in, direct injection, street performance, hot rod, diesel and competition oils for racing, marine and street driven applications, along with transmission/differential lubes, fuel additives and specialty cleaners/waxes.

3416 Democrat Rd Memphis, TN 38118-1541 https://drivenracingoil.com 866-611-1820 · 704-946-9250

DTE SYSTEMS

Manufacturer/Distributor

PedalBox is the world-leading throttle response controller, applying to nearly all vehicles with an electronic throttle. PowerControl is the most advanced piggyback performance chip, designed specifically for turbocharged and supercharged engines.

9620 NE Tanasbourne Dr Ste 300 Hillsboro, OR 97124-7844 https://www.chiptuning.com/us 805-813-9801

DU-HA INC

Manufacturer

DU-HA manufactures high-quality, innovative automotive and sporting goods accessories. DU-HA underseat and behind-the-seat storage units/gun cases are custom-fit for full-size pickup trucks to provide storage inside your cab.

306 Saint Andrews St Fergus Falls, MN 56537-2409 https://du-ha.com 866-306-3842 · 218-998-3842

DURASAFE INC

Manufacturer

DuraSafe offers a complete line of truck and trailer locks that can be keyed the same. Receiver and coupler locks, cable locks, gate locks, wheel locks and more. Proudly manufactured in the USA. We build them specifically for your needs.

1785 S Johnson Rd New Berlin, WI 53146-1240 https://durasafelocks.com 262-544-5615

DYER'S TOP RODS LLC

Manufacturer

Dyer's build-to-order custom connecting rods. Dyer's sells connecting rods, bolts, bushings, and locators.

619 N Center St PO Box 596 Forrest, IL 61741-0596 http://www.dyersrods.com 800-867-7637 · 815-657-9970

DYNACORN CLASSIC BODIES

Manufacturer

From the leading manufacturer of the finest reproduction parts in the automotive industry, Dynacorn International brings you Dynacorn Classic Bodies.

4030 Via Pescador Camarillo, CA 93012-5044 https://www.dynacornclassicbodies.com 805-987-8818

DYNACORN INTL

Manufacturer/Distributor

Making parts that save muscle cars for over 30 years, Dynacorn continues to raise the bar of quality and service to the industry. The Dynacorn family of dealers is the resource for restoration and hot rod shops across the country and world.

4030 Via Pescador Camarillo, CA 93012-5044 http://www.dynacorn.com 805-987-8818

DYNAMAT INC

Manufacturer

Dynamat seeks to produce and deliver high-quality acoustic solutions to the world for better sound everywhere. The Dynamat brand maintains the dominant market share in the car audio and automotive restoration markets. Also for home, marine and RV.



3042 Symmes Rd Hamilton, OH 45015-1331 http://www.dynamat.com 513-860-5094

DYNATRAC

Manufacturer

Dynatrac is the leading manufacturer of aftermarket axle assemblies, lift kits for Jeeps, free-spin kits, rebuildable ball joints, brake systems, and Jeep armor. It specializes in seeing the needs of the offroad, military, and commercial markets.



7392 Count Cir Huntington Beach, CA 92647-4551 https://www.dynatrac.com 714-596-4461

DYNOCOM INDUSTRIES

Manufacturer/Distributor

Hub dynos, chassis dynos, wideband AFR, and DAQ systems.

2447 Riverbend West Dr Fort Worth, TX 76118-7024 http://www.dynocom.net 866-436-3966 · 817-284-8844

DYNOJET RESEARCH INC

Manufacturer

Performance chassis dynamometers, powersports EFI tuning products, UTV stage kits, carburetor jet kits, and diagnostic tuning tools.

2191 Mendenhall Dr Unit 105 North Las Vegas, NV 89081-3206 http://www.dynojet.com 800-992-3525

DYNOMAX PERFORMANCE EXHAUST

Manufacturer

DynoMax® Performance Exhaust, a leading performance exhaust brand built on over 35 years of market leadership from our Super Turbo muffler to our race-proven Race Series Bullet mufflers. DynoMax has you covered.

1 International Dr Monroe, MI 48161-9345 http://www.dynomax.com 800-325-8886 · 734-384-7806

E3 SPARK PLUGS

Manufacturer

E3 manufactures a complete line of spark plugs for automotive, small engine, powersports, racing and natural gas engine applications. In addition, E3 manufactures a line of high-performance ignition products for Ford, Chevy and Dodge applications.

PO Box 3673 Ponte Vedra Beach, FL 32004-3673 http://www.e3sparkplugs.com 904-280-0339

EAGLE ENTERPRISES INC

Manufacturer

Manufacturer and designer of vinyl graphics, roll striping, and paint protection kits. Other services include screen and digital printing, urethane doming, custom graphics, striping, vehicle wraps and an online graphics template program.

2610 S Sheridan Ave Ste A Wichita, KS 67217-1363 http://www.eagleict.com 800-874-9564 · 316-945-8500

EARL OWEN CO INC

Distributor

Truck and Jeep accessories warehouse distributor. With over 60 years of experience, Earl Owen Co., a family-owned organization, provides aftermarket automotive accessories to a wide range of customers with a commitment to service and integrity.

1235 W Trinity Mills Rd Carrollton, TX 75006-1328 http://www.earlowen.com 800-527-2006 · 469-892-2424

EARL'S

Manufacturer

Earl's has the most complete line of performance plumbing in the market and is renowned as the world's No. 1 motorsport hose and fittings source. Manufacturing is headquartered in Bowling Green, Kentucky and produces hoses, fittings, tools and more.

1801 Russellville Rd Bowling Green, KY 42101-3542 http://www.earls.com 866-464-6553

EAST COAST GEAR SUPPLY

Manufacturer/Distributor

East Coast Gear Supply is the East Coast's largest aftermarket drivetrain distributor and manufacturer of quality differential parts. Our 90,000-sq.-ft. warehouse encompasses manufacturing from street to off-road and general repair and maintenance.



566 Airport Rd Louisburg, NC 27549-6822 https://eastcoastgearsupply.com 919-672-2705

EATON DETROIT SPRING INC

Manufacturer/Distributor

Leaf and coil spring manufacturer with over 30,000 OEM specs dating back to the 1890s. Springs made to the OE specs or custom-made to your specs. Full line of attaching parts, U-bolts, shackles, bushings, shocks, etc. In-house engineering.

1555 Michigan Ave Detroit, MI 48216-1325 http://www.eatondetroitspring.com 313-963-3839

EBERHARD

Manufacturer/Distributor

Via our recent merger with the Illinois Lock Company, Eberhard has started to work more in the realm of electronic access security for vehicles. This includes, but isn't limited to, Bluetooth-enabled systems for tonneau covers, cargo racks, and more.

21944 Drake Rd Strongsville, OH 44149-6609 https://www.eberhard.com 440-238-9720

ECOOLOGICAL

Manufacturer/Distributor

Innovative solutions that enhance vehicles and eliminate common automotive problems. Our 100% USA-manufactured products range from easy-to-implement restyling solutions to unique cargo management products that add user-friendly vehicle utility.

3860 Cincinnati Ave Rocklin, CA 95765-1312 http://www.ecoological.com 844-918-3688

EDGE PRODUCTS

Manufacturer

Edge Products has become the premier name for aftermarket performance electronics. Edge produces performance modules, programmers, monitors/gauges, cold-air intakes, exhaust systems, and more for all major vehicle manufacturers 1996 and newer.

1080 S Depot Dr Ogden, UT 84404-6251 http://www.edgeproducts.com 888-360-3343 · 801-476-3343

EGR INC (SEE LISTING ON PAGE 96)

EIBACH INC (SEE LISTING ON PAGE 99)

ENERGY SUSPENSION

Manufacturer

Industry leader in polyurethane products, specializing in suspension components and motor and transmission mounts.

1131 Via Callejon San Clemente, CA 92673-6230 http://www.energysuspension.com 888-913-6374 · 949-369-3935

EPILOG LASER

Manufacturer

Epilog's powerful, easy-to-use equipment makes it easy to serialize parts, brand promotional products and so much more. Whether you're marking tools or cutting gaskets in-house, Epilog has the right system to meet your engraving/cutting needs.

16371 Table Mtn Pkwy Golden, CO 80403-1826 http://www.epiloglaser.com 888-437-4564 · 303-277-1188

EQUAL-I-ZER HITCH

Manufacturer

The Equal-i-zer Hitch is manufactured from 100% American-made steel and is the only hitch with Integrated 4-Point Sway Control. The result is superior sway control performance, excellent weight distribution, exceptional quality, and ease of use.

353 S 1100 W Provo, UT 84601-4103 https://www.equalizerhitch.com 800-478-5578

ERCOLINA/CML USA INC

Manufacturer/Distributor

CML USA Inc. is the North American supplier of Ercolina tube, pipe and profile bending and metalworking machinery designed to reliably and accurately produce your bending applications. We also provide service parts for all Ercolina machinery.

3100 Research Pkwy Davenport, IA 52806-9332 https://ercolina-usa.com 563-391-7700

EUROSPORT TUNING

Distributor

We're proud to offer quality parts from Milltek Sport, AWE Tuning, RICA Engineering, ECS Tuning, 034 Motorsports, Forge Motorsport, KONI, Eibach, H&R, Mototec, and EMD Lighting as well as our own product line.

230 Pullman Ave Kenmore, NY 14217 https://www.eurosporttuning.com 905-825-9334

EVANS COOLING SYSTEMS INC

Manufacturer

Evans Waterless Coolants stop water-caused problems including corrosion, electrolysis, vapor pressure, and boil-over. For classic car preservation or enhanced engine performance, Evans performs past the failure point of water-based coolants.

1 Mountain Rd Suffield, CT 06078-2163 http://www.evanscooling.com 888-990-2665 · 860-668-1114

EXEDY GLOBALPARTS CORP

Manufacturer/Distributor

Exedy is a general drivetrain systems manufacturer with a main focus on automotive clutches, managing from development to production, with a full line of OE-replacement clutch kits. Performance/racing applications include clutch sets and flywheels.

8601 Haggerty Rd Van Buren Twp, MI 48111-1607 http://www.exedyusa.com 800-346-6091 · 734-397-3333

EXTANG

Manufacturer

Since 1982, Extang has manufactured truck bed covers and truck accessories designed to enhance the utility and convenience of trucks. Offering both soft and hard folding truck bed covers.



5400 S State Rd Ann Arbor, MI 48108-9754 http://www.extang.com 800-877-2588

EXTREME MUFFLERS

Manufacturer

Designed for the race car: Dyno-tested and track-proven. Performance mufflers to meet all your needs. Noise problems with your local track? We can meet all dB requirements.

2280 Shasta Way Ste 115 Simi Valley, CA 93065-1848 http://www.extrememufflers.com 805-584-2984

EIBACH INC

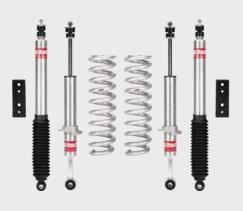
Manufacturer/Distributor

Eibach manufactures automotive suspension products, including race springs, street springs, coil-overs, sway bars, shocks and wheel spacers.

COMPANY PROFILE: Eibach makes the finest performance springs in the world. Period. When other springs sag, wear out, or create sketchy handling or a bone-crushing ride, top street tuners – like top race teams from F1 to WRC, from Le Mans to NASCAR – inevitably turn to Eibach. And, also inevitably, they wonder why they didn't choose Eibach in the first place.











264 Mariah Cir Corona, CA 92879-1751 http://www.eibach.com 951-256-8300

FAB FOURS INC

Manufacturer

Fab Fours Inc. is a U.S. industry-leading steel bumper and accessory manufacturer for trucks and Jeeps, dedicated to pushing the boundaries of innovation and design. Making sure a quality product is delivered on time is our main goal.



2213 Industrial Park Rd Lancaster, SC 29720-7876 http://www.fabfours.com 866-385-1905 · 803-416-1100

FABSPEED MOTORSPORT

Manufacturer/Distributor

We research, develop, and distribute exhaust products for a variety of supercars, including, but not limited to, Porsche, Ferrari, Lamborghini, and McLaren.

155 Commerce Dr Fort Washington, PA 19034-2401 https://www.fabspeed.com 215-646-4945

FABTECH MOTORSPORTS

Manufacturer

Suspension lift kits and accessories for Ford, Chevy, GMC, Ram, Nissan, Hummer, Toyota, and Jeep.



4331 Eucalyptus Ave Chino, CA 91710-9700 https://fabtechmotorsports.com 909-597-7800

FACTOR 55

Manufacturer/Distributor

We manufacture USA-made vehicle recovery products.



107 E 46th St Ste 108 Garden City, ID 83714-5037 https://factor55.com 208-639-1674

FALL ADVERTISING

Service Provider

Fall Advertising provides strategic product and service planning, print and digital ad campaigns, social media management, content creation, web development and all SEO services.

6841 Jade Ln Carlsbad, CA 92009-1717 https://www.falladvertising.com 619-742-9977

FASS DIESEL FUEL SYSTEMS

Manufacturer

FASS manufactures industry-leading fuel systems for light-duty and commercial diesel vehicles. FASS Diesel Fuel Systems protect injection components, optimize efficiency, and improve driveability through superior filtration.

16234 State Highway 0 Marthasville, MO 63357-1656 https://fassride.com 636-433-5410

FAST — FUEL AIR SPARK TECHNOLOGY

Manufacturer/Distributor

FAST continues to drive the aftermarket fuel injection industry through new product development, with a complete line of industry-leading fuel injection products including self-tuning and programmable EFI systems, intake manifolds and throttle bodies.

3400 Democrat Rd Memphis, TN 38118-1571 https://www.fuelairspark.com 877-334-8355 · 901-260-3278

FAST SHELTER

Manufacturer

FAST Shelter is the premier manufacturer of inflatable workstations and portable paint booths made in the USA.

659 S 2nd Ave Phoenixville, PA 19460-2541 http://www.fastshelter.com 610-415-0225

FENDER GRIPPER

Manufacturer

With a unique automotive PVC foam padding to provide superior grip, the Fender Gripper is 100% washable and resistant to most petroleum-based chemicals like motor oil, carb cleaner, brake fluid, and antifreeze.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/fender_gripper/ 606-393-6457

FEYER MARKETING

Service Provider

Digital Advertising, Website Development and Custom Consulting Solutions.

PO Box 233 Grand Ledge, MI 48837-0233 https://feyermarketing.com 517-618-1755

FIA INC

Manufacturer

Custom-fit seat covers, winter fronts and bug screens.

419 McMillan Ave Winnipeg, MB R3L ON3 CANADA http://www.gofia.com

Nttp://www.gona.com 800-835-0438 · 204-475-0515

FIDANZA PERFORMANCE

Manufacturer

Fidanza Performance is a U.S.-based manufacturer best known for our high-performance, lightweight aluminum flywheels, steel flywheels, precision adjustable cam gears and short-throw shifters.

4285 Main St Perry, OH 44081-9635 http://www.fidanza.com 440-259-5656

FIREBRAIN INC

Service Provider

Marketing, design, SEO, social media, photography, videography, Amazon, Google, and remarketing. Everything from a business card to a marketing strategy.

251 N Brand Blvd Ste 202 Glendale, CA 91203-2686 http://www.firebraininc.com 323-662-2508

FIRSTECH LLC

Manufacturer/Distributor

Premium Remote Starters and Vehicle Security Systems for most vehicles. OEM-Style Components built for universal and vehicle-specific remote start applications. Voted Top Brand of Remote Start by mobile electronics retailers.

21903 68th Ave S Kent, WA 98032-2413 https://www.compustar.com 888-820-3690

FLAMING RIVER INDUSTRIES INC

Manufacturer

Manufacturer of stainless steel tilt columns, steering wheels and boxes, universal joints, racks, pinions, rack & pinion cradle systems, steering boxes, coil-over shocks, alternators, keyless entry, truck slip shafts, and battery disconnect switches.

800 Poertner Dr Berea, OH 44017-2936 http://www.flamingriver.com 800-648-8022 · 440-826-4488

FLEX-A-LITE

Manufacturer

Flex-A-Lite manufactures a broad line of performance cooling electric fans, belt-driven fans, extruded tube core aluminum radiators, patented dimple-plate transmission coolers and advanced-technology engine oil coolers.

15180 Josh Wilson Rd Burlington, WA 98233-9656 http://www.flex-a-lite.com 800-851-1510

FLOWMASTER INC

Manufacturer

Flowmaster is the exhaust technology leader, offering high-performance mufflers, axle-back and cat-back exhaust systems, headers, and exhaust accessories in both aluminized steel and stainless steel for all years of cars, trucks, hot rods and more.

1801 Russellville Rd Bowling Green, KY 42101-3542 http://www.flowmastermufflers.com 866-464-6553

FLOWMONSTER

Manufacturer

FlowMonster provides mufflers that are constructed of 16-gauge aluminized steel and are 100% MIG-welded for maximum strength and durability. The chambered design cancels out unwanted frequencies with no packing, producing an aggressive exhaust note.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/flowmonster/ 606-393-6457

FLOWTECH EXHAUST

Manufacturer

Flowtech Performance Exhaust provides a variety of high-performance exhaust product solutions, including headers, manifolds, mufflers and exhaust systems, all at an affordable price.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/flowtech 606-393-6457

FLUIDAMPR

Manufacturer

Fluidampr performance dampers are sealed viscous dampers designed to last the life of the engine. A steel inertia ring is suspended in a layer of viscous silicone to absorb the harmful crankshaft torsional vibration across the entire RPM range.

180 Zoar Valley Rd Springville, NY 14141-9248 https://www.fluidampr.com 716-592-1000

FOCUS AUTO DESIGN INC

Manufacturer

Focus Auto Design's primary products are hood protectors and side window visors in a traditional style, as well as a unique, patented, bolt-on "Tough" style. Focus Auto Design also manufactures additional products exclusive to specific clientele.

6159 40 St SE Calgary, AB T2C 2B1 CANADA http://www.focusauto.com 833-801-4080 · 403-255-4711

FOX FACTORY INC

Manufacturer

FOX redefines ride dynamics for ATVs, mountain bikes, motorcycles, off-road vehicles, snowmobiles, trucks, and UTVs with performance shocks and coil-overs.

6634 Highway 53 Braselton, GA 30517-2712 http://www.ridefox.com 831-274-6500

FROSTBITE COOLING

Manufacturer

Frostbite Cooling specializes in high-performance cooling, offering various radiators (multi-row), bolt-on fan shrouds with electric fans, electric water pumps and intercoolers for forced induction applications.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/frostbite/ 866-464-6553

FTI PERFORMANCE

Manufacturer

Torque converters, automatic transmissions, and gearboxes.

1815 Patterson Ave DeLand, FL 32724-1915 http://www.ftiperformance.com 386-736-5816

FUELAB

Manufacturer/Distributor

FUELAB is proud to be the innovator of brushless, speedcontrollable fuel pumps in the automotive aftermarket. Superior quality. Applications available for gas, ethanol, methanol and diesel. Racing and street performance. Regulators and other items.

1605 Eastport Plaza Dr Ste 125 Collinsville, IL 62234-6115 http://www.fuelab.com 618-344-3300

FULTON

Manufacturer

With more than 100 years of impeccable performance, the Fulton line of marine trailer jacks, winches, and couplers has become the industry standard for light- and medium-duty trailering.

47912 Halyard Dr # 100 Plymouth, MI 48170-2454 http://www.fultonperformance.com 800-632-3290

G FORCE PERFORMANCE PRODUCTS

Manufacturer

We design and manufacture automotive parts for the car enthusiast. We sell G Force crossmembers, transmission adapter kits, and swap components directly to the consumer through our website, crossmembers.com, and via aftermarket distributors.

847 Pier Dr Akron, OH 44307-2267 https://www.crossmembers.com 330-753-5300

GARRETT MOTION

Manufacturer

Through the Garrett Performance network you can get turbos to create the boost, intercoolers to cool the boost, and external wastegates to control the boost.

2525 W 190th St Torrance, CA 90504-6002 https://www.garrettmotion.com/racing-and-performance/performance-turbos/ 424-221-7786

GEARFX DRIVELINE

Manufacturer

GearFX Driveline provides high-performance differential solutions for professional racing and street applications.

114 Infield Ct Mooresville, NC 28117 https://www.gearfxdriveline.com 704-799-0955



GENNIE SHIFTER PRODUCTS

Manufacturer/Distributor

U.S. manufacturer of hot rod, muscle car and classic truck shifters, cables, pedals and accessories.

62429 US Hwy 40 Unit A1 PO Box 998 Granby, CO 80446-0998 http://www.gennieshifter.com 877-743-6643 · 303-623-1963

G-FORCE RACING GEAR

Manufacturer

G-FORCE Racing Gear is a racing product manufacturer specializing in suits, helmets, gloves, shoes, harnesses, nets and restraints, crew gear, junior racing gear, and various accessories. We also manufacture custom racing suits.

4231 Southside Dr Ste 300 Acworth, GA 30101-5044 http://www.gforce.com 770-998-8855

GLOTRIM LUXURY LIGHTING

Manufacturer/Distributor

We offer premium flexible glass-based LED lighting products & solutions, including light pipes and welting systems, LED products, design services, and consultations. GloTrim kits have been designed to be easily integrated into any 12V system.

218 W Highland Dr Grafton, WI 53024-2232 https://www.glotrim.com 262-261-3390

GMB NORTH AMERICA INC

Manufacturer/Distributor

OE-quality universal joints, water pumps, tensioner and idler bearings, wheel bearings and hub assemblies, fuel pumps, fan clutches, and steering and suspension parts.

100 Herrod Blvd Dayton, NJ 08810-1528 http://www.gmb.net 800-421-5019

GO INDUSTRIES INC

Manufacturer

Established in 1978 out of Richardson, Texas, Go Industries manufactures aftermarket truck accessories including grille guards, commercial-grade rack systems, tailgates, mud flaps and other related accessories.

420 N Grove Rd Richardson, TX 75081-2738 http://www.goindustries.com 800-527-4345 • 972-783-7444

GO RHINO PRODUCTS

Manufacturer

Since 1975, Go Rhino has been the industry leader in the development, design and manufacture of innovative/stylish aftermarket automotive accessories. Go Rhino takes pride in offering products that allow people to enjoy the most from their vehicles.

589 Apollo St Brea, CA 92821-3127 http://www.gorhino.com 888-427-4466 · 714-279-8300

GOODGUYS ROD & CUSTOM ASSOCIATION

Service Provider

With more than 50,000 members worldwide, Goodguys celebrates American car culture while helping you grow your business – at events, in print, and online.

1071 Serpentine Ln Pleasanton, CA 94566-4759 https://www.good-guys.com 925-838-9876

GOODSON TOOLS & SUPPLIES FOR ENGINE BUILDERS

Manufacturer/Distributor

Goodson is proud to offer tools and supplies for engine builders from companies such as Sunnen, Neway, Brush Research, Radiac Abrasives, Irontite, Norton, Kibblewhite and QualCast, in addition to our exclusive products.

156 Galewski Dr Winona, MN 55987-1455 https://goodson.com 800-533-8010 · 507-452-1830

GRIFFIN THERMAL PRODUCTS

Manufacturer

Whatever your need, be it radiators for racing, street rod, classic, muscle, exotic, or late-model cars and trucks, Griffin has your radiator in inventory or can build it to your exact specifications.

750 Estes Dr Piedmont, SC 29673-8824 http://www.griffinrad.com 864-845-5000

GROM AUDIO

Manufacturer/Distributor

U.S. manufacturer and supplier of high-quality Android infotainment and navigation systems, CarPlay and Android Auto systems, and Bluetooth, Android, USB and iPhone car integration adapter kits.

1200 Commerce Dr Plano, TX 75093-5831 https://www.gromaudio.com 866-345-0694

GRUNDY INSURANCE

Service Provider

Grundy Collector Car Insurance offers Agreed Value Coverages for a car's value in the event of a total loss. There is no deduction taken for depreciation in value. Grundy insures over 1 million collectible vehicles worldwide. Get a quote.

400 Horsham Rd Ste 150 Horsham, PA 19044-2147 http://www.grundy.com 866-338-4006 · 888-647-8639

GUNK

Distributor

The GUNK brand is dedicated to developing performance-driven cleaning and degreasing solutions that help our customers take on the toughest cleaning challenges.

600 Radiator Rd Indian Trail, NC 28079-5225 https://gunk.com 800-438-4532 · 704-821-7643

HAWK PERFORMANCE

Manufacturer

Hawk Performance is a leading supplier of severe-duty and high-performance friction products for the motorsports and performance automotive aftermarkets.

920 Lake Rd Medina, OH 44256-2453 http://www.hawkperformance.com 800-542-0972

H3R PERFORMANCE

Manufacturer

Since 2005, H3R Performance has produced rugged fire extinguishers and mounting accessories that work flaw-lessly when needed. Our customers rest easy as they enjoy the enhanced aesthetic and the safety upgrade our products bring to any vehicle.

103 H St Petaluma, CA 94952-5125 https://www.h3rperformance.com 800-249-4289 · 415-945-0800

HAARTZ CORP, THE

Manufacturer

The Haartz Corporation is a leading supplier of highly engineered and uniquely designed convertible toppings. The company's capabilities include basic formulation of fibers, yarns, fabrics and elastomers for its coated fabric products.

87 Hayward Rd Acton, MA 01720-3005 http://www.haartz.com 978-264-2600

HALTECH

Manufacturer

ECU (Engine Control Units), wiring harnesses, digital displays, CAN and power management devices.

17 Durian PI Wetherill Park, NSW 2164 AUSTRALIA http://www.haltech.com 011-61-2-9729-0999

HAMBURGER'S PERFORMANCE PRODUCTS

Manufacturer/Distributor

Manufacturer of billet Aluminum Oil Filter Relocation systems and components, carburetor spacers and adapters in its Whittier, California facility. Hamburger's also offers proprietary design, performance engine swap and racing oil pans.

12438 Putnam St Whittier, CA 90602-1002 http://hamburgersperformance.com 562-921-0404

HANS

Manufacturer

HANS provides safety harnesses from proven technology to create the lightest, most comfortable HANS Device ever.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.hansdevice.com 866-464-6553

HAWK PERFORMANCE

Manufacturer

Hawk Performance is a leading supplier of severe-duty and high-performance friction products for the motorsports and performance automotive aftermarkets.

920 Lake Rd Medina, OH 44256-2453 http://www.hawkperformance.com 800-542-0972

HAYS

Manufacturer

HAYS offers a variety of transmission and drivetrain components including high-performance torque converters, clutches, pressure plates, flexplates, flywheels, clutch forks, clutch discs and more.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/hays 866-464-6553

HCR RACING SUSPENSION

Manufacture

HCR's proprietary billet slot and tab design and catacomb boxed arms are built to withstand the vigorous beatings of off-road riding while achieving the optimal combination of strength and appeal.

5980 Goodwin Rd Cedar City, UT 84721 https://hcrracing.com 888-928-7223

HEDMAN HEDDERS

Manufacturer

Hedman is the world's first mass producer of exhaust headers. Every set has been manufactured in Hedman's Southern California manufacturing facility. Available in short-, mid- and long-tube varieties, as well as mild steel & 304 stainless models. Lifetime warranty.

12438 Putnam St Whittier, CA 90602-1002 http://www.hedman.com 562-921-0404

HELLA AUTOMOTIVE SALES INC

Manufacturer

With more than 40,000 products, HELLA offers a remarkably good range of vehicle-specific components in lighting, electronics, electrics, plus universal parts and accessories – all to top-quality standards for a successful business.

201 Kelly Dr Peachtree City, GA 30269-1924 http://www.hellausa.com 770-631-7500

HELLWIG PRODUCTS

Manufacturer

Hellwig specializes in manufacturing world-class load and sway control products. All of our products are designed and made in the USA, using American steel. Our steel helper springs and sway bars provide the optimal driving experience.

16237 Avenue 296 Visalia, CA 93292-9675 http://www.hellwigproducts.com 800-435-5944 · 559-734-7451

HILLBORN

Distributor

Hillborn provides fuel injection systems for street and race applications.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/hilborn/ 866-464-6553 · 606-393-6457

HK WHEELS

Manufacturer

HK Wheels manufactures high-quality cast aluminum wheels to allow classic car owners to upgrade their rides with modern sizing and performance.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/hk_wheels/ 866-464-6553

HOLLAND COMMUNICATIONS

Service Provider

Full-service advertising/PR agency. SEMA member since 1975. Total in-house creative and production capabilities. Our project shop has a chassis dyno and lifts and is ideal for producing tech videos. Public relations & content generation specialists.

9322 Crebs Ave Northridge, CA 91324-2907 http://www.holland-comm.com 818-854-6316

HOLLEY CLASSIC TRUCKS

Manufacturer

Holley Classic Trucks provides all of the parts you need to bring your classic ride up to date – whether it's performance parts, restoration parts, new suspension, or brakes, we have you covered.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/holley_classic_trucks/ 866-464-6553

HOLLEY EFI

Distributor

Holley EFI produces industry-leading EFI systems for street and race use.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/holley_efi/ 866-464-6553

HOLLEY PERFORMANCE PRODUCTS

Manufacturer

Holley has been manufacturing parts for gearheads for over a century. Holley brands continue to do so to this day, producing carburetors, fuel injection, nitrous, superchargers, exhaust products and ignition components for gearheads the world over.

1801 Russellville Rd Bowling Green, KY 42101-3542 http://www.holley.com 866-464-6553

HOOKER

Manufacturer

Hooker offers a complete line of headers, exhaust manifolds, mufflers, exhaust components and much more.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/hooker/ 866-464-6553

HOOKER BLACKHEART

Manufacturer

Hooker Blackheart offers a complete line of headers, exhaust manifolds, mufflers, exhaust components and much more.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/hooker_blackheart/ 866-464-6553

HOOVER PRODUCTS

Manufacturer

Hoover Products is the manufacturer of the Pres-N-Snap tool and related items used for installing snaps and grommets into canvas and vinyl.



427 S Grand Ave # A San Jacinto, CA 92582-3829 http://www.hooverproducts.com 951-654-4627

HOT RODDERS OF TOMORROW

Service Provider

Hot Rodders of Tomorrow is a nationwide high school engine building competition.



207 N Scott St Joliet, IL 60432-4038 http://www.hotroddersoftomorrow.org 815-722-5460

HOT SHOT'S SECRET

Manufacturer

Hot Shot's Secret, the fastest-growing performance lubricant brand in the USA, now has over 40 performance additives, oils and fluids for diesel and gas-powered vehicles. For use in race vehicles, daily drivers, diesels, RVs, off-road vehicles, powersports and more.

3975 Morrow Meadows Dr Mount Gilead, OH 43338-7512 http://www.hotshotsecret.com 800-341-6516 · 419-947-2647

HOWELL EFI

Manufacturer

Howell offers GM-based universal TBI kits and accessories: 50-state-legal Jeep; GM LS Series & Vortec wiring harnesses; GM LT1/LT4 and EcoTec3 (2014+) harnesses; GM Tuned Port, multi-port, central port and early LT1 harnesses; ECMs; and accessories.

6201 Industrial Way Cottrellville, MI 48039-1326 http://www.howellefi.com 810-765-5100

HP TUNERS LLC

Manufacturer

HP Tuners is an industry leader in aftermarket tuning solutions. Independently owned and operated, it formed in 2004 with three professional enthusiasts and a serial device, and now has a diverse team of 50-plus professionals and engineers.

700 Eastwood Ln Buffalo Grove, IL 60089-6905 http://www.hptuners.com 847-465-8863

HURST PERFORMANCE

Manufacturer

Since 1958, Hurst Performance has had the highestquality products, including auto and manual shifters, wheels, suspension, 304 stainless exhaust systems for late-model muscle cars, high-quality logo floor mats, decal sets, roll control kits and more.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/hurst/ 866-464-6553 · 270-782-2900

HUSHMAT

Manufacturer/Distributor

A full line of sound-deadening, thermal insulation kits for more than 365,000 vehicle makes and models, including cars, SUVs, trucks, big rig cabs, RVs, marine and even household applications. If you need to reduce noise anywhere...Get HushMat.

15032 W 117th St Olathe, KS 66062-9308 https://www.hushmat.com 913-599-2600

HUSKY LINERS INC

Manufacturer

At the core of our diverse product lineup is the Husky Liners brand of custom-fit floor liners, including front seat, rear seat and cargo area. The company also manufactures heavy-duty floor mats, mud guards, truck storage and wheel well guards.



PO Box 839 Winfield, KS 67156-0839 http://www.huskyliners.com 800-344-8759 · 620-221-2268

HUTH BEN PEARSON INTL LLC

Manufacturer

Huth pipe benders, end-forming expanders and swagers, and tooling: American-made by masters. Tough, rugged, compact and portable for shops. Bends to 3-inch 0.D., expands 1-6 inches through 12 inches with custom tooling.

260 Grant St PO Box 270467 Hartford, WI 53027-0467 http://www.huthbenders.com 800-558-7808 · 262-673-9440

HYPERTECH INC

Manufacturer

Spectrum Power Programmer adds horsepower, torque, and performance for most vehicles; React throttle optimizer for performance, towing and offroad; Speedometer Calibrator adjust for oversized tires; Powersports accessories for Polaris RZRs.



7375 Adrianne PI Bartlett, TN 38133-8958 http://www.hypertech.com 901-385-1888

ICENGINEWORKS

Manufacturer

icengineworks™ offers a wide range of tools for the creative fabricator that include modeling blocks to quickly mock complex tubular assemblies, cutting tools and attachments to cut U-bends, and clamping devices to hold it together during welding.

10421 Old Manchaca Rd Ste 410 Austin, TX 78748-1547 http://www.icengineworks.com 512-858-2232

ICON VEHICLE DYNAMICS

Manufacturer

ICON Vehicle Dynamics specializes in manufacturing suspension components, shocks, armor, wheels, and accessories for trucks, Jeeps, & SUVs. ICON produces these components for off-road enthusiasts with performance, ruggedness, and versatility in mind.

7929 Lincoln Ave Riverside, CA 92504-4420 http://www.iconvehicledynamics.com 951-689-4266

IDIDIT LLC

Manufacturer

Designing and manufacturing the highest-quality steering products in the United States is what IDIDIT stands on. Our products include Universal, Retrofit, or Custom steering columns and accessories

columns and accessories for the classic car and performance industries.



610 S Maumee St Tecumseh, MI 49286-2051 http://www.ididitinc.com 517-424-0577

IN FOCUS PERFORMANCE MARKETING

Service Provider

Strategic marketing plans, content marketing, advertising, social media marketing, media relations, PR, websites, copywriting, graphic design, product management, brochures and catalogs, POP displays, training materials, and trade show management.

1914 Canyon Creek Dr Lafayette, IN 47909-8040 http://www.infocuspm.com 765-250-5677

INDOCIL ART

Manufacturer/Distributor

Indocil Art sells helmets and items for upgrading helmet performance. Offers custom helmet paint, modification and design work for manufacturers. Services high-end helmets. Manufactures wings and parts for helmets.

1215 E Main St Rock Hill, SC 29730-5947 http://www.indocilart.com 803-980-6765

INNOVATIVE PRODUCTS OF AMERICA

Manufacturer

IPA serves professionals, distributors, franchisees, sales teams and end customers in the agriculture, automotive, aviation, construction, fleet, fuel, HVAC, industrial, marine, military, MRO, and rentals industries.

234 Tinker St Woodstock, NY 12498-1126 http://www.ipatools.com 888-786-7899 · 845-679-4500

INTECH

Manufacturer

Intech produces high-performance solutions for cold-air intake systems.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/holley_intech/ 866-464-6553 · 606-393-6457

INTERCO TIRE CORP

Manufacturer/Distributor

Interco Tire Corporation offers the largest selection of specialty light truck and ATV/UTV tires on the planet including Super Swamper, Boggers, etc. Interco also offers M&H Racemaster street and strip race tires (via our distributorship partners).

2412 Abbeville Hwy Rayne, LA 70578-5440 http://www.intercotire.com 800-299-8000 · 337-334-3814

INTERCOMP

Manufacturer

Intercomp produces scale systems and other measurement devices for use in several vehicle applications. Other precision equipment includes air gauges, shock dynos, spring raters, load sticks, and other chassis and suspension alignment tools.

3839 County Road 116 Medina, MN 55340-9342 https://www.intercompracing.com 800-328-3336 · 763-404-3728

INTRAN

Manufacturer

Intran manufactures high-quality parts and components in Mexico, including more than 1,600 SKUs for fuel and electrical systems. We produce over 6 million parts annually.

5600 W Lovers Ln Ste 116 # 350 Dallas, TX 75209-4360 http://www.intran.mx 214-202-2072

IRON CROSS AUTOMOTIVE INC

Manufacturer

Iron Cross offers a diverse line of bumpers, steps, and accessories for the truck and Jeep markets. Drawing from over 30 years of experience in the aftermarket and OE industries, we are able to bring you high-quality products at an affordable price.

4942 E 66th St N Tulsa, OK 74117-1801 http://www.ironcrossautomotive.com 866-476-6276 · 918-227-7433

ISS AUTOMOTIVE

Manufacturer/Distributor

We sell the highest-quality instrument/gauge cluster replacements, HVAC replacements, radio replacements, infotainment, and navigation components. We do gauge and cluster repairs, too.

9817 233rd Ave E Ste C Bonney Lake, WA 98391-3000 https://issautomotive.com 800-548-1195

ITW PERMATEX

Manufacturer

Permatex is a leading manufacturer, distributor, and marketer of premium chemical products to the automotive maintenance and repair, home, and hardware markets. Product categories include gasket makers, threadlockers, adhesives and more.

6875 Parkland Blvd Solon, OH 44139-4377 https://www.permatex.com 440-914-3100

JACKPOINT JACKSTANDS

Manufacturer/Distributor

JackPoint Jackstands manufactures the first jack stand that allows you to use a conventional floor jack to lift your car on the proper factory jacking location and use that exact same location to support your car on our safe, secure jack stand.

2600 Beverly Dr Ste 104 Aurora, IL 60502-8003 http://www.jackpointjackstands.com 630-430-8481

JE PISTONS

Manufacturer

For over 70 years, JE Pistons has been the industry leader in forged racing pistons. We offer off-the-shelf products or we can custom-make pistons to meet specific horsepower needs.

10800 Valley View St Cypress, CA 90630-5016 http://www.jepistons.com 714-898-9763

JKS MFG

Manufacturer/Distributor

Since 1989, JKS Manufacturing has developed some of the world's most widely used and respected products for Jeep vehicles. It started with the original Quick Disconnect sway bar link and has expanded over the years to include a wide range of products.

491 W Garfield Ave Coldwater, MI 49036-8000 http://www.jksmfg.com 800-637-3303 · 517-278-1226

JMS CHIP & PERFORMANCE

Manufacturer

JMS Chip is a manufacturer of high-quality electronic components for the automotive and powersports industries. Our top-selling products are throttle enhancement devices such as PedalMAX, PedalMAX Terrain, and our newest TractionMAX

240 Springview Commerce Dr Ste J DeBary, FL 32713-4834 https://www.jmschip.com 601-766-9424

JONES EXHAUST SYSTEMS INC

Manufacturer

Glasspacks, chrome and stainless exhaust tips, performance mufflers, exhaust hardware, flex, flex flange repair kits, spherical joints, O2 bungs, hand cleaner and lubricants

PO Box 729 Adamsville, TN 38310-0729 http://www.jonesexhaust.com 800-525-9629 · 731-632-1255

JRI SHOCKS

Manufacturer

JRi Shocks is a high-performance shock absorber manufacturer founded in 2007 by Jeff Ryan. JRi offers products for the drag, Harley-Davidson, Indian Motorcycle, road racing, short track, Slingshot, stock car and street car markets.

116 Infield Ct Mooresville, NC 28117-8026 https://www.jrishocks.com 704-660-8346

K1 TECHNOLOGIES

Manufacturer

Forged steel connecting rods (foreign and domestic). Forged steel crankshafts (foreign and domestic).

7201 Industrial Park Blvd Mentor, OH 44060 http://www.k1technologies.com 440-497-3100

KAHN MEDIA

Service Provider

Kahn Media is a marketing firm dedicated to all things driven. We use content marketing (the marriage of traditional PR techniques with high-quality entertainment) to promote businesses through print, digital, social and broadcast media.

11988 Challenger Ct Moorpark, CA 93021-7119 http://www.kahnmedia.com 818-881-5246

KAM MARKETING

Service Provider

Understanding the value of product support and offering expert marketing and sales representation. Committed to educating and training salespeople – we ensure that every jobber or installer understands our products and how best to install/use them.

411 Old Baltimore Pike Ste 101 Chadds Ford, PA 19317-9402 http://www.kammarketing.com 302-658-7778

KARL KUSTOMS

Service Provider

On KarlKustoms.com, you'll find crate engines, racing and performance parts, and vehicle accessories. We sell parts we use in our machine, custom, and service shops where we do restoration, custom painting, bodywork, accessory installation, and more.

5927 NE Industry Dr Des Moines, IA 50313-7600 http://www.karlkustoms.com 866-697-8615

KATZKIN LEATHER INC

Manufacturer

Katzkin is the leader in custom automotive leather interiors. Katzkin designs and manufactures factory-quality leather interiors for virtually all non-luxury makes and models. Katzkin interiors are also available with seat heater and cooler options.

6868 W Acco St Montebello, CA 90640-5441 http://www.katzkin.com 888-528-9546

KC

Manufacturer

KC has made a quality product since the 1970s and continues to innovate in the space with various types of LED light bars and auxiliary lighting for the Jeep, UTV and truck markets.

2843 W Avenida de Luces Williams, AZ 86046-9723 https://www.kchilites.com 888-689-5955 · 928-635-2607

KENNY BROWN PERFORMANCE

Manufacturer

Performance chassis and suspension products primarily for 1979-2020 Mustangs. High-performance Mustang conversions for street, track and race.

1416 Sadlier Circle East Dr Indianapolis, IN 46239-1054 https://kennybrown.com 317-396-2768

KEYSTONE AUTOMOTIVE
OPERATIONS INC
(SEE LISTING ON PAGE 107)

KICKER/STILLWATER DESIGNS

Manufacturer/Distributor

KICKER engineers mobile audio amplifiers, speakers, subwoofers and more for trucks, cars, boats, UTVs and motorcycles. Our passion is to help you not just hear your music, but to experience it.

3100 N Husband St Stillwater, OK 74075-2516 http://www.kicker.com 800-256-0808 · 405-624-8510

KINSLER FUEL INJECTION

Manufacturer

Cast and billet manifolds, ITBs, mechanical fuel pumps, electric fuel pumps, and fuel filters – this is a condensed list of products we offer for EFI, constant flow, & Lucas mechanical fuel injection systems. Please call or see our website: kinsler.com.

1834 Thunderbird Troy, MI 48084-5428 http://www.kinsler.com 248-362-1145

KLEINN AIR HORNS

Manufacturer

Kleinn Automotive Accessories manufactures train horns, air compressors & tanks. Bolt-on, direct fit vehicle-specific systems and ProBlaster Universal Air Horn Kits that provide air systems & horns for any vehicle, and plug-and-play DIY remote starters.

4045 N Highway Dr Tucson, AZ 85705-2911 http://www.kleinn.com 520-579-1531

KNIPEX TOOLS LP

Manufacturer

KNIPEX Tools are designed for the professional tool user and those that demand the highest-quality hand tools available in the marketplace today. The company offers a variety of tools from pliers, bolt cutters, tweezers and wire strippers.

1500 Busch Pkwy Buffalo Grove, IL 60089-4542 http://www.knipex-tools.com 847-398-8520

KONI NORTH AMERICA

Manufacturer

World leader in high-performance, adjustable shock absorbers.

1961 International Way Hebron, KY 41048-9526 https://www.koni-na.com/en-us/northamerica/ home 859-586-4100

KOOKS HEADERS & EXHAUST

Manufacturer

World's leader in providing the highest-quality performance products while committing to making the world a better place. Kooks manufactures handcrafted, American-made header and exhaust systems.

141 Advantage PI Statesville, NC 28677-9793 http://www.kooksheaders.com 866-586-5665 · 704-768-2288

KOUL TOOLS LLC

Manufacturer

Koul Tools manufactures tools for AN hose assembly, Push-Lok hose assembly, and fluid transfer repairs. Its innovative, time-saving products eliminate age-old problems in the automotive world. Visit koultools.com for more information.

2447 Wood Ln Lake Havasu City, AZ 86406-8226 http://www.koultools.com 928-854-6706

K-TOOL

Distributor

K-Tool International tools are designed for serving the aftermarket and professional mechanic. Through distribution since 1984, K-Tool International offers hand tools, air tools, cutting tools, tool storage, welding and much more.

2727 Interstate Dr Lakeland, FL 33805-2304 https://www.ktoolinternational.com 800-762-6002

KUAT INNOVATIONS

Manufacturer/Distributor

Küat is comprised of avid cyclists, outdoor enthusiasts, and fine ale connoisseurs. This motley crew of dreamers and schemers pool together their diverse talents and interests to bring you sharp design, quality products, and awesome customer service.

2240 N Alliance Springfield, MO 65803-7401 https://www.kuatracks.com 417-889-5820

KEYSTONE AUTOMOTIVE OPERATIONS INC

Distributor

Keystone is the leading distributor and marketer of aftermarket automotive products and services. Offering everything from off-road to speed and everything in-between, Keystone also provides its customers premier marketing and business solutions.

COMPANY PROFILE: Keystone Automotive Operations Inc. is the largest wholesale distributor and marketer of aftermarket automotive parts and accessories in the world. We offer our customers the distinct advantage of ordering and receiving their specialty parts from the industry's largest in-stock inventory via the most reliable route-based fulfillment network. Keystone's product mix features 185,000-plus unique stocking SKUs available from over 800 suppliers.











44 Tunkhannock Ave
Exeter, PA 18643-1221
http://www.keystoneautomotive.com
800-521-9999

KWIK PERFORMANCE INC

Manufacturer/Distributor

KWiK Performance Inc. is a supplier of affordable front serpentine drive systems for Chevrolet engines. Applications include the LS engine family, the new Gen V engine family as well as old-school big-block and Gen 1 small-block Chevy engines.

9683 N Cedar Valley Ln Fair Grove, MO 65648-4104 http://www.kwikperf.com 417-955-1467

KYB AMERICAS CORP

Manufacturer

Shocks and struts may look alike, but the way they perform on the vehicle can be very different. KYB shocks are designed to help restore a vehicle's designed control capabilities, or provide additional control, nothing less.

850 N Graham Rd Ste C Greenwood, IN 46143-4601 http://www.kyb.com 630-620-5555

LAKEWOOD

Manufacturer

Lakewood offers a variety of drivetrain and suspension components including bellhousings, traction bars, drag shocks and struts, engine mounts, sway bars, universal joints, engine plates and more.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/lakewood/ 866-464-6553

LAMIN-X PROTECTIVE FILMS

Manufacturer/Distributor

Light film covers, paint protection film, equipment surface protection films, label overlaminates, and glass protection films.

478 Beasley St Blairsville, GA 30512-3783 https://lamin-x.com 706-955-0677

LAZER STAR LIGHTS

Manufacturer

Lazer Star Lights – manufacturing quality lighting for the automotive and powersports aftermarkets since 1993. Offering a wide variety of technologies including LED light bars, LED accent lighting as well as OEM LED headlight capsules.

2734 Danley Ct Paso Robles, CA 93446-7004 http://www.lazerstarlights.com 800-624-6234 · 805-226-8200

LEACHCO LLC

Service Provider

Full-service marketing specialists for strategy/consulting, media planning and placement, creative services, digital marketing and eCommerce, and event planning and management. We can be an outsourced marketing department or handle a unique project.

1441 Market St Dayton, TN 37321-1374 http://www.leachcollc.com 423-254-5503

LEER (SEE LISTING ON PAGE 109)

LEER GROUP

Manufacturer/Distributor

LEER Group companies are manufacturers of a variety of fiberglass and aluminum truck caps and tonneau covers for pickups.



28858 Ventura Dr Elkhart, IN 46517-8832 http://www.truckgroup.com 800-755-5337 · 574-522-5337

LEGENDARY WHEELS

Manufacturer

Legendary Wheels provides classic styled wheels for a timeless look on your classic or modern vehicle.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/legendary_ wheels/ 866-464-6553

LET'S GO AERO

Manufacturer

Towing hitch pins, bicycle racks, overland & utility trailers, camping shelters and cargo carriers.

5353 N Union Blvd Ste 103 Colorado Springs, CO 80918-2068 http://www.letsgoaero.com 719-630-3800

LEVEL 7 MOTORSPORTS

Manufacturer

Level 7 Motorsports specializes in custom Chevy C10, S-10, C1500, and other performance parts specifically developed for race and other truck applications to help modernize race or street trucks.

9549 Johns Ln Marion, IL 62959 https://levelsevenmotorsports.com 618-841-1875

LEVELING SOLUTIONS

Manufacturer

Load-leveling air bag kits.

841 S 71st Ave Phoenix, AZ 85043-4125 https://leveling-solutions.com 623-215-0476

LILAND GLOBAL

Manufacturer/Distributor

Polished, all-aluminum radiators, gas tanks, straps, filler necks, sending units and oil pans available through distributors.

220 E 2nd St East Syracuse, NY 13057-2930 http://www.lilandglobal.com 800-300-2367 · 315-432-0745

LINCOLN ELECTRIC

Manufacturer

Look to Lincoln Electric for MIG, TIG and stick welders, plasma cutters and welding gear.

22801 Saint Clair Ave Cleveland, OH 44117-1199 http://www.lincolnelectric.com 216-481-8100

LINE-X

Manufacturer/Distributor

LINE-X is widely known as the leader in spray-on truck bedliners. Our passion for vehicle protection and customization has expanded LINE-X franchise services to more areas of the aftermarket, like automotive coatings, accessories and fleet upfitting.

301 James Record Rd SW Ste 250 Huntsville, AL 35824-1515 http://www.linex.com 877-330-1331

LINGENFELTER PERFORMANCE ENGINEERING

Manufacturer/Distributor

Custom-built Lingenfelter Eliminator Spec Engines are engineered for the track, bred for the street. The company also offers performance parts, vehicle builds, engine calibration, chassis tuning components, and automotive engineering services.

47451 Avanta Dr Wixom, MI 48393-3613 http://www.lingenfelter.com 260-724-2552

LIPPERT (SEE LISTING ON PAGE 110)

LIQUI MOLY

Manufacturer

LIQUI MOLY offers a wide range of automotive chemicals. Globally, the company has around 4,000 items covering automotive, powersports, commercial vehicles, boats and watercraft, and more.

17942 Sky Park Cir Ste B Irvine, CA 92614-4431 http://www.liqui-moly.us 888-665-9645

LIQUID GLOW

Manufacturer

Liquid Glow is a simple, easy-to-use line of high-quality car care products for both the casual and hardcore enthusiast. From rarely driven show cars to daily drivers, Liquid Glow delivers an easy-to-use line of products that will make any car glow.

27943 Seco Canyon Rd # 133 Santa Clarita, CA 91350-3872 https://liquidglow.net 661-263-8317

LODESTONE EVENTS

Service Provider

Producers of the Overland Expo series + Outside Adventure Expo.

819 E 64th St Ste 101 Indianapolis, IN 46220-1698 https://lodestoneevents.com

LOKAR INC

Manufacturer

Shifters, Boots, Indicators, and other Transmission Accessories, Pedals, Door Handles, Interior Products, Emergency Brakes, Cables, Dipsticks, Throttle Linkage and Mounting Brackets.

2545 Quality Ln Knoxville, TN 37931-3133 http://lokar.com 877-469-7440 · 865-824-9767

LUBRICATION SPECIALTIES INC

Manufacturer

Lubrication Specialties Inc. (LSI) creates problemspecific solutions by providing additives, lubricants and oil to end-users of diesel and gas engines for multiple markets – diesel, small engine, marine, agriculture, automotive and more.

3975 Morrow Meadows Dr Mount Gilead, OH 43338-7512 http://www.hotshotsecret.com 800-341-6516 · 419-947-2647

PACE EDWARDS BY LEER

Manufacturer/Distributor

LEER truck caps are constructed of fiberglass or aluminum. Fiberglass caps are painted to match that of the truck manufacturer. Tonneau covers retain the characteristic profile of pickup trucks, covering and securing the truck bed.

COMPANY PROFILE: LEER is a part of the LEER Group and manufactures/distributes a wide variety of fiberglass and aluminum truck caps, tonneaus and rigid, retractable, roll-up and folding truck bed covers for pickups. With U.S.-based manufacturing facilities in Woodland, California, Elkhart, Indiana, and Milton, Pennsylvania, LEER is a recognized innovator and leader in the truck cap and tonneau industry. The company delivers products of the highest quality, enhancing the lives of truck owners and expanding the functionality of the trucks they drive and depend upon. LEER has built the industry's largest distributor network, providing products and unparalleled service to truck owners in every U.S. state, and every corner of North America.









28858 Ventura Dr Elkhart, IN 46517-8832 http://www.leer.com 800-755-5337 · 574-522-5337

LUCAS OIL PRODUCTS INC

Manufacturer/Distributor

Lucas Oil produces a premium line of oils, greases and problem-solving additives for the consumer automotive industry and also a heavy-duty line of products for industrial and agricultural markets. Visit LucasOil.com to see the full product line.

302 N Sheridan St Corona, CA 92878-4067 http://www.lucasoil.com 800-342-2512 • 951-270-0154

LUGNUT 4X4

Manufacturer/Distributor

In a Lugnut4x4 disc brake conversion kit, you'll get stainless steel banjo bolts or zinc-coated bolts, high-quality brake pads, three different calipers to choose from and clockable brackets. Slotted rotors are available for most kits as well

2212 Buffalo Rd Ste 260 Johnson City, TN 37604-7562 https://lugnut4x4.com 423-737-0265

LUMILEDS

Manufacturer

With more than 100 years of inventions and industry firsts, Lumileds is a global lighting solutions company that helps customers around the world deliver differentiated solutions to gain and maintain a competitive edge.

370 W Trimble Rd San Jose, CA 95131-1008 http://lumileds.com 408-964-2900

LUND

Manufacturer

Lund designs, engineers and manufactures a number of accessory categories for trucks and other vehicles including Bed Covers, Side Steps, Fender Flares, Storage Boxes & Tanks and Bull Bars.



4325 Hamilton Mill Rd Buford, GA 30518-8848 http://www.lundtruck.com

800-328-2438

877-287-8634

6208 Industrial Dr Eau Claire, WI 54701-8493

LUVERNE

Manufacturer/Distributor

Functional aftermarket accessories for pickup trucks,

guards, running boards, side steps and mud guards,

UUERNE

commercial vans and SUVs. We specialize in grille

and our products are primarily made from high-

quality stainless steel and aluminum.

http://www.luvernetruck.com

MACTAC Manufacturer

Our innovative solutions transform walls, windows, floors, vehicles, and other unique spaces, making them ideal for indoor and outdoor signage, fleet and vehicle wraps, tradeshow displays, retail signage, environmental graphics, and more.

4560 Darrow Rd Stow, OH 44224-1888 http://www.mactac.com 866-622-8223

LIPPERT

Manufacturer/Distributor

Lippert is a leading, global manufacturer and supplier of highly engineered products and customized solutions, dedicated to shaping, growing and bettering the RV, marine, automotive, commercial vehicle and building products industries. We combine our strategic manufacturing capabilities with the power of our winning team culture to deliver unrivaled Customer Service, award-winning Innovation and premium products to every customer we do business with.

COMPANY PROFILE: Lippert is a complete house of quality brands. We are proud to own names like Taylor Made, Furrion, CURT, Ranch Hand and others - names that our customers trust for quality, dependability and service.









2703 College Ave Goshen, IN 46528-5040 https://www.lippert.com 574-535-1125

MAGNAFLOW EXHAUST PRODUCTS

Manufacturer

MagnaFlow's performance portfolio includes a complete line of full exhaust systems, custom builder parts, universal mufflers and catalytic converters designed and built in-house to meet and exceed the needs and demands of today's drivers.

1901 Corporate Ctr Oceanside, CA 92056-5831 http://www.magnaflow.com 800-990-0905 • 949-858-5900

MAGNUM SERIES

Manufacturer

The Magnum Series product line includes RT Steps, RT Gen 2 Steps, Jeep Bumpers, and Chase Tire Racks.

PO Box 3458 Hayward, CA 94540-3458 http://www.raptorseries.com 877-769-3765

MAHLE AFTERMARKET INC

Manufacturer

MAHLE Aftermarket, the business unit specializing in spare parts, uses the expertise from the series production of original equipment in its automotive aftermarket product range and supplies trade, repair shop and engine repair partners.

23030 Mahle Dr Farmington Hills, MI 48335-2606 http://mahle-aftermarket.com 248-347-9714

MAHLE MOTORSPORT

Manufacturer

MAHLE Motorsport manufactures PowerPak Piston Sets that come complete with rings, pins, and clips. Motorsport also offers Pro Series Piston Sets for Sprint Car applications, as well as piston rings and components for use in high-performance engines.

270 Rutledge Rd Unit C Fletcher, NC 28732-9399 http://www.mahlemotorsports.com 888-255-1942

MAHLE SERVICE SOLUTIONS

Manufacturer

A/C Service Equipment, Fluid Exchange Equipment, Light- and Heavy-Duty Shop Equipment, and Diagnostic Scan Tools

23030 Mahle Dr Farmington Hills, MI 48335-2606 http://www.servicesolutions.mahle.com 248-347-9700

MALCO AUTOMOTIVE PRODUCTS

Manufacturer

The Malco Automotive line of professional-grade detailing, paint correction & service products includes everything you need to make a vehicle shine. From degreasers & washes to dressings, waxes, compounds & interior cleaners, Malco has you covered.

361 Fairview Ave Barberton, OH 44203-2774 http://www.malcoautomotive.com 800-253-2526

MALCO PRODUCTS SBC

Manufacturer

Malco Products is a tool manufacturer located in Annandale, Minnesota. Explore our line of drill attachments and air tools for auto body repair including metalcutting TurboShears and award-winning pneumatic Quarter Panel Hemming TurboXTool.

14080 State Highway 55 NW PO Box 400 Annandale, MN 55302-0400 http://www.malcoproducts.com 800-328-3530 · 320-274-8246

MALLORY

Manufacturer

Mallory Ignition continues to provide hot rodders with quality ignition components such as distributors, ignition coils, ignition boxes, spark plug wires, electronic conversion kits and more.

1350 Pullman Dr Ste 200 El Paso, TX 79936-7738 https://www.holley.com/brands/mallory/ 888-258-3835

MANLEY PERFORMANCE PRODUCTS INC

Manufacturer

Founded in 1966 as a manufacturer of high-performance valves, we have expanded our product line to include connecting rods, crankshafts, forged aluminum pistons, pushrods and a full complement of valvetrain components.

1960 Swarthmore Ave Lakewood, NJ 08701-4547 http://www.manleyperformance.com 732-905-3366

MANTIC CLUTCH

Manufacturer

Mantic Clutch is the performance clutch division of Clutch Industries (Cl), which is a full-service clutch manufacturer, manufacturing clutch kits, clutch cover assemblies, clutch plates and flywheels.

5132 Ten Point Trail Wake Forect, NC 27587 http://www.manticclutchusa.com 919-500-9460

MARK WILLIAMS ENTERPRISES INC

Manufacturer

Mark Williams Enterprises manufactures a full range of racing axles, spools, rear end housings, steel, aluminum or carbon fiber driveshafts and disc brake kits, as well as an assortment of chassis and driveline components at its Denver-area facility.

765 S Pierce Ave Louisville, CO 80027-3023 https://www.markwilliams.com 800-525-1963 · 303-665-6901

MARKS AIR INC

Distributor

A/C parts, service, and installation for cars, light-duty trucks, medium- and heavy-duty trucks, construction equipment, agricultural equipment, RVs, and more.

8214 Bowles Rd Tampa, FL 33637-2513 http://www.marksair.com 800-521-9854 · 813-988-1671

MARTECH SERVICES CO

Manufacturer

Our Quality Air Breathing Systems are designed to provide Grade "D" breathable air, from an existing compressed air source. Breathing Air Filtration products – hoods, hoses and accessory items.

PO Box 7079 Mazeppa, MN 55956-0335 http://www.breathingsystems.com 800-831-1525 · 507-843-4700

MARTIN & CO ADVERTISING

Service Provider

Martin & Company Advertising is recognized as a leading expert in the automotive aftermarket. Our services consist of digital marketing, video production, brand and website development, graphic design, media planning, and public relations.

3504 Knight Dr Whites Creek, TN 37189-9190 http://www.martincoadvertising.com 615-876-1822

MASTER MAGNETICS INC

Manufacturer/Distributor

Whether you're looking to store, lift, hold, or wrap, we have the right magnetic assemblies and permanent magnetic materials for all types of automotive, commercial and OEM applications.

1211 Atchison Ct Castle Rock, CO 80109-3107 https://www.magnetsource.com 800-525-3536 · 303-688-3966

MAYHEM WHEELS

Manufacturer

Targeted for truck, Jeep and SUV fitments, we deploy a wide variety of finishes and fitments, which supply a custom look that's unmistakable. From 17" to 22" wheel sizes, MAYHEM Wheels has the right wheels at the right price.



1050 N Vineyard Ave Ontario, CA 91764-3172 https://www.mayhemwheels.com 866-894-3351

MBE GROUP

Service Provider

MBE Group provides full-service marketing communications, including PR, advertising, social media, crisis communications, digital and web design, and graphic design.

43700 Woodward Ave Ste 106 Bloomfield Hills, MI 48302-5060 https://www.mbe.group 248-554-3500

MBRP INC

Manufacturer

Premium manufacturer of domestic and import vehicle exhaust systems and accessories.

315 Old Ferguson Rd Huntsville, ON P1H 2J2 CANADA

http://www.mbrp.com 888-636-7223

MCE FENDERS

Manufacturer

Flatty-style plastic fender flares for JK, TJ, and YJ Wranglers. Made in the USA.

841 S 71st Ave Phoenix, AZ 85043-4125 https://mcefenders.com 800-595-7659

MCGARD LLC

Manufacturer

An American manufacturer of wheel locks, chrome and black lug nuts and bolts, spare tire locks, tailgate locks, and Jeep door locks.

3875 California Rd Orchard Park, NY 14127-2239 http://www.mcgard.com 800-669-6887 · 716-662-8980

MCLEOD RACING LLC

Manufacturer

Clutch kits, clutch components, hydraulics, flywheels, bell-housings and other performance driveline products.

1570 Lakeview Loop Anaheim, CA 92807-1819 http://www.mcleodracing.com 714-630-2764

MEK MAGNET

Manufacturer

MEK Magnet's magnetic vehicle armor is an easy way to style a vehicle and provide tough and dependable protection. Each Armor Kit covers roughly 80% of the vehicle's scratchable surfaces, saving you time and money.

2856 Torrey Pines Rd La Jolla, CA 92037-3428 http://www.mekmagnet.com 800-858-1794

METALCLOAK (SEE LISTING ON PAGE 113)

METRA ELECTRONICS

Manufacturer

Metra's products include radio dash kits; harnessing, car audio wiring and installation accessories; vehicle integration products; LED lighting; vehicle safety; powersports, motorcycle and marine accessories; batteries; sound damping and much more.

460 Walker St Holly Hill, FL 32117-2653 http://www.metraonline.com 386-257-2956

MEYER DISTRIBUTING (SEE LISTING ON PAGE 114)

MGP CALIPER COVERS

Manufacturer

Custom caliper covers from MGP can have any paint and engraving to match your style to your ride, including licensed and custom engravings as well as custom paint name/code or VIN paint-match options.

616 Marsat Ct Chula Vista, CA 91911-4646 http://www.calipercovers.com 877-995-0003

MGP CONNECTING RODS

Manufacturer

Billet aluminum connecting rods.

1960 Swarthmore Ave Lakewood, NJ 08701 http://mgpconnectingrods.com 719-219-3107

MICKEY THOMPSON TIRES & WHEELS

Manufacturer

Light Truck Tires, Drag Racing Tires, Extreme Off-Road Tires, Street Rod Tires, UHP Tires, Hot Rod Tires, Cast Aluminum Wheels for Light Truck and Jeep applications, and Drag Racing Tubes.

4651 Prosper Dr Stow, OH 44224-1064 https://mickeythompsontires.com 800-222-9092 · 330-928-9092

MIDWAYPLUS

Service Provider

We're a powerful, patent-pending B2B software platform, online portal, transaction engine, and secure market-place.

28175 Haggerty Rd Novi, MI 48377-2903 https://midwayplus.com 248-955-9002

MILE MARKER INDUSTRIES

Manufacturer/Distributor

Mile Marker Industries provides high-quality, highly durable hydraulic and electric winches, mounting systems, locking hubs, snatch blocks, shackles, tow and rigging ropes, recovery kits, vehicle accessories and more to off-road motorists.

2121 Blount Rd Pompano Beach, FL 33069-5112 https://milemarker.com 954-782-0604

MISHIMOTO AUTOMOTIVE

Manufacturer

Mishimoto has produced a line of performance cooling upgrades to fit nearly any application, including sport compacts, powersports, trucks, Jeeps, muscle vehicles, daily drivers, and the classics.

7 Boulden Cir New Castle, DE 19720-3400 https://www.mishimoto.com 302-762-4501

MITO CORP

Distributor

MITO delivers electronics and products for comfort, convenience & safety. Rearview mirror kits with back-up cameras, Splitsecond crash detection and reporting, Pecca leather kits, remote starts, and a full line of OE screen integration for nav/camera.

213 County Road 17 Elkhart, IN 46516-5449 http://www.mitocorp.com 888-433-6486 · 574-295-2441

MITTLER BROS MACHINE & TOOL

Manufacturer/Distributor

Sheet metal fabrication tools and equipment, racing products and accessories, industrial design and build.

10 Cooperative Way Wright City, MO 63390-4000 http://www.mittlerbros.com 800-467-2464 · 636-745-7757

MOBIL 1

Manufacturer

With Mobil 1 advanced full synthetic motor oils, you get outstanding performance, long-lasting protection and extended engine life.

22777 Springwoods Village Pkwy Spring, TX 77389-1425 http://www.mobil1.us 800-662-4525

MORRYDE INTL

Manufacturer

At MORryde, we understand "It's a Jeep thing." We uphold the same pride in our American-made lineup of Jeep off-road accessories that let you travel a little farther and play a lot harder.

1966 Sterling Ave Elkhart, IN 46516-4221 http://www.morryde.com 574-293-1581

MOSER ENGINEERING

Manufacturer/Distributor

Moser Engineering manufactures custom alloy race axles, OEM replacement axles, rear end housings and complete replacement Muscle Pak bolt-in rears along with a line of Drag Brakes. We also build custom solutions for low-volume automotive builders.

102 Performance Dr Portland, IN 47371-9012 http://www.moserengineering.com 260-726-6689

MOTIVE GEAR

Manufacturer/Distributor

Ring & pinions, axles, bearing kits, and manual transmission components.

9401 Georgia St Ste 1 Crown Point, IL 46307-6528 http://motivegear.com 800-934-2727

MOTOR STATE DISTRIBUTING (SEE LISTING ON PAGE 115)

MOTORHEAD DIGITAL

Service Provider

Digital marketing, website design, social media, digital media, SEO, content marketing, and email marketing.



1191 Gamsey Rd Palmyra, NY 14522-9742 http://www.motorheaddigital.com 585-766-9785

METALCLOAK

Manufacturer

Offers short- and long-arm suspension systems for Jeep TJ, LJ, JK, JL and JT applications; a bolt-on body armor system for CJ-5, CJ-7, CJ-8, YJ, TJ, LJ, JK, JL and JT models; front/rear bumpers for YJ, TJ, JK, JL and JT models; and skid plate systems for Jeep JK, JL and JT, and RAM, Toyota and Bronco applications.

COMPANY PROFILE: Whether it's our gamechanging approach to product design, our development of the first Bolt-On High-Clearance Production Fenders, our Lifetime Customer Service policy, or our patented Game-Changing Suspension Technology, everything we do is only worth doing if we can do it better and significantly different than what others expect.





2484 Mercantile Dr Rancho Cordova, CA 95742-6216 https://metalcloak.com 916-631-8071





MOTORSPORTS FUEL AND EQUIPMENT

Manufacturer

When blended to the proper ratio, RACE GAS can take your ordinary pump gasoline and transform it into high-octane, high-energy, track-grade racing fuel. RACE GAS will keep you from ever running out of racing fuel.

2180 County Road 42 W Burnsville, MN 55337-6913 https://www.race-gas.com 855-722-3427 · 952-467-6140

MOTORVILLE WHOLESALE

Distributor

Motorville is an authorized dealer for hundreds of performance brands. We take pride in getting customers the parts they need in a timely fashion and at a price they can afford. Customer satisfaction is a cornerstone of our business.

14320 W 99th St Lenexa, KS 66215-1180 https://motorville.com 888-463-0482 • 913-371-1323

MPT INDUSTRIES

Manufacturer

Manufacturer of advanced true synthetic lubricants and appearance products including multipurpose lubricants, motor oils, specialty greases, thread sealants, polishes/finishes, custom car covers and armrests.

85 Franklin Rd Ste 6B Dover, NJ 07801-5632 http://www.mptindustries.com 800-351-0605 • 973-989-9220

MR. GASKET

Manufacturer

Mr. Gasket offers an endless variety including carburetor and fuel system components, chrome-plated accessories, fuel additives, shifter accessories, cooling system accessories, specialty tools, and heavy-duty suspension and driveline components.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/mr_gasket/ 866-464-6553

MSD ATOMIC

Distributor

MSD Atomic EFI produces plug-and-play solutions for converting carbureted vehicles to EFI. Whether for street or performance, MSD Atomic will have you covered.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/atomic/ 866-464-6553

MSD DYNAFORCE

Distributor

MSD DynaForce provides high-torque starters and highamperage alternators for street and race car applications.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/dynaforce/ 866-464-6553

MEYER DISTRIBUTING



MSD PERFORMANCE

Manufacturer

MSD is developing electronics for the entire powertrain: Atomic EFI, transmission controllers, ignition coils, distributors and the high-performance ignition boxes it is known for. When it comes to upgrading ignitions, choose MSD.

1350 Pullman Dr Ste 200 El Paso, TX 79936-7738 http://www.msdperformance.com 888-258-3835

MUSTANG DYNAMOMETER

Manufacturer

Mustang offers off-the-shelf eddy current chassis dynamometers for rear-wheel drive, front-wheel drive, all-wheel drive and motorcycle/ATV applications. Mustang Dynamometer has a complete lineup of systems.

2300 Pinnacle Pkwy Twinsburg, OH 44087-2368 http://www.mustangdyne.com 888-468-7826 · 330-963-5400

MUTOH AMERICA INC

Manufacturer

MUTOH America's 1641SR 64" Eco-Solvent Printer, known as "The Wrapper's Choice,"" is the industry's leading wide-format printer for car wraps and vehicle graphics, known for its color, quality and print speeds.

4405 E Baseline Rd Ste 120 Phoenix, AZ 85042-7459 http://www.mutoh.com 800-996-8864 · 480-968-7772

NATIONAL SPEEDWAY DIRECTORY

Service Provider

Directory of tracks, sanctions, publications, museums, and event schedules

2504 Lake Ave Wilmette, IL 60091-1212 http://www.speedwaysonline.com 847-853-0294

N-FAB INC (SEE LISTING ON PAGE 117)

NGK SPARK PLUGS

Manufacturer

NGK Spark Plugs is the largest OE supplier and manufacturer of spark plugs, ignition coils, wire sets, oxygen sensors and technical sensors for domestic and import vehicles in North America.

46929 Magellan Wixom, MI 48393-3699 http://www.ngksparkplugs.com 248-926-6900

NICKELS PERFORMANCE

Distributor

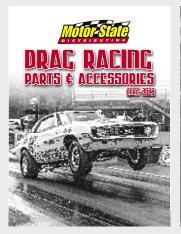
Wholesale distributor of racing, street/strip and high-performance parts.

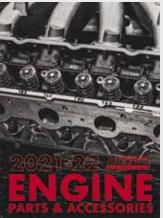
293 Industrial Park Rd Piney Flats, TN 37686-4416 http://www.nickels-performance.com 800-251-0331 · 423-391-0032

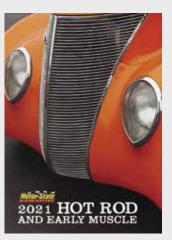
MOTOR STATE DISTRIBUTING

Distributor

A leading high-performance and accessories wholesale warehouse distributor, Motor State Distributing stocks over 675 top brands of highperformance, race, truck, and off-road parts of all kinds, ready for immediate shipment.









COMPANY PROFILE: Since 1964, Motor State Distributing has set the pace for worldwide distribution of high-performance automotive components. At Motor State, we recognize that there are many sources for aftermarket performance parts, which is why we strive to give you the excellent service and competitive pricing that inspires our customers and recommends us to others. We work with customers across the performance spectrum, from machine shops and fabricators to chassis and engine builders, from speed shops to auto parts resellers and dealers of all sizes.



8300 Lane Dr Watervliet, MI 49098-9583 http://www.motorstate.com 800-772-2678 · 269-463-4113

NITRO GEAR AND AXLE

Manufacturer

Nitro Gear strives to develop cutting-edge, unique and high-quality applications for the differential and axle industry. Our product range is continually growing to meet the needs of consumers for new ratios and applications.

5980 Goodwin Rd Cashmere, WA 98815-9540 https://www.nitro-gear.com 916-673-6464

NOLATHANE

Manufacturer

The Nolathane product range includes proprietary synthetic elastomer urethane bushings, control arms, alignment correction components, track bars, stabilizer links and stabilizer bars for cars and trucks.

1810 S Milliken Ave Ontario, CA 91761-2340 https://www.nolathane.com 909-476-2860

NORTH CENTRAL DISTRIBUTING

Distributor

North Central Distributing is a warehouse-level distributor of automotive accessories. We stock most of the popular brands and have access to an expanded selection via our national network. North Central Distributing. Knowledge. Trust. Experience.

575 15th Ave NE Saint Joseph, MN 56374-6504 http://www.northcentraldistributing.com 800-892-8561

NORTHERN RADIATOR

Manufacturer/Distributor

Northern Radiator is a manufacturer and distributor of quality all-aluminum high-performance radiators, fans, shrouds & accessories. We provide products for race, muscle car, and hot rod applications, engine conversion radiators, custom applications, and more.

2701 4th Ave SW PO Box 660 Willmar, MN 56201-0660 https://www.northernradiator.com 800-328-8900

NOS/NITROUS OXIDE SYSTEMS

Manufacturer

NOS produces high-quality nitrous systems for both carbureted and fuel-injected applications. Its plumbing supplies include solenoids, fittings, lines and more. They have been used by racers for decades and can be found on many nitrous doorslammers.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/nos/ 866-464-6553

NPW/EPWI (SEE LISTING ON PAGE 119)

OFFGRID OUTDOOR GEAR

Manufacturer

OFFGRID Outdoor Gear® products include our Voyager Rooftop Tent, Retractable Awnings, XL Camping Chairs, 45-Liter Electric Coolers, and our 50-Liter Rotomolded Coolers.

PO Box 3458 Hayward, CA 94540-3458 http://www.raptorseries.com 877-769-3765

OG INNOVATIONS

Manufacturer

OG Innovations provides vinyl vehicle graphics to give your car or truck a unique look.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/og_innovations/ 866-464-6553

OMIX

Manufacturer/Distributor

OMIX is focused on supplying the largest selection of Jeep restoration and repair parts, covering Jeeps from 1941 through today.



460 Horizon Dr Suwanee, GA 30024-3114 http://www.omix-ada.com 800-328-9512 · 770-614-6101

OPTIMATE HIGH PERFORMANCE BATTERY CHARGERS

Manufacturer/Distributor

TecMate, the manufacturer of OptiMate Battery Saving Chargers, is recognized by power and motorsports OEMs and distributors as a leader in saving, charging and optimizing performance of AGM (absorbed glass mat) and lithium (LiFePO4) batteries.

1-1097 North Service Rd E
Oakville, ON L6H 1A6
CANADA
https://optimate1.com
844-337-2095 · 905-337-2095

ORAFOL AMERICAS INC

Manufacturer

ORAFOL Americas Inc. is a leading global manufacturer of premium vinyl graphic products, reflective solutions and adhesive tape systems. The company's distribution network spans the United States, Canada, Latin America and the Caribbean.

1100 Oracal Pkwy Black Creek, GA 31308-3637 https://www.orafol.com/en/americas/ 888-672-2251 · 912-851-5000

OVERLAND VEHICLE SYSTEMS/ OVS-1

Distributor

Full line of premium, high-quality rooftop tents, awnings, recovery gear, cargo management and lighting.

9830 Norwalk Blvd Ste 130 Santa Fe Springs, CA 90670-2538 https://overlandvehiclesystems.com 833-226-4863

OWENS PRODUCTS INC

Manufacturer

Fabrication and welding of mild steel, aluminum, and fiberglass; thermoforming and injection molding of plastics. All products are proudly made in the USA.

1107 Progress St PO Box 670 Sturgis, MI 49091-0670 https://www.owensproducts.com 800-726-9367 · 269-651-2300

PAC

Manufacturer

Valve springs, retainers and ancillary valvetrain components.

4400 Westinghouse Blvd Charlotte, NC 28271 http://www.racingsprings.com 866-799-9417

PACBRAKE

Manufacturer

North America's Tow/Haul Experts.

26688 56 Ave Langley, BC V4W 3X5, CANADA https://pacbrake.com 800-663-0096 · 604-882-0183

PACE EDWARDS BY LEER

Manufacturer/Distributor

Pace Edwards by LEER manufactures a wide variety of rigid retractable truck bed covers for pickups, used in the truck, fleet and commercial industries.



2400 Commercial Rd Centralia, WA 98531-9328 https://www.pace-edwards.com 800-338-3697 · 360-736-9991

PACESETTER PERFORMANCE PRODUCTS

Manufacturer

Under the brand PaceSetter Direct Fit Catalytic Converters, we make quality, affordably priced exhaust systems and components, including headers and direct-fit catalytic converters. All of our products are made in the USA.

2841 W Clarendon Ave Phoenix, AZ 85017-4739 http://www.pacesetterexhaust.com 602-266-1964

PAINLESS PERFORMANCE PRODUCTS

Manufacturer

Whether it's hot rod, street rod, muscle & classic car or universal wiring harnesses and accessories, Painless has your classic car/truck, off-road rig, or race car covered. We don't just make wiring, we make Painless Wiring.

2501 Ludelle St Fort Worth, TX 76105-1036 http://www.painlessperformance.com 800-423-9696

PALMGREN

Manufacturer

Palmgren offers a complete line of industrial shop equipment and accessories - Milling Machines - Drill Presses & Taps - Clamps - Positioning Tables and Vises - Finishing Machines - Lathes - Bandsaws - Presses -Various Accessories.

2000 N Aurora Rd Naperville, IL 60563-8793 http://www.palmgren.com 800-827-3398 · 630-848-2500

PARAMOUNT AUTOMOTIVE

Manufacturer

Paramount Automotive provides automotive enthusiasts with stylish, high-quality products and extremely competitive pricing. As an industry-leading manufacturer, it strives to develop innovative products that revolutionize the industry.

1410 E Holt Blvd Ontario, CA 91761-2103 http://www.paramount-automotive.com 909-781-6492

PARTOMOTIVE

Distributor

Exterior and interior replacement parts and accessories, and some under hood parts too. We only sell brand-new DOT & SAE approved certified, branded quality products trusted by industry professionals.

21352 Nordhoff St Unit 107 Chatsworth, CA 91311-6908 https://www.partomotive.com

N-FAB INC

Manufacturer

N-FAB Inc. is the industry leader in nerf bars, pre-runners, light mounting solutions, bumpers, Jeep gear and other off-road accessories.

N-FAB Inc. designs and manufactures strong and durable off-road products for trucks, SUVs and Jeeps.

COMPANY PROFILE: N-FAB is the industry leader in quality nerf steps, pre-runners, and other off-road accessories. We pioneered a nerf step design that is the best-looking, strongest, and most durable available in the industry today. At N-FAB we are committed to building heavyduty, high-quality tubular parts for late-model and vintage trucks dating back to the 1980s. While others are using thinner tubes to cut costs, N-FAB still uses a heavy-gauge, 0.084-inch wall steel material in our welded, one-piece constructions. N-FAB products are coated with zinc and a thick layer of black powder finish for added protection

















against the elements. The standards that N-FAB lives and breathes far surpass any of our competition. For products that are unique and designed to last longer, look cleaner, and function better, N-FAB has what you are looking for!



12302 Shiloh Church Rd Houston, TX 77066-2002 http://www.n-fab.com 800-289-9512

PARTS PORTAL

Service Provider

The Parts Portal is the nation's leading search tool for differential products back to 1948. Search by year, make and model to find your exact drivetrain part. Find the exact parts to make you a drivetrain expert and get the right part every time.



10411 Airport Rd Ste 200 Everett, WA 98204-3523 http://www.partsportal.com 800-347-1188

PDM AUTOMOTIVE

Service Provider

A cloud-based data management platform for the aftermarket industry. Connecting suppliers, resellers and service providers with integrated analytics and tools to assure real-time availability and accessibility of product data for all sales channels.

300 Lenora St Seattle, WA 98121-2411 https://pdmautomotive.com 206-472-1736

PEDAL COMMANDER

Manufacturer/Distributor

Advanced Gas Pedal Throttle Controller used to increase throttle response and eliminate throttle lag.

4690 Calle Quetzal Camarillo, CA 93012-8558 http://www.pedalcommander.com 805-365-1010

PERFORMANCE ACCESSORIES GROUP

Manufacturer

Performance Accessories (PA) offers the most comprehensive line of affordable, vehicle-specific body lift kits on the market for 2WD and 4WD vehicles. PA kits include the highest-quality components made in the USA. All PA kits are FMVSS126 certified.

841 S 71st Ave Phoenix, AZ 85043-4125 https://performanceaccessories.com 800-595-7659

PERFORMANCE AUTOMATIC LLC

Manufacturer

Automatic transmissions, associated components, packages, electronic overdrive conversions and related components.

5119 Pegasus Ct Ste F Frederick, MD 21704-7242 http://www.performanceautomatic.com 240-439-4650

PERFORMANCE BUSINESS MEDIA

Service Provider

Performance Business Media offers full-service marketing solutions and strategies for manufacturers and warehouse distributors. Call or email to set up a Discovery Call with our team and let's find out how we can help your company.



PO Box 9308

Rapid City, SD 57709-9308

http://www.performancebusinessmedia.com 303-219-7575

PERFORMANCE DISTRIBUTORS

Manufacturer

DUI Distributors, Live Wires plug wires, Dyna-Battery, Screamin' Demon Coils, and S.O.S. Coils.

2699 Barris Dr Memphis, TN 38132-1202 https://performancedistributors.com 901-396-5782

PERFORMANCE PLUMBING COMPONENTS

Manufacturer

We offer seven custom anodized colors as well as show chrome-plated and show copper-plated aluminum fittings. We also stock select stainless steel fittings for use in off-road and performance street brake systems.

8 S Maryland Ave Wilmington, DE 19804-1340 http://www.gofastfittings.com 302-654-1150

PERFORMANCE RACING INDUSTRY

Service Provider

Published monthly, Performance Racing Industry (PRI) magazine is widely recognized as the voice of the racing marketplace. The PRI Trade Show annually attracts thousands of members of the racing industry from all 50 states and 70 countries.

27081 Aliso Creek Rd Ste 150 Aliso Viejo, CA 92656-5367 http://www.performanceracing.com 949-499-5413

PERFORMANCE RACING OILS

Distributor

Millers is a well-known specialist oil blender that has an extensive line of engine and gear oils for classic, modern and race cars alike.

3267 N Park Blvd Bldg 10 Ste F Alcoa, TN 37701-3284 http://www.performanceracingoils.com 865-200-4264

PERTRONIX PERFORMANCE BRANDS

Manufacturer

Manufacturer of Ignitor Electronic Ignition Conversion Kits, Distributors, Coils, Spark Wires, and Exhaust Headers/Exhaust Systems.

440 E Arrow Hwy San Dimas, CA 91773-3340 http://www.pertronix.com 800-827-3758 • 909-599-5955

PFAFF DESIGNS

Service Provider

Design services include vehicle conceptualization, illustrations, graphics, color design, corporate identity developments, marketing materials, and more.

1622 Roseland Ave Royal Oak, MI 48073-5009 http://www.pfaffdesigns.com 248-414-7545

PHENIX INDUSTRIES

Manufacturer/Distributor

Phenix Industries is a U.S. manufacturer of high-performance plumbing for the vehicle aftermarket. Phenix designs higher-quality, better-performing, and affordable fluid control products for use in automotive, marine, off-road, and racing.

980 American Pacific Dr Henderson, NV 89014-7865 https://phenixindustries.com 951-780-9330

PHILIPS AUTOMOTIVE LIGHTING/LUMILEDS

Manufacturer

Automotive lighting, halogen, incandescent, LED technology, health and well-being.

34119 W 12 Mile Rd Ste 102 Farmington Hills, MI 48331-3371 http://www.philipsautolighting.com 800-257-6054 · 248-957-4085

PIT PAL PRODUCTS

Manufacturer

High-quality aluminum storage solutions. Industrial, commercial or residential. Made in the USA. Race trailer must-haves. We make a place for everything.

2009 Horizon Ct Zion, IL 60099-1488 http://www.pitpal.com 888-748-7257 · 847-872-7257

PITTMAN OUTDOORS

Manufacturer/Distributor

Pittman Outdoors has grown to add additional items to our comprehensive line of outdoor products including truck bed air mattresses, camping/home air mattresses, rear seat mattresses, pool/river toys as well as rooftop tents.

650 S Jefferson St Ste D Placentia, CA 92870-6640 http://www.pittmanoutdoors.com 800-981-2339 · 657-275-9100

PIUSI USA INC

Distributor

Fuel transfer equipment, DEF transfer equipment, oil transfer equipment and fuel management systems.

3901 Anglers Ave Fort Lauderdale, FL 33312-5141 http://www.piusi.com/usa 800-584-1552 · 954-584-1552

PLEWS & EDELMANN

Manufacturer

EDELMANN ELITE® power steering hoses, NEW rack & pinion assemblies, pumps, gear boxes, coolers, universal filter, universal power steering fluid. EDELMANN® power steering hoses & repair kits, turbocharger oil lines, automotive fittings & brake lines.

1550 Franklin Grove Rd Dixon, IL 61021-9110 https://www.plews-edelmann.com 800-770-4639 · 815-288-3344

POLY PERFORMANCE

Distributor

Poly Performance, located in San Luis Obispo, California, is a retailer and wholesaler of off-road components for applications including but not limited to: Jeeps, trucks, buggies, UTVs and other genres of off-road-related powersports. We Got What You Need.

870 Industrial Way San Luis Obispo, CA 93401-7614 http://www.polyperformance.com 805-783-2060

POP & LOCK

Manufacturer

Pop & Lock designs and manufactures security devices for the automotive, powersports and cargo management markets.

1271 Contract Dr Green Bay, WI 54304-5680 http://www.popandlock.net 844-996-5625

NPW/EPWI



POWER TANK

Manufacturer/Distributor

Power Tank's catalog includes the Power Tank CO2 portable air system for 4x4, SxS, and passenger car applications, as well as tire inflation tools, nitrogen shock filling tools, and propane tank brackets.

43 Commerce St Ste 103 Lodi, CA 95240-0868 http://www.powertank.com 209-366-2163

POWERHOUSE PRODUCTS

Manufacturer/Distributor

No matter if you're an automotive machinist, a racing enthusiast, or an engine building perfectionist that depends on meticulous evaluation, Powerhouse Products has the tools and measuring instruments that make sure you turn precision into power.

3402 Democrat Rd Memphis, TN 38118-1541 http://www.powerhouseproducts.com 800-872-7223 · 901-260-8256

POWERSPORTS SUPPORT LLC/PSS

Service Provider

Powersports Support is a full-service listing tool for eBay with over 550,000 SKUs from the largest aftermarket powersports distributors. All data is complete with title, description, images, and fitment.

1381 Warner Ave Ste F Tustin, CA 92780-6441 https://www.powersportsupport.com 800-633-4374

POWERSTOP LLC

Manufacturer

We offer premium brake products at affordable pricing across a variety of lifestyles and needs. Whether for everyday driving, heavy towing, high-performance vehicles or off-roading, we have the optimal brake solution for each circumstance.

6112 W 73rd St Bedford Park, IL 60638-6115 http://www.powerstop.com 888-863-4415

POWERTRAIN PRODUCTS

Manufacturer/Distributor

Powertrain Products is a supplier of remanufactured, rebuilt and used engines, transmissions, differentials, transfer cases and cylinder heads. When you shop with us, you get a nationwide parts and labor warranty of up to seven years.

520 Thompson Creek Rd Stevensville, MD 21666-2508 https://www.powertrainproducts.net 888-842-0023

POWERTRAX

Manufacturer

PowerTrax produces a full line of traction products. From full spools and mini-spools for the ultimate in straight-line performance, to full limited-slip posi differentials and drop-in lockers, PowerTrax provides extreme traction solutions.

9401 Georgia St Ste 1 Crown Point, IL 46307-6528 http://powertrax.com 800-934-2727

PPE/PACIFIC PERFORMANCE ENGINEERING

Manufacturer/Distributor

PPE products are manufactured with superior materials, increased performance, and functional features that aren't available from the factory. Many come with a limited lifetime warranty.

3679 Civic Center Dr North Las Vegas, NV 89030-4444 http://ppepower.com 725-238-2002

PPG AUTOMOTIVE REFINISH

Manufacturer

PPG Paint Systems: Deltron, Envirobase High Performance, Aquabase Plus, Vibrance Collection, OneChoice, Nexa Autocolor 2K, Global Refinish System, Shop-Line, OMNI, Delfleet Evolution, Delfleet Essential, and Commercial Performance Coatings.

19699 Progress Dr Strongsville, OH 44149-3205 http://www.ppgrefinish.com 800-647-6050 · 440-572-2800

PREMIER PERFORMANCE

Distributor

We are a warehouse distributor serving the aftermarket for diesel and gas trucks, performance, and off-road with 380-plus product lines, seven warehouses throughout North America, and two-day ground shipping to 99% of the U.S.

278 E Dividend Dr Rexburg, ID 83440-3559 https://www.premierwd.com 888-497-3666

PREMIUM TECH COATING INC

Manufacturer/Distributor

Window Films, Automotive Series, Architectural Series, Specialty Series, Safety Series, Window Film Tools, Paint Protection Film and a Premium Design App.

11921 W Okeechobee Rd Hialeah Gardens, FL 33018-2918 http://www.premiumtech-films.com 877-311-2141 · 305-471-5523

PRO COMP USA

Manufacturer/Distributor

Since 1992, Pro Comp USA has been manufacturing high-quality, durable products for on- and off-road enthusiasts including tires, wheels, suspensions, shocks and more, created by a passionate team of enthusiasts in Chula Vista, California.

400 W Artesia Blvd Compton, CA 90220-5501 http://www.procompusa.com 800-776-0767

PRO CONNECT

Manufacturer

ProConnect offers direct form and fit replacement of your OE wires and coils to save time while ensuring reliability and performance.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/proconnect/ 866-646-6553

PROCAR BY SCAT

Manufacturer

SENSIBLE STYLING is the hallmark of a Procar® seat. The clean, classic lines will complement the interior of any automobile, street rod, cruiser, pony car, muscle car, off-road buggy, truck or sport compact.

1400 Kingsdale Ave Redondo Beach, CA 90278-3927 https://procarbyscat.com 310-370-5501

PROFORGED

Manufacturer

Proforged provides high-quality suspension components that are designed using the latest CAD programs. Prototypes are validated through hardness testing, microstructure analysis, surface finish examination, and roundness testing.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/proforged 866-464-6553

PROMAXX AUTOMOTIVE

Manufacturer

Value-driven auto accessories that focus on quality, affordability and functionality.



2424 Cathy Ln Jasper, IN 47546-7707 http://www.promaxxauto.com 800-639-3787 · 812-482-5102

PRORYDE SUSPENSION SYSTEMS

Manufacturer

Recognized by SEMA as the Best New Off-Road/4-Wheel Drive Product of the Year, our patented products are available for all suspension types – McPherson strut, coil spring, torsion bar and leaf spring – providing a moderate lift at a moderate price.

2855 Hedberg Dr Minnetonka, MN 55305-3406 http://www.proryde.com 888-813-7933 · 952-931-9117

PRO-SYSTEM BRAKES

Manufacturer/Distributor

Dyno testing, brake bedding, brake kits, calipers, rotors, brake cooling, actuation, brake pads, and brake fluid.

121 Oak Park Dr Mooresville, NC 28115-7811 https://prosystembrakes.com 704-799-8100

PROTHANE

Manufacturer

Manufacturer of a complete line of high-performance automotive urethane/polyurethane-based products for chassis, suspension, and driveline upgrades, for all import and domestic automotive vehicles.

1893 S Lake Pl Ontario, CA 91761-8331 https://prothane.com 888-776-8426 · 714-441-8941

PUREPOWER! INC

Manufacturer/Distributor

Our filters include double-woven 304 stainless steel filter media, neodymium rare earth magnets to capture metal particles, stainless steel bypass valve and spring, CNC-machined 6061T-6 aluminum canister, and Viton® O-rings.

725 Trademark Dr Ste 104 Reno, NV 89521-2982 https://www.gopurepower.com 800-750-0827 · 775-384-1323

PUTCO INC

Manufacturer

For more than 48 years, Putco has been a recognized brand for top-quality products, driven to be your complete accessory source, with five core principles: quality, innovation, inventory, warranty, and profit for our clients.

5701 NE 22nd St Des Moines, IA 50313-2554 http://www.putco.com 800-247-3974

QUADRATEC INC

Manufacturer/Distributor

Offers replacement parts and accessories for Jeep vehicles 1941 to present, plus latemodel Bronco accessories.

COMPANY PROFILE: For over 32 years, Quadratec has served the Jeep community with expert advice and plenty of essentials — all the best accessories Jeep enthusiasts need to create, modify and sustain the vehicles they love. Now, we are taking all those years of experience and offering businesses these same great products at wholesale prices, including the Quadratec family of brands: Diver Down, AccuPart, RESQ, Tactik, Lynx, QuadraTop, Tru-Fit, Ultimate, VersaHitch, and Carnivore. We offer easy online ordering and competitive freight rates. Visit quadratec.com/wholesale or call 800-979-5857 for more information.















1028 Saunders Ln West Chester, PA 19380-4218 http://www.quadratec.com/wholesale 800-979-5857

PYPES PERFORMANCE EXHAUST

Manufacturer

Pypes Performance Exhaust supplies complete mandrelbent performance exhaust systems for American performance vehicles ranging from the 1950s to the present day.

2705 Clemens Rd Ste 103B Hatfield, PA 19440-4204 https://pypesexhaust.com 800-421-3890

QUADRATEC INC (SEE LISTING ON PAGE 121)

QUAKE LED

Manufacturer

With our revolutionary LED lighting designs, Quake LED is changing the way off-road enthusiasts see fast-approaching nighttime terrain.

3301 W Hampden Ave Unit V Englewood, CO 80110-1800 https://quakeled.com 720-305-8979

QUICK FUEL TECHNOLOGY

Manufacturer

Quick Fuel Technology strives to provide a comprehensive line of carburetors and carburetor accessories, as well as service parts for your street or racing vehicle.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/quick_fuel/ 866-464-6553

QUICK TIME

Manufacturer

Quick Time, the undisputed leader in bellhousing technology.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/quick_time/ 866-464-6553

RACE GAS

Manufacturer

RACE GAS® is a specially formulated fuel concentrate that transforms gasoline from any gas station into high octane/high energy racing fuel suitable for competition and professional use.

2180 County Rd 42 W Burnsville, MN 55337-6913 https://race-gas.com 855-722-3427 · 952-467-6140

RACE PART SOLUTIONS

Manufacturer/Distributor

V-band assemblies, mandrel bends, silicone hoses, and T-bolt clamps. We're continually developing new products, like the Dual Seal Connector that is now available in 2.5", 3", 3.5", 4" and 5" sizes to meet the needs of racers.

170 College Ave Maysville, GA 30558-1827 http://www.racepartsolutions.com 561-375-6277

RACE SPORT LIGHTING

Manufacturer

Race Sport Lighting offers over 5,000 SKUs in over 40 lighting categories like Car & Truck LED, Trailer LED, Off-Road LED, ATV/UTV LED, Marine LED, and Golf Cart LED. Headlights, Auxiliary Lighting, Light Bars, Strobes, and more

5402 Austin Ct Ringwood, IL 60072-9404 https://www.racesportinc.com 847-327-0073

RACEPAK

Manufacturer

RacePak offers a diverse line of digital display systems for data acquisition in racing vehicles including digital dashes, data loggers and power distribution modules.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/racepak/ 866-464-6553

RACEQUIP

Manufacturer

Auto Racing Safety Equipment. SFI-, FIA-, and Snell-rated racing suits, shoes, gloves, harness sets, window nets, seats, and helmets.

11705 Boyette Rd Riverview, FL 33569-5533 http://racequip.com 813-642-6644

RADFLO SUSPENSION TECHNOLOGY

Manufacturer

Radflo takes great pride in manufacturing premier shock absorbers that are engineered to outlast and outperform the competition. Through refined craftsmanship, Radflo's products are built to order and all components are manufactured to be the best.

10840 Talbert Ave Fountain Valley, CA 92708-6036 http://www.radflo.com 714-965-7828

RAM CLUTCHES

Manufacturer

Clutch kits, dual-disc systems, flywheels, and hydraulics for performance street and race vehicles.

201 Business Park Blvd Columbia, SC 29203-9659 http://www.ramclutches.com 803-788-6034

RAMPAGE PRODUCTS LLC

Manufacturer

Rampage Products offers a full range of Jeep products that are "Built for the trail, ready for the road." This includes soft tops, bumpers, trail doors, fender flares, trail cans and many more interior and exterior accessories.



4325 Hamilton Mill Rd Buford, GA 30518-8848 http://www.rampageproducts.com 800-328-2409 · 800-241-7219

RANCH HAND TRUCK ACCESSORIES

Manufacturer/Distributor

Ranch Hand supplies hand-welded steel premium Grille Guards, Bumper Guards, Rear Bumpers, and Side Steps.



959 State Highway 95 N Shiner, TX 77984-5883 http://www.ranchhand.com 800-366-9712 · 361-594-4608

RANCH/ATC/JASON & MOUNTAIN TOP (SEE LISTING ON PAGE 123)

RANCHO SUSPENSION

Manufacturer

Rancho products are manufactured & marketed by Tenneco Inc (NYSE: TEN), a \$17.45 billion manufacturing company best known for its ride control and emission brands, including: shocks, Thrush® Exhaust, and DynoMax® Performance Exhaust.

2121 E Paulhan St Lot 2 Rancho Dominguez, CA 90220-6433 http://www.gorancho.com 800-325-8886 · 734-384-7804

RANDYS WORLDWIDE (SEE LISTING ON PAGE 124)

RANGE TECHNOLOGY

Manufacturer

Range Technology produces plug-and-play programmers that eliminate functions such as MDS for Gen 3 Hemis and AFM for GM vehicles. These devices do not affect the existing PCM and will not void your warranty.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.rangetechnology.com 866-464-6553

RAPTOR SERIES

Manufacturer

Raptor Series® step lineup includes 6" OEM Style Running Boards, 5" Tread Steps, 5" Slide Track Oval Running Boards, 5" OEM Style Full Tread Running Boards, 6.5" Sawtooth Running Boards, and our classic 4" and 5" OE Curved Oval Steps.

PO Box 3458 Hayward, CA 94540-3458 http://www.raptorseries.com 877-769-3765

RARE PARTS INC

Manufacturer

Largest and most complete inventory of over 2.4 million steering and suspension parts in stock. Custom manufacturing. Private labeling.

621 Wilshire Ave Stockton, CA 95203-1900 http://www.rareparts.com 800-621-2005 · 209-948-6005

RAYBESTOS POWERTRAIN LLC

Manufacturer

Automatic transmission professionals deserve original thinking. That's why OEM standards drive the premium quality of each Raybestos Powertrain friction clutch plate

711 Tech Dr Crawfordsville, IN 47933-1400 https://www.raybestospowertrain.com 800-686-4729 · 812-268-0322

RED LINE SYNTHETIC OIL

Manufacturer

We manufacture more than 100 quality products, including motor oils, gear oils, transmission fluids, assembly lubes, greases, fuel additives and our popular WaterWetter® cooling additive for the automotive, motorcycle, marine and industrial markets.

6100 Egret Ct Benicia, CA 94510-1269 https://www.redlineoil.com 800-624-7958 · 707-745-6100

REDHORSE PERFORMANCE

Manufacturer

RHP provides the performance racing industry with performance engine plumbing components, delivering unmatched value by manufacturing hand-polished fittings and hose ends at competitive prices and distributing through a worldwide distribution network.

9911 S 78th Ave Hickory Hills, IL 60457-2334 http://www.redhorseperformance.com 708-430-1603

RANCH/ATC/JASON & MOUNTAIN TOP

Manufacturer

ATC, Ranch, Jason and Mountain Top offer premium truck tops, caps, lids, tonneau covers and retractable bed covers.

COMPANY PROFILE: A dominant force in truck accessories with leading designs and innovation, and premium quality. Choose from quality truck caps, tonneau covers, cargo management solutions, commercial products and, now, retractable bed covers.













801 E North St Ottawa, KS 66067-9680 www.ltamanufacturing.com 800-983-2787

R

REESE

Manufacturer

Products include the Reese M5 Fifth Wheel, Reese Sidewinder, Reese Goose Box, Reese Pro WD, the Reese Steadi-Flex, and the Strait-Line. These products and others have made Reese a household name in the heavy-duty towing industry since 1952.

47912 Halyard Dr # 100 Plymouth, MI 48170-2454 https://www.reeseprod.com 800-632-3290

REKUDO

Manufacturer

Rekudo offers a wide range of high-performance products from suspension to brakes and steering components for classic and modern vehicles.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/rekudo/ 866-464-6553

RETRAC

Manufacturer

RETRAC has grown to become an industry leader and recognized name for quality mirrors and grille guards.



6208 Industrial Dr Eau Claire, WI 54701-8493 http://www.retracmirrors.com 877-287-8634

RETRAX TRUCK BED COVERS

Manufacturer

Retrax offers premium retractable truck bed covers with a patented low-profile design, compact canister, and easy-glide technology. Retrax takes pride in providing superior customer service and prompt product availability.



917 S 46th St Grand Forks, ND 58201-3839 http://www.retrax.com 800-206-4070

RETRO MFG LLC

Manufacturer

Retro Manufacturing is the industry leader in designing and manufacturing radios, speakers, and audio systems for the classic car restoration market.

7470 Commercial Way Henderson, NV 89011-6626 https://www.retromanufacturing.com 888-325-1555 · 702-483-2222

RANDYS WORLDWIDE

Manufacturer/Distributor

RANDYS product lines have over 19,000 part numbers, including ring and pinions, install kits, bearing kits, limited-slip, lockers, axles, performance and replacement driveshafts, remanufactured transfer cases, manual transmissions & axle assemblies.

COMPANY PROFILE: RANDYS Worldwide is a leading supplier of aftermarket drivetrain products. RANDYS caters to all channels in the aftermarket. The company markets its drivetrain products under three brands: Yukon Gear & Axle, U.S.A. Standard Gear and Zumbrota Drivetrain, along with Diff Wizard, which provides electronic Year/Make/Model lookup for over 6,000 differential applications dating back to 1948. RANDYS employs over 200 team members across multiple warehouse locations and facilities, and the company continues to grow as it adds new product lines, brands and applications.









10411 Airport Rd Ste 200 Everett, WA 98204-3523 http://www.randysworldwide.com 800-347-1188 · 425-347-1188



REV WHEELS

Manufacturer

REV Wheels offers a full portfolio of wheels including classic, luxury, off-road, tuner, RWD, and OE wheels.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/rev_wheels/ 866-464-6553

REVMAX

Manufacturer

Torque converters, transmissions, valve bodies and rebuild kits. Specializing in diesel applications.

4400 Westinghouse Blvd Charlotte, NC 28271 http://www.revmaxconverters.com 877-471-3392

REVTEK SUSPENSION

Manufacturer

Lift Kits, Leveling Kits, Coil Springs, Brackets, Bushings, and Traction Bars.

841 S 71st Ave Phoenix, AZ 85043-4125 https://revtek.com 623-215-0476

RHINO LININGS CORP

Manufacturer/Distributor

Rhino has trusted protective coating solutions for all your automotive needs. This includes TuffGrip, HardLine, Hybrid, Extreme, SolarMax and EcoCoat.

9747 Businesspark Ave Ste 100 San Diego, CA 92131-1653 https://rhinolinings.com 800-747-6966

RHINO-RACK

Manufacturer

303-706-9700

Rhino-Rack is a supplier of premium roof racks and accessories for any adventure. Products include platform racks, bike carriers, water and snowsport solutions, shade products, luggage boxes, and more.

2450 Airport Blvd Unit D

Aurora, CO 80011-7724

https://www.rhinorack.com/en-us

RICHMOND GEAR

Manufacturer

Manual transmissions, ring & pinions, axles, and bearing kits

9401 Georgia St Ste 1 Crown Point, IL 46307-6528 http://richmondgear.com 800-934-2727 · 864-843-9275

RICKY SANDERS RACING

Manufacturer/Distributor

If you are a pro, amateur or even new to the racing profession, we are very proud to offer you a world-class pit box or pit cart. We manufacture a complete line of standard pit boxes, custom pit boxes, and pit carts to fit your particular needs.

6043 N Henry Blvd Ste H Stockbridge, GA 30281-3052 http://www.pitboxes.com 888-274-8679 · 770-506-0090

ROAD ARMOR

Manufacturer

Road Armor has been the originator of smooth steel bumpers since 2000. Not all bumpers are created equal, and we encourage you to experience the Road Armor difference. Parts are 100% made in the USA and Texas strong, backed by our lifetime guarantee.

COMPANY PROFILE: Road Armor has been the originator of smooth steel bumpers since 2000. Not all replacement bumpers are created equal, and we encourage you to experience the Road Armor difference. We pride ourselves on building bumpers to the highest quality, style, and protection that are suited to various lifestyles and interests. Road Armor's meticulous attention to detail, advanced manu-













facturing technology, and the highest-grade steel provide a technically superior product using the highest quality materials. Our mission is to produce products that are an irreplaceable piece of equipment that protects what matters most – inside and outside of your vehicle. We proudly support, hire, and mentor first responders and veterans.



4650 Nall Rd Dallas, TX 75244-4617 http://www.roadarmor.com 877-294-2726

RIDETECH

Manufacturer

Air suspension, coil-over suspension, OE upgrade suspension, shock absorbers, 4-links, sway bars, A-arms, control arms, steering, digital air ride leveling, air ride compressor systems, towing air systems, coil and leaf springs, roll bars and more.

350 S Saint Charles St Jasper, IN 47546-7807 https://www.ridetech.com 812-481-4787

RIMBLADES USA

Manufacturer/Distributor

Our wheel rim protectors are easy to install and ensure your wheels are safe from curb damage and wear and tear. We offer product kits and individual replacement parts, adhesives, and other products like lips and lug nut covers too.

61-278 Kamehameha Hwy Unit 3 Hileiwa, HI 96712-1326 https://www.rimbladesusa.com 860-325-2337

RIPP SUPERCHARGERS

Manufacturer

Supercharger Kits, Ignition Components, Exhaust Systems, Intake Kits, and Oil Catch Cans.

574 Industrial Loop Staten Island, NY 10309-1121 http://www.rippmods.com 718-815-1313

RK SPORT INC

Manufacturer

All of our products are made in the USA by skilled craftsmen. All of our materials represent the highest quality available for the job. We've developed manufacturing processes that ensure exceptional fitment, style, and appearance.

900 E Old Settlers Blvd Ste 360 Round Rock, TX 78664-2554 http://www.rksport.com 951-894-7883

RKI INC

Manufacturer

RKI manufactures heavy-duty truck toolboxes, window grilles for trucks, underbody boxes, service bodies, crane bodies, winches and truck-mounted cranes.

2301 Central Pkwy Houston, TX 77092 http://www.rkius.com 800-346-8988 · 713-688-4414

ROAD ARMOR (SEE LISTING ON PAGE 125)

ROADHOUSE MARKETING

Service Provider

Roadhouse has provided marketing, advertising, public relations, content creation, and sales solutions to the automotive aftermarket since 1997, working with many of the industry's best companies and brands.



501 SE 5th St
Battle Ground, WA 98604-8905
http://www.overlandandoutdoor.com
828-260-2324

ROADMASTER INC

Manufacturer

Manufacturer of high-performance suspension products including anti-sway bars and steering stabilizers; the leading manufacturer of tow bars and towing system components.

6110 NE 127th Ave Vancouver, WA 98682-5816 http://www.roadmasterinc.com 800-669-9690

ROCKJOCK 4X4 BY JOHN CURRIE PERFORMANCE GROUP

Manufacturer/Distributor

RockJock 4x4 by John Currie offers John's world-famous off-road components such as the Johnny Joint rod end, Antirock sway bar, Currectlync heavy-duty steering, Jeep towing solutions and off-road suspension systems for Jeep vehicles.

1592 Jenks Dr Corona, CA 92880-2508 http://www.rockjock4x4.com 714-367-1580

ROD END SUPPLY

Manufacturer/Distributor

Rod ends, radius rods, uni-balls, and specialty products are manufactured with the best materials available and the latest in design.

1128 S Payne St Olathe, KS 66061-5264 https://rodendsupply.com 800-284-2902 • 913-768-1017

ROLAND DGA CORP

Manufacturer/Distributor

Irvine, California-based Roland DGA Corporation is a leading provider of wide-format inkjet printers and printer/cutters for the vehicle graphics, sign, apparel, textile, and personalization markets.

15363 Barranca Pkwy Irvine, CA 92618-2216 http://www.rolanddga.com 800-542-2307 · 949-727-2100

ROLL-N-LOCK CORP (SEE LISTING ON PAGE 127)

ROMIK

Manufacturer/Distributor

Since 1956, Romik has been designing and manufacturing products for the automotive industry. With the largest coverage of vehicle fitments in the world, Romik continues to innovate with new products that are stylish, functional and durable.

22 S Commerce Way Ste 17 Bethlehem, PA 18017-8965 http://www.romik.com 866-717-6642 · 610-443-2122

ROTTLER MFG

Manufacturer

Whether you have a custom one-man machine shop, a diesel jobber shop or a high-volume production remanufacturing facility, Rottler has the right machine to suit your needs.

8029 S 200th St Kent, WA 98032-1114 http://www.rottlermfg.com 800-452-0534 · 253-872-7050

ROYALTY CORE

Manufacturer/Distributor

Royalty Core grilles, headache racks, and custom emblems are made to last. With CNC machinery, tooling, TIG welding, hand fabrication, powder-coating, and paint, you get to customize your truck accessories to fit your make/model.

120 Cleveland St Ste 1A Eugene, OR 97402-7114 https://www.royaltycore.com 541-343-3643

RSO SUSPENSION

Manufacturer

RSO Suspension® is an industry-leading manufacturer of truck, Jeep, and SUV suspension kits and components.

PO Box 3458 Hayward, CA 94540-3458 http://www.raptorseries.com 877-769-3765

RT PRO

Manufacturer/Distributor

RT Pro manufactures performance UTV products to make your off-road machine stronger, tougher and safer. From lift kits and long-travel suspension components to bumpers and protection, RT Pro has the parts to take your UTV to the next level.

491 W Garfield Ave Coldwater, MI 49036-8000 https://rtproutv.com 800-637-3303 · 517-278-7768

RTX WHEELS

Manufacturer/Distributor

Alloy wheels for almost every car, SUV and truck on the market

315 Boulevard Industriel Chateauguay, QC J6J 4Z2 CANADA http://www.rtxwheels.com 631-580-2400

RUBICON EXPRESS

Manufacturer/Distributor

Rubicon Express is a Jeep suspension development and manufacturing company aimed at improving Jeep capabilities and styling on- and off-road.

1900 El Camino Ave Sacramento, CA 95815-2818 http://www.rubiconexpress.com 877-367-7824 · 916-858-8575

RUGGED LINER

Manufacturer

Rugged Liner, a Truck Hero company, is recognized as a leading manufacturer and distributor of quality aftermarket and OEM truck accessories including pickup truck bedliners and wheel well liners.

RUGGED LINER

200 Universal Dr Owosso, MI 48867-3539 http://www.ruggedliner.com 800-433-3604

RUGGED RIDGE (SEE LISTING ON PAGE 129)

RYDEEN MOBILE ELECTRONICS

Manufacturer

Installers' choice for Dash Cams, Rearview Mirrors, Monitors, Back-Up Cameras and ADAS Blind Spot Detection Kits. www.rydeenmobile.com.

2701 Plaza Del Amo Ste 705 Torrance, CA 90503-7314 http://www.rydeenmobile.com 877-777-8811 · 310-787-7880

SAFE ANTIFREEZE COOLANT

Manufacturer

SAFE Antifreeze/coolant/winterizing/quenchant: NO Ethylene Glycol - NO toxic inhibitors - NO toxic coloring agents or dyes. We feature GRAS (Generally Recognized As SAFE) FDA-grade Propylene Glycol (PG).

10801 N 24th Ave Ste 118 Phoenix, AZ 85029-4712 https://safeantifreeze.com 602-682-7808

ROLL-N-LOCK CORP

Manufacturer

Roll-N-Lock, a Truck Hero company, manufacturer of aftermarket and OEM auto accessories, produces a range of retractable truck bed covers and cargo management products that are unrivaled in reliability, security, and versatility.







COMPANY PROFILE: When it

comes to protecting your cargo from theft and the elements, you need a truck bed cover you can trust. From its retractable function, which permits opening or closing in literally seconds, to its rigid, extruded aluminum construction, a Roll-N-Lock truck bed cover offers everything other covers don't. In its retractable cover lineup is the top-selling M-Series that offers a durable vinyl-over-aluminum hybrid cover design dedicated to four-season protection and optimal bed security. What sets Roll-N-Lock covers apart from all other truck bed covers is not just what is seen – the stylish powder-coated aluminum and rugged bilaminate vinyl – but also what is not seen – the patented, slatted aluminum substrate design. Roll-N-Lock is unrivaled in its reliability, security, and versatility.







915 S Dixie Hwy E Pompano Beach, FL 33060-7814 https://rollnlock.com 800-952-7655

SCAT ENTERPRISES INC

Manufacturer

SCAT Enterprises manufactures and sells crankshafts, connecting rods and complete rotating assemblies. We create our diverse product offerings from quality materials, often traveling the world for the best castings, forgings and build materials.

1400 Kingsdale Ave Redondo Beach, CA 90278-3927 http://www.scatenterprises.com 310-370-5501

SCORPION EXTREME PRODUCTS

Manufacturer

Body Armor, bumpers, & LED lighting for trucks, Jeeps, and powersports vehicles.

841 S 71st Ave Phoenix, AZ 85043-4125 https://scorpionextremeproducts.com 800-595-7659

SCORPION PROTECTIVE COATINGS INC

Manufacturer/Distributor

Scorpion has been family-owned and operated since 1996. We provide multiple truck bedliner systems for the aftermarket, OEM, and industrial sectors. We also offer a full line of window films for automotive, residential and commercial applications.

6184 S US Highway 231 Cloverdale, IN 46120-9636 http://www.scorpioncoatings.com 800-483-9087 · 765-655-1623

SCOSCHE INDUSTRIES

Manufacturer/Distributor

Scosche Industries is a multi-award-winning consumer technology accessory company and the #1 Mount and #1 FM Transmitter Brand in the U.S.

1550 Pacific Ave Oxnard, CA 93033-2451 http://www.scosche.com 800-363-4450 · 805-486-4450

SCOTCHMAN INDUSTRIES INC

Manufacturer

Scotchman manufactures a full line of ironworkers & cold saws, plus is a distributor of quality European upcut circular saws, pipe grinders/notchers, industrial-grade hydraulic presses, and USA-made digital measuring systems.

180 E US Highway 14 PO Box 850 Philip, SD 57567-0850 https://scotchman.com 800-843-8844 · 605-859-2542

SCOTT DRAKE

Manufacturer

Scott Drake is the world's largest manufacturer and supplier of reproduction parts for classic Mustangs.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/scott_drake/ 866-464-6553

SCOTT PERFORMANCE WIRE

Manufacturer/Distributor

Custom ignition wire sets for all types of engines.

124 Poplar Pointe Dr Ste 105 Mooresville, NC 28117-9402 http://www.sparkplugwires.com 704-664-9700

SCT PERFORMANCE

Manufacturer

SCT Performance devices arrive pre-loaded with Dyno Proven Tune Files. Whether you're interested in allout performance, more towing power and torque or increased fuel mileage, our devices are designed to get the maximum amount of performance.

4150 Church St Ste 1024 Sanford, FL 32771-6991 http://www.sctflash.com 407-774-2447

SEMA

Service Provider

A love for cars, trucks and SUVs is the motivating force behind the Specialty Equipment Market Association (SEMA).

1575 Valley Vista Dr Diamond Bar, CA 91765-3914 http://www.sema.org 909-610-2030

SEMA DATA

Service Provider

SEMA Data is an initiative "by the industry, for the industry" to help manufacturers generate and distribute robust, standardized product data, enabling consumers to make informed buying decisions about the products they want or need.

1575 Valley Vista Dr Diamond Bar, CA 91765-3914 http://www.semadata.org 888-958-6698 · 909-655-1590

SEVILLE AUTO TRIM

Manufacturer/Distributor

GloTrim is a premium flexible welted light guide. Using 1,500 strands of glass, our aim is to provide the best premium soft trim lighting solutions for distinguished customers by offering kits, consultation, integration solutions, and custom services.

218 W Highland Dr Grafton, WI 53024-2232 https://www.glotrim.com 262-261-3390

SHARPLINE CONVERTING INC

Manufacturer

Sharpline's Professional Automotive Division produces innovative, ready-made graphic kits, roll stripes, pinstripes, paint protection film, and chemical protection products for professional automotive restyling businesses and detailers worldwide.

1520 S Tyler Rd PO Box 9608 Wichita, KS 67277-0608 https://sharplinepro.com 800-888-4888 · 316-722-9080

SHEPHERD SALES

Service Provider

Manufacturers' representatives.

10860 Dover St Ste 1500 Westminster, CO 80021-2656 http://www.shepherdsales.com 303-232-2714

SHOPMONKEY

Service Provider

Shopmonkey is a cloud-based system that simplifies all the complexities of running a shop onto a single platform, including appointment scheduling, parts ordering, workflow, customer communications, and payment processing.

5671 Santa Teresa Blvd Ste 212 San Jose, CA 95123-6512 http://shopmonkey.io 855-970-1394 · 408-675-2304

SIKKY MFG

Manufacturer

LS swap parts, universal LS parts, and private label manufacturing.

6600 Moravia Park Dr # D Baltimore, MD 21237-1020 http://www.sikky.com 410-780-0009

SILVER SPORT TRANSMISSIONS

Manufacturer

TREMEC transmissions, transmission kits, and shifters.

2250 Stock Creek Blvd Rockford, TN 37853-3043 http://www.shiftsst.com 865-609-8187

SIMPSON RACING

Manufacturer

Simpson provides high-quality protective racing equipment including jackets, suits, helmets, gloves and more.

328 FM 306 New Braunfels, TX 78130-2556 https://www.simpsonraceproducts.com 800-654-7223

SKYJACKER SUSPENSIONS

Manufacturer

Skyjacker leveling kits, sport lifts, suspension systems and shocks. Rock Ready line, Softride Springs, Hydro, Nitro, M9500 Monotube Shocks, and Black Max Shocks.

212 Stevenson St West Monroe, LA 71292-9453 https://skyjacker.com 318-388-0816

SMEDING DIESEL

Manufacturer/Distributor

We offer a variety of replacement and/or upgrade parts for Cummins, Duramax and Power Stroke engines including turbos, intercoolers, intakes, manifolds, and more.

28875 Interstate 10w Boerne, TX 78006-9102 https://www.smedingdiesel.com 210-446-0888

SMEDING PERFORMANCE

Manufacturer/Distributor

Chevy Engines - BBC, SBC, LS engines from 383 to 632 ci. Ford Engines - 363- & 427-ci models. Parts - camshafts, crankshafts, throttle bodies, oil pans, connecting rods & intake manifolds.

28875 Interstate 10w Boerne, TX 78006-9102 http://www.smedingperformance.com 210-338-8585

SMITTYBILT AUTOMOTIVE

Manufacturer/Distributor

Smittybilt now encompasses bumpers and armor, tents, awnings, trail equipment, winches, tops, soft goods and more. From the front bumper to the rear bumper, Smittybilt has the gear to help you get out of your comfort zone and into the outdoors.

400 W Artesia Blvd Compton, CA 90220-5501 http://www.smittybilt.com 888-717-5797 · 310-762-9944

SNIPER

Manufacturer

Sniper produces entry-level fuel injection, sheet metal manifolds, affordable fuel system kits, fuel pumps, regulators, valve covers, throttle bodies, shift lights and more.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/sniper/ 866-464-6553

RUGGED RIDGE

Manufacturer/Distributor

Rugged Ridge develops interior and exterior Jeep® accessories for JK, JL and the new JT models. With a focus on bumpers, tops, covers, steps, sliders, wheels, and a number of other products, the options are endless for Jeep customization.





COMPANY PROFILE: Rugged Ridge develops and sells Jeep® parts and accessories for the growing Jeep and off-road enthusiast market. Rugged Ridge has designed and manufactured over 3,000 products for the Jeep market and continues to develop hundreds of additional Jeep parts each year. With a focus on "Your Jeep, Your Adventure," Rugged Ridge has every accessory from interior to exterior to complete any Jeep build.









460 Horizon Dr Suwanee, GA 30024-3114 http://www.ruggedridge.com 800-449-6649 · 770-614-6101

S

SNUGTOP

Manufacturer

SNUGTOP is a part of the LEER Group family of manufacturers. SNUGTOP builds fiberglass and aluminum truck camper shells.



#96 Pisma III Mexicali, Baja California 21395 MEXICO https://www.snugtop.com

SOUTHERN POLYURETHANES INC

Manufacturer

800-768-4867

Manufacturer of premium automotive coatings at reasonable prices, specializing in the restoration and custom markets.

PO Box 1300 Blairsville, GA 30514-1300 http://www.southernpolyurethanes.com 706-781-2220

SPAL AUTOMOTIVE USA

Manufacturer

SPAL provides a wide range of high-performance, sealed (IP68 and IP6K9K) DC brush and brushless motor electric cooling fans, designed to provide extreme reliability, durability and performance under the most demanding conditions that is second to none.

1731 SE Oralabor Rd Ankeny, IA 50021-9412 http://www.spalusa.com 800-345-0327 · 515-289-7000

SPARK LINES INC

Manufacturer

Spark Lines' products include unbreakable window deflectors, custom-fit floor mats and cargo liners, magnetic side window shades and steering wheel covers.

166 Main St Ste 202 Lincoln Park, NJ 07035-1791 https://www.sparklinesauto.com 973-668-1693

SPEC CLUTCHES & FLYWHEELS

Manufacturer/Distributor

SPEC manufactures high-performance street and racing clutches and flywheels for import and domestic vehicles, as well as custom conversion assemblies.

2490 Five Star Pkwy Bessemer, AL 35022-3303 http://www.specclutch.com 205-491-8581

SPECIALTY AUTO PARTS USA INC/ PROFORM

Manufacturer

Our main product categories are: carburetion/fuel induction, radiators/electric water pumps/fans, alternators/starters/distributors, roller rockers/push rods, valve covers/air cleaners/engine accessories, licensed products, and engine builder tools.

26708 Groesbeck Hwy Warren, MI 48089-4154 http://www.proformparts.com 586-774-2500

SPEEDDIRECT

Manufacturer

Manufacturer of rack and pinion conversions for classic cars and light trucks; suspension upgrades for C1-C3 Corvettes, 1967-'69 F-Body, '68-'74 X-Body and '65-'70 Mustangs; and clutch linkages for cars and trucks.

1901 S FM 129 Santo, TX 76472-3207 http://www.speeddirect.com 888-425-2776 · 940-468-4536

SPEEDMASTER

Manufacturer/Distributor

We make everything from radiator to rear end.

1101 W Rialto Ave Rialto, CA 92376-9002 https://www.speedmaster79.com 909-605-1123

SPORK MARKETING

Service Provider

Spork offers a variety of service packages tailored to marketing for parts retailers and manufacturers, OEM and aftermarket. Our digital marketing specialties include content, PPC ad management, email marketing, and more.

6665 S Kenton St Ste 203 Englewood, CO 80111-6822 https://sporkmarketing.com 877-228-4708

SPRINTEX USA

Manufacturer

Sprintex superchargers are fully integrated, reversible bolt-on systems that improve power and torque across the full rpm spectrum. Systems feature an efficient twinscrew compressor, self-contained oiling, and Laminova heat exchangers.

4325 Giddings Rd Auburn Hills, MI 48326-1532 https://sprintexusa.com 855-591-2778

STAGE 8 LOCKING FASTENERS INC

Manufacturer

Stage 8 locking fasteners for headers, turbos, oil pans, timing covers, valve covers, ring gears, axle flanges, spindles, hubs — anything you can think of that has bolts that come loose due to heat and vibration.

4318 Redwood Hwy Ste 200 San Rafael, CA 94903-2103 http://www.stage8.com 800-843-7836 · 415-485-5340

STAMPEDE PRODUCTS

Manufacturer

Stampede designs and manufactures high-quality, stylish and protective automotive accessories including hood protectors, side-window deflectors, fender flares and bed rail caps in a range of finishes.



4325 Hamilton Mill Rd Buford, GA 30518-8848 http://www.stampedeproducts.com 800-858-5634

STEELCRAFT GROUP

Manufacturer

Steelcraft Automotive is a nationwide manufacturer of replacement heavy-duty bumpers and tubular steel automotive aftermarket accessories backed by more than 20 years of experience in research and development, manufacturing, marketing, and sales.

2120 California Ave Corona, CA 92881-3301 http://www.steelcraftautomotive.com 888-261-4537 · 951-738-9244

STEELE RUBBER PRODUCTS

Manufacturer

We manufacture and sell high-quality weatherstripping and rubber parts for classic cars, trucks, hot rods, RVs, boats, service vehicles and more. No matter the application, we've got the sealing solution for your next project.

6180 Highway 150 E Denver, NC 28037-9650 https://www.steelerubber.com 800-447-0849 · 704-483-9343

STEWARD PERFORMANCE PRODUCTS INC

Manufacturer/Distributor

Manufacturer of high-end pushrods and roller lifters. We also sell a long list of performance parts and install parts for drag race and performance cars.

320 Base Leg Dr Edgewater, FL 32132-1475 http://www.stewardperformance.com 386-957-3879

STILO

Manufacturer

Stilo produces premier Italian-designed helmets for a wide range of racing including road, drag, rally and off-road.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.stilohelmets.com 800-654-7223

STOWE CARGO SYSTEMS (SEE LISTING ON PAGE 131)

STRANGE ENGINEERING INC

Distributor

Manufacturer of axles, brakes, suspension, steering, and complete rear end assemblies.

8300 Austin Ave Morton Grove, IL 60053-3209 http://www.strangeeng.net 800-646-7618 · 847-663-1701

STRANGE OVAL

Distributor

Torsion axles for all oval track applications including NASCAR, Late Models, Modifieds and Street Stocks, along with torsion bars, driveshaft assemblies, rear axle drive plates and related driveline components for nearly all oval track disciplines.

8300 Austin Ave Morton Grove, IL 60053-3209 https://strangeoval.com 800-653-1099 · 704-966-4125

STREET FIRE

Manufacturer

Street Fire is an MSD brand that offers high-performance ignition components at a budget price.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/street_fire/ 866-464-6553

STS TURBO

Manufacturer

STS Turbo offers a variety of top-quality turbochargers that fit boosted needs and is recognized around the world as having one of the most innovative turbocharging technologies available for dramatically increasing the horsepower of any vehicle.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/sts_turbo/ 866-464-6553

STOWE CARGO SYSTEMS

Manufacturer

COMPANY PROFILE: Now there's a better way to organize and protect your gear. Welcome to the next generation of cargo management. Stowe's revolutionary new tonneau-and-toolbox combo tops off your tonneau cover lineup with an exciting, uniquely-positioned premium offering that adds a truckload of convenience and style at a competitive price. Unlike yesterday's leaky, DIY tonneau-and-toolbox mash-ups, Stowe's patented 2-in-1 design is totally weathertight and secure. No water. No dust. No salt. Everything stays safe in its own compartment, easy to get to. Our versatile multifunction toolbox is tall enough for a five-gallon pail and long enough for a set of golf clubs. And our unique tonneau







cover gives easy access on all three sides. No flipping, folding, or rolling. With models to fit most full-size pickups, now anyone can enjoy their truck more—at the jobsite and the campsite. Ask your Keystone rep for details.





10375 Dixie Hwy Ste B Davisburg, MI 48350-1344 http://www.stowecargo.com 248-795-2240

STUDIO X.

Service Provider

studio x. currently is in charge of all digital marketing strategies and content (including social media, SEO, web design, and more) for Eberhard Manufacturing, makers of locks, latches, and other security access solutions for vehicles.

1131 Radnor Hill Rd Wayne, PA 19087-2203 https://studioxphl.com 215-255-6955

SUNNEN PRODUCTS CO

Manufacturer/Distributor

Sunnen offers many products for engine builders, including honing machines, honing tools, honing abrasives, honing oils/coolants, and bore gauges. Applications include cylinder honing, con rod honing, and align honing of crank bores, among others.

7910 Manchester Rd Saint Louis, M0 63143-2793 http://sunnen.com 800-325-3670 · 314-781-2100

SUPERCHIPS INC

Manufacturer

Superchips of Ogden, Utah is the industry leader in automotive tuning for late-model cars, Jeeps and trucks.

1080 S Depot Dr Ogden, UT 84404-6251 http://www.superchips.com 888-227-2447 · 407-585-7000

SUPERLIFT SUSPENSION SYSTEMS (SEE LISTING ON PAGE 132)

SUPERSPRINGS INTL INC

Manufacturer

SumoSprings are a suspension enhancement built to create a better journey. Manufactured from our microcellular polyurethane, they are designed to reduce rear end sag, decrease vibration, stabilize sway, and soften harsh rebounds.

505 Maple Ave Carpinteria, CA 93013-2070 http://superspringsinternational.com 800-898-0705

SUPERTECH

Manufacturer/Distributor

Valvetrain components, forged pistons, connecting rods, and head gaskets.

285 Digital Dr Morgan Hill, CA 95037-2878 http://www.supertechperformance.com 408-448-2001

SUPERWINCH

Manufacturer

Superwinch designs and manufactures winches, hoists and winch accessories for many different applications.



320 W Covina Blvd San Dimas, CA 91773-2907 http://www.westinautomotive.com 800-345-8476 · 626-960-6762

SUPERLIFT SUSPENSION SYSTEMS

Manufacturer

Superlift manufactures lift kits and suspension systems, leveling kits and shocks for trucks, SUVs and Jeeps. Our products are built for enthusiasts, by enthusiasts, and designed, engineered, tested and assembled in West Monroe, Louisiana.

COMPANY PROFILE: SUPERLIFT began designing and manufacturing lift kits and suspension systems for off-road enthusiasts in the 1970s. In fact, Superlift was started and run by truck and Jeep enthusiasts – a legacy that remains today. Our love of lifting and customizing trucks and Jeeps is what makes our Company Mission mean so much to us: to help our customers realize their vision of creating an exciting new look, feel, and performance level for their rides – starting with the industry's best suspension lift and leveling kits. We share the same passion for lifting and customizing vehicles at SUPERLIFT. To us, it's not just a job, it's a lifestyle. Our engineering, customer service, sales and warehouse staff drive lifted and customized vehicles. We live what we sell and continue to share the legendary tradition of modifying trucks and Jeeps.









300 Huey Lenard Loop West Monroe, LA 71292-0435 http://www.superlift.com 800-551-4955

SURESHIFTER

Manufacturer/Distributor

TVK Industries builds customized, illuminated gear selection indicator shift knobs for manual, automatic and transfer case transmissions. We are the originators of this design, now found as an OEM item on several high-performance vehicles.

PO Box 1161 Gualala, CA 95445-1161 http://www.sureshifter.com 707-886-5003

SYNERGY MFG

Manufacturer

Synergy Manufacturing is an industry innovator and manufacturer of high-end automotive performance components. These components are predominantly made in the USA and are primarily for the Jeep Wrangler and Ram 2500/3500 vehicle platforms.

870 Industrial Way San Luis Obispo, CA 93401-7629 http://www.synergymfg.com 805-242-0397

TCI

Manufacturer/Distributor

Our staff of highly trained, expert technical advisers, backed by a vast inventory of precision-manufactured drivetrain components, makes sure that our customers have the proper parts for their specific applications the first time.

151 Industrial Rd Ashland, MS 38603-6720 https://www.tciauto.com 888-776-9824 · 662-224-8972

TEAM ALLIED DISTRIBUTION

Distributor

Team Allied Distribution is a strong believer in delivering premium-quality products, competitive pricing, fast-paced logistical services, and first-class customer service.

3928 Oregon St Benicia, CA 94510-1102 https://team-allied.com 707-747-3310

TECHNOCRAFT CABINETS LLC

Manufacturer

Work base cabinets, wall cabinets, closets and toolboxes. Available in white, gloss black, matte black, gray, red, yellow and anodized aluminum. Custom sizes and designs available without additional fees.

1540 N Main St Mount Pleasant, TN 38474-4020 http://www.trailercabinets.com 931-379-5500

TEKONSHA

Manufacturer

Tekonsha has been the most recognized, recommended, and trusted name in the electronic trailer brake controller market. This distinction has been repeated in vehicle-to-trailer connectivity, through cutting-edge technology and innovative design.

47912 Halyard Dr # 100 Plymouth, MI 48170-2454 http://www.tekonsha.com 800-632-3290

TEN FACTORY

Manufacturer

Front and rear axle pair kits, performance single axle kits, chromoly front and rear driveshafts, and replacement axle shafts.

9401 Georgia St Ste 1 Crown Point, IL 46307-6528 http://tenfactory.com 800-934-2727

TFP INC

Manufacturer

Manufacturer of chrome and gloss black trim inserts for all body parts of most popular vehicles; a complete line of LED emblems for GM, Ford and Ram trucks and some SUVs/CUVs; and the most complete line of sunshades for all vehicle windows.

10031 Pioneer Blvd Santa Fe Springs, CA 90670-3221 http://www.tfpusa.com 800-949-1370 · 562-220-1370

THE SHOP

Service Provider

THE SHOP is the leading trade magazine for performance, restyling and customization professionals.



1900 28th Avenue South, Suite 200 Birmingham, AL 35209 https://theshopmag.com 205-212-9402

THECOATINGSTORE

Manufacturer/Distributor

The Coating Store provides high-quality UreChem and KemFx custom automotive paints, at the lowest price possible, for the painting professional. We have pioneered a made-in-the-USA product line that meets a wide range of vehicle applications.

38 South Park Dr Perkinston, MS 39573-3025 http://www.thecoatingstore.com 877-583-0040

THERMO-TEC AUTOMOTIVE

Manufacturer

Our products include exhaust wrap, insulating mat, wire and hose insulation and other insulation products that protect from heat and sound in many areas of your vehicle.

488 US Highway 250 PO Box 96 Greenwich, OH 44837-0096 http://www.thermotec.com 800-274-8437 · 419-962-4556

THIBERT

Distributor

Thibert offers quality alloy wheels for any make and model of vehicle on the market. We sell brands like TSW, Black Rhino, Vossen, Hostile and RTX Wheels that are exclusive to our company for the American market.

90 Trade Zone Ct Ronkonkoma, NY 11779-7369 http://rthibert.com 800-276-0039

THROTTLE DOWN KUSTOMS

Manufacturer/Distributor

Throttle Down Kustoms designs, engineers, and constructs rugged steel front bumpers and rear bumpers for Chevy Silverado, Dodge Ram, Ford F-Series, and GMC Sierra trucks that include a lifetime warranty. Ask us about custom fabrications, too.

308 Fergus Ave PO Box 172 Moore, MT 59464-0172 http://www.throttledownkustoms.com 406-374-2285

THRUSH EXHAUST

Manufacturer

Thrush products have been a staple of hot rodders for over 55 years & counting as these performance mufflers bring together the power and sound favored by true enthusiasts.

1 International Dr Monroe, MI 48161-9345 https://www.thrushexhaust.com 800-325-8886

TI AUTOMOTIVE AFTERMARKET

Manufacturer

TI Automotive manufactures high-pressure universal and direct-fit fuel pumps for a variety of applications.

630 Columbia St Caro, MI 48723-9502 https://aftermarket.tiautomotive.com 989-672-8383

TIMBREN INDUSTRIES INC (SEE LISTING ON PAGE 135)

TIMKEN CO, THE

Manufacturer

As a company of engineers and innovators, we draw on our OE experience to ensure Timken supplies you with high-quality wheel bearing hub assemblies, bearings and seals for automotive and commercial vehicles.

4500 Mount Pleasant St NW North Canton, OH 44720-5450 https://www.timken.com 234-262-3000

TINT WORLD

Service Provider

Tint, PPF, Car Audio/Video, Performance Products, Wheels & Tires, Residential & Commercial Window Films, and much more.

1000 Clint Moore Rd Ste 110 Boca Raton, FL 33487-2847 http://www.tintworld.com 800-767-8468

TITAN LIFTS

Manufacturer

We believe that people should be able to get professional-quality vehicle lifts at economical prices. Whether you are a professional or a hobbyist, Titan Lifts provides a superior product that fits your needs and won't break the bank.

PO Box 7069 Greenwood, IN 46142-6421 https://titanlifts.com 888-908-4826

TITAN MOTORSPORTS

Manufacturer/Distributor

Titan Motorsports is dedicated to providing you with the best-quality performance parts and accessories for your clients' HP vehicles. We do not sell any performance accessory that we believe does not significantly enhance performance.

11370 Boggy Creek Rd Orlando, FL 32824-7403 http://www.titanmotorsports.com 407-277-8423

TLF PERFORMANCE PARTS

Manufacturer/Distributor

TLF Performance Parts Fuel Injectors maximize your engine's performance and power. We cover motorcycles, marine, cars, trucks, and powersports vehicles. All Fuel Injectors are rebuilt with original cores, using only the highest-quality components.

https://tlfperformanceparts.com

TMI PRODUCTS INC

Manufacturer

TMI produces high-quality complete interior kits including seats (bucket to bench seats), door panels, kick panels, headliners, dash pads, center consoles, quarter panels, carpets, steering wheels, and more to complete a custom restomod or OE build.

1493 E Bentley Dr Corona, CA 92879-5102 https://www.tmiproducts.com 951-272-1996

TOM SMISEK MARKETING CONSULTANTS

Service Provider

Development of marketing strategies and creation. We offer comprehensive advertising, marketing, public relations and sales support services, including state-of-the-art in-house graphic production capabilities for print material.

PO Box 747 Silverado, CA 92676-0747 https://smisek.com 714-649-2528

TONNO PRO

Manufacturer

Tonno Pro engineers innovative truck bed covers. In its product lineup are three different truck bed covers – in both the folding and rolling styles. All three cover options are easy to install and easy to use to provide ease to everyday life



7225 N State Road 9 Howe, IN 46746-9817 http://www.tonnopro.com 888-477-3729

TORQUED DISTRIBUTION

Distributor

Torqued's WaaS™ service gives dealers a simple eCommerce store management system with apps and direct APIs for Shopify, BigCommerce, and WooCommerce. WaaS is a 100% custom in-house designed and developed system and remains an industry first.

121 S Maple Ave Ste 4 South San Francisco, CA 94080-6320 http://torqueddistribution.com 415-767-6905

TOTAL SEAL INC

Manufacturer

Leading designer and manufacturer of piston rings for every form of motorsports.

22642 N 15th Ave Phoenix, AZ 85027-1320 http://www.totalseal.com 800-874-2753 · 623-587-7400

TOYO TIRE USA CORP

Manufacturer/Distributor

Toyo Tires offers a full line of premium tires for nearly every vehicle including light trucks, SUVs, crossovers, sports cars, luxury cars and hybrids, as well as commercial trucks. Many of the tires are built in its state-of-the-art U.S. plant.

5665 Plaza Dr Ste 300 Cypress, CA 90630-5066 http://www.toyotires.com 800-442-8696

TOYTEC LIFTS

Manufacturer

At ToyTec Lifts, we really know Toyota truck lift kits. That's because that's all we do. We get questions all the time from our customers and we are THE experts for all your Toyota lift kit parts, shocks, accessories and more.

6765 Franklin St Denever, CO 80229 http://toyteclifts.com 866-254-0076

TRAILFX (SEE LISTING ON PAGE 136)

TRANSAMERICAN WHOLESALE

Distributor

We specialize in getting off-road parts to you quickly. We do this by stocking inventory in six distribution centers located around the country.

400 W Artesia Blvd Compton, CA 90220-5501 http://www.transamericanwholesale.com 866-548-6454 · 310-900-7725

TRANSFER FLOW INC

Manufacturer

Transfer Flow engineers and manufactures aftermarket fuel tank systems. Transfer Flow fuel tanks are for every need, including high-capacity replacement tanks, in-bed auxiliary tanks, refueling tanks, and fuel tank/toolbox combination systems.

1444 Fortress St Chico, CA 95973-8847 http://www.transferflow.com 800-442-0056 · 530-893-5209

TRANSGO

Manufacturer

Valve body reprogramming kits.

4400 Westinghouse Blvd Charlotte, NC 28271 http://www.transgo.com 626-443-7451

TRANSMISSION SPECIALTIES INC

Manufacturer

Transmissions and torque converters.

375 Turner Industrial Way Aston, PA 19014-3014 https://www.tsirace.com 610-485-9110

TREE DOG KUSTOMS

Manufacturer

Tree Dog Kustoms hand-welds lightweight and durable dog boxes with 6-1/2" strike holes, strike hole doors that allow you to adjust the hole opening sizes, vise action door latches, riveted joints, and rugged construction

308 Fergus Ave PO Box 172 Moore, MT 59464-0172 https://treedogkustoms.com 406-374-2285

TREND PERFORMANCE INC

Manufacturer

Pushrods, lifters, and wrist pins.

23444 Schoenherr Warren, MI 48089 https://www.trendperform.com 586-447-0400

T-REX TRUCK PRODUCTS

Manufacturer/Distributor

T-REX Truck Products is the producer of T-REX Grilles, U.S. Racks and ZROADZ Off-Road Products.

2365 Railroad St Corona, CA 92880-5411 https://trexbillet.com 951-270-5388

TRIM ILLUSION

Manufacturer/Distributor

We manufacture gloss black and chrome overlay grilles, door handles, mirror covers and other aesthetic upgrades.

14205 Woodcliff Ct Ste 104 Bowie, MD 20720-4892 http://www.trimillusion.com 866-889-8746

TIMBREN INDUSTRIES INC

Manufacturer/Distributor

Supplying the aftermarket with helper springs and trailer suspensions.

COMPANY PROFILE: Timbren Industries has become known as a leader in rubber spring technology, developing alternative suspension solutions for the automotive aftermarket for more than 50 years. There are now over 450 Timbren SES (Suspension Enhancement Systems) and Active Off-Road Bumpstop kits to choose from. Along with its line of vehicle-specific suspension solutions, the company has designed two extraordinary trailer suspensions: the SEMA award-winning Axle-Less and Silent Ride trailer suspensions, both considered the smoothest rides in the industry. All Timbren Industries products are designed and manufactured in its manufacturing facility located in Whitby, Ontario, Canada.















320 Hopkins St Whitby, ON L1N 2B9 CANADA https://timbren.com 800-263-3113 • 905-444-9004

TRIM-LOK INC

Manufacturer/Distributor

Trim-Lok is a leader in extruded rubber and plastic trims, seals and gaskets for the automotive OEM and aftermarket industries, with an extensive list of secondary operations, such as inline notching, slip coat, frames, cut-to-length options & more.



6855 Hermosa Cir Buena Park, CA 90620-1151 http://www.trimlok.com 888-874-6565 · 714-562-0500

TRI-STATE ENTERPRISES INC

Distributor

Tri-State specializes in the distribution of aftermarket automotive parts, car audio and truck accessories. We have one of the largest assortments of both OEM & aftermarket parts and stock over 100,000 individual SKUs from over 200 vendor partners.

5412 S 24th St Fort Smith, AR 72901-8614 https://etristate.com 800-643-2118 · 479-646-6121

TRUCK COVERS USA LLC

Manufacturer/Distributor

Manufacturer of the finest roll covers, toolboxes and racks on Earth. The Truck Covers USA brand is synonymous with value, excellence, versatility, endurance, and strength. Quality, Security and Strength – For Work or For Play – Made in the USA.

8970 Crestmar Pt San Diego, CA 92121-3222 http://www.truckcoversusa.com 888-808-2872 · 858-622-9135

TRUCK HERO

Manufacturer

Truck Hero products enhance the functionality and aesthetics of trucks & Jeeps, and enable you to customize and personalize your vehicle with innovative products borne from high-quality materials, superior engineering and cutting-edge manufacturing.



TRUCKTECH DISTRIBUTING

Distributor

WD of aftermarket truck, 4x4 and auto accessories.

4870 W 2100 S Ste A Salt Lake City, UT 84120-1369 http://trucktechdistributing.com 877-878-2560

TRUXEDO INC

Manufacturer

Since 2000, TruXedo has led the industry with innovative soft and hard roll-up truck bed covers. These covers combine and emphasize style, quality, durability and functionality.



2209 Kellen Gross Dr Yankton, SD 57078-5369 http://www.truxedo.com 877-878-9336

TRAILFX

Manufacturer

TrailFX products include truck bed protection, step bars, bumpers, guards, window vents, hood protectors, fender flares, lighting, winches, cargo racks, toolboxes, suspension, and accessories for Jeeps.

COMPANY PROFILE: TrailFX offers a collection of truck and off-road accessories designed to stylishly upfit trucks, Jeeps, utility vans, and SUVs. Each product is designed with performance, function, and value in mind. The TrailFX line offers a variety of step products, bed protection, bumpers, cargo management options, suspension, flares, winches, engine enhancements, performance products, and more. For drives to the worksite, campsite, beach or backyard, choose TrailFX for parts that look great and last.









TRUXXX LIFT AND LEVEL

Manufacturer/Distributor

Lift and leveling kits for trucks and SUVs.

1927 Boblett St Blaine, WA 98230-5188 http://www.truxxx.com 855-668-0541

TUFF COUNTRY

Manufacturer

Since 1988, Tuff Country Suspension has been one of the few suspension lift kit/leveling kit brands that manufactures its products in the USA. We might not be the cheapest on the market – quality components and happy customers are a higher priority.

4172 W 8370 S West Jordan, UT 84088-5905 https://www.tuffcountry.com 800-288-2190

TUFF STUFF PERFORMANCE ACCESSORIES LTD

Manufacturer

Tuff Stuff has a complete line of underhood accessories including alternators, starters, water pumps, power steering pumps, A/C compressors, master cylinders and power brake boosters for the custom and hot rod markets.

9004 Madison Ave Cleveland, OH 44102-2715 http://tuffstuffperformance.com 800-331-6562 · 216-961-1800

TURBONETICS

Manufacturer

Turbochargers, intercoolers, wastegates, blow-off valves, and regulators.

14399 Princeton Ave Moorpark, CA 93021-1481 http://www.turboneticsinc.com 805-581-0333

TURN 14 DISTRIBUTION (SEE LISTING ON PAGE 137)

U.S. RACK INC

Manufacturer

U.S. RACK offers made-in-the-USA cargo management products that install quickly with no drilling and are easily removed and stored away. Our racks for work and sport include many specialty and watercraft truck racks sold nowhere else.

2365 Railroad St Corona, CA 92880-5411 http://www.usrack.com 800-287-5900 · 951-271-3498

ULTIMATE HEADERS

Manufacturer

Semi Custom 321 Stainless Steel headers built for your restomod/Pro-Touring vehicle using our patented SS Investment Cast flanges for a unique and modern look. Handmade in Cleveland, Ohio.

82 Helwig St Berea, OH 44017-1323 http://www.ultimateheaders.com 440-234-9600

TURN 14 DISTRIBUTION

Distributor

As a Turn 14 Distribution customer, you have access to the best customer support, real-time inventory, nationwide delivery from Pennsylvania, Texas, or Nevada, flat-rate shipping, and the best return policy in our industry. Let us be your competitive advantage.

COMPANY PROFILE: Turn 14 Distribution is a Performance Warehouse Distributor with distribution facilities strategically located in Hatfield, Pennsylvania; Arlington, Texas; and Reno, Nevada. Turn 14 Distribution's strategy consists of catering to niche vehicle markets, along with stocking its partner manufacturers' full product lines for quick order fulfillment.
Exclusive Turn 14 Distribution
promotions ensure that products
are marketed efficiently and
correctly to each supplier's target audience. Up-to-the-minute
online inventory tracking, efficient forecasting, and a dedicated Customer Support
Department allow the company to cut lead
times and keep its customers informed about
product fulfillment. The company's goal is to
provide its customers the sales, marketing,
and post-sales support needed to succeed in

the modern marketplace.











100 Tournament Dr Ste 100 Horsham, PA 19044-3602 www.turn14.com 267-468-0350

UNDERCOVER TRUCK BED COVERS

Manufacturer

UnderCover manufactures truck bed covers for every truck owner. Offering up one-piece options that incorporate a paint-to-match process and a premium line of hard folding truck bed covers.



59 Absolute Dr Rogersville, MO 65742-7858 http://www.undercoverinfo.com 866-900-8800

UNISTEER PERFORMANCE

Manufacturer

Hydraulic power and manual rack and pinion steering conversion kits as well as EPS (Electric Power Steering) assist for hot rods and muscle cars.

1555 Enterprise Pkwy Twinsburg, OH 44087-2239 http://www.unisteer.com 800-338-9080

UNITED ENGINE & MACHINE CO INC

Manufacturer

The company produces aluminum pistons for the OE replacement, race performance, and diesel markets. To meet these needs, UEM features four main product lines: Silvolite, Icon Forged Pistons, Dualoy Diesel Pistons, and KB Hypereutectic Pistons.

1040 Corbett St Carson City, NV 89706-3131 http://www.uempistons.com 800-648-7970 · 775-882-7790

USA STANDARD GEAR

Manufacturer

USA Standard provides thousands of differential and drivetrain components for axle housings, transfer cases, and manual transmissions. It is the top choice for quality OE replacement parts. It sells the widest selection of ratios, axles and kits.

10411 Airport Rd Ste 200 Everett, WA 98204-3523 http://www.usastandardgear.com 800-347-1188 · 425-347-1188

UWS

Manufacturer/Distributor

We offer a full range of truck toolboxes, transfer tanks, chest boxes, dog boxes and other truck storage solutions.



6208 Industrial Dr Eau Claire, WI 54701-8493 https://www.uwsta.com 877-287-8634

VAIS TECHNOLOGY

Manufacturer/Distributor

VAIS products are preferred by auto dealers and customization pros because they don't alter existing equipment. When you add a VAIS product to your car, you can rest assured that your factory-installed stereo will remain under factory warranty.

8811 American Way Ste 125 Englewood, CO 80112-7153 https://www.vaistech.com 720-733-2348

WESTIN AUTOMOTIVE PRODUCTS INC

Manufacturer

Westin Automotive Products Inc. is an industry leader in the development and manufacturing of aftermarket accessories for light-duty trucks, Jeeps, SUVs and CUVs, delivering innovative designs worldwide for 40-plus years.

COMPANY PROFILE: Westin Automotive provides greatlooking, functional products for trucks, Jeeps and SUVs, delivering outstanding customer service and long-lasting quality you can count on. Engineered for enthusiasts since 1975.







320 W Covina Blvd San Dimas, CA 91773-2907 www.westinautomotive.com 626-960-6762

VIAIR CORP

Manufacturer/Distributor

VIAIR offers the most comprehensive line of fractional-horsepower DC oil-less air compressors/accessories for the on-road, off-road and industrial markets, being the industry standard for both 12V & 24V automotive aftermarket applications worldwide.

15 Edelman Irvine, CA 92618-4311 http://www.viaircorp.com 949-585-0011

VICTORY 1 PERFORMANCE

Manufacturer

Valves, retainers, lash caps and ancillary valvetrain components.

4400 Westinghouse Blvd Charlotte, NC 28271 http://www.titaniumvalve.com 704-799-1955

VINTAGE AIR INC

Manufacturer/Distributor

Vintage Air designs, manufactures and distributes the most complete line of performance automotive climate control systems and accessories. Our line includes boltin SureFit and universal custom-fit systems, as well as Front Runner accessory drives.

18865 Goll St San Antonio, TX 78266-2792 http://www.vintageair.com 800-862-6658 · 210-654-7171

VISION X

Manufacturer

Vision X Lighting offers universal and plug-and-play lighting kits for trucks, SUVs, and off-road vehicles. We offer over 1,000 products that are designed with one thing in mind: to provide the best lighting solution for the most applications.

1601 Boundary Blvd Aubum, WA 98001-6578 http://www.visionxoffroad.com 800-994-4460 · 888-489-9820

VOODOO OFFROAD

Manufacturer

Synthetic Recovery Ropes, Winches, Winch Lines, Soft Shackles, Traction Boards, and Recovery Kits.

841 S 71st Ave Phoenix, AZ 85043-4125 https://voodoooffroad.com 800-595-7659

VOXX ELECTRONICS CORP

Manufacturer

Automotive consumer electronics manufacturer.



2351 J Lawson Blvd Orlando, FL 32824-4386 http://www.voxxelectronics.com 800-290-6650

VP RACING FUELS

Manufacturer

Over 70 types of race fuels plus race lubricants (engine oils, gear oil, brake fluid) and glycol-free race coolant. Automotive and powersports performance products, including lubricants, additives, coolants, and appearance products.

204 E Rhapsody Dr San Antonio, TX 78216-3114 https://www.vpracingfuels.com 210-635-7744

WALMEC NORTH AMERICA

Distributor

Walmec North America offers compressed air products related to the Automotive Refinish and Woodworking markets. Point of use filtration, breathing air products, and filters for pneumatic handheld tools of all types.

PO Box 328 Mazeppa, MN 55956-0328 http://www.walmecna.com 866-764-8377 · 507-843-4703

WARN INDUSTRIES

Manufacturer

Warn Industries offers premium winches, bumpers/ mounting systems, 4WD hubs, and a host of other products for the off-road market, towing industry, and light commercial applications.



12900 SE Capps Rd Clackamas, OR 97015-8903 http://www.warn.com 800-543-9276 · 503-722-1200

WARRIOR PRODUCTS INC

Manufacturer

Warrior Products is committed to manufacturing 100% U.S.-made accessories for the off-road aftermarket. Our most popular products are rack systems, side steps and sliders, bumpers, doors, tube fender flares, body armor, towing parts & builder parts.

11100 SW Industrial Way Tualatin, OR 97062-9588 http://www.warriorproducts.com 888-220-6861 · 503-691-8915

WEATHERTECH AUTOMOTIVE ACCESSORIES

Manufacturer

WeatherTech is an American company that manufactures the world's most innovative and advanced products in automotive protection. Additionally, it offers a range of home and pet protective solutions.

1 MacNeil Ct Bolingbrook, IL 60440-4903 http://www.weathertech.com 630-769-1500

WEB SHOP MANAGER

Service Provider

From award-winning automotive website design and customer service to sophisticated product data expertise, Web Shop Manager is your eCommerce success partner.

3160 Camino Del Rio S Ste 217 San Diego, CA 92108-3834 https://webshopmanager.com 619-278-0871

WEIAND

Manufacturer

Weiand continues to innovate and produce high-quality intake manifolds, water pumps, oil pans and super-chargers.

1801 Russellville Rd Bowling Green, KY 42101-3542 http://www.weiand.com 866-464-6553

WELDY HEAT GUNS

Manufacturer/Distributor

WELDY provides premier heat guns for car wrapping, bolt loosening, bumper repair, wire shrinking and many other applications.

1275 Hamilton Pkwy Itasca, IL 60143-1150 https://shop.weldy.com 855-534-7837 · 630-760-1000

WESTIN AUTOMOTIVE PRODUCTS INC (SEE LISTING ON PAGE 138)

WHEEL GROUP, THE

Manufacturer/Distributor

Off-road wheels, hot rod wheels, truck wheels, passenger car wheels, UTV wheels, wheel accessories, light truck tires, bumpers, steps, racks, leveling kits, TPMS, rooftop tents, overland accessories.



1050 N Vineyard Ave Ontario, CA 91764-3172 http://www.thewheelgroup.com 866-894-3351 · 626-363-1660

WHITE BOX

Manufacturer

White Box offers a variety of high-quality products including performance mufflers, headers, fuel pumps, traction bars and engine swap components at a budget price.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/white_box/ 866-464-6553

WHITELINE

Manufacturer

Whiteline products are developed by a qualified and willing engineering group of dedicated enthusiasts who are trained in the company's products and philosophy.

1810 S Milliken Ave Ontario, CA 91761-2340 https://www.whitelineperformance.com 909-476-2860

WILSON MANIFOLDS

Manufacturer/Distributor

Leader in intake manifolds, throttle bodies, spacers, nitrous, and other race parts.

4700 NE 11th Ave Oakland Park, FL 33334-3952 http://www.wilsonmanifolds.com 954-771-6216

WILWOOD DISC BRAKES

Manufacturer

Wilwood Disc Brakes is a manufacturer of calipers, brake pads, rotors, pedals, master cylinders, brake fluid, spindles and fluid controls, all manufactured, assembled and shipped from our 200,000 square foot facilities in Southern California.

4700 Calle Bolero Camarillo, CA 93012-8561 http://www.wilwood.com 805-388-1188

WIRTHCO ENGINEERING INC

Manufacturer

There are two main brands in the WirthCo line: Battery Doctor and Funnel King. Battery Doctor is a full assortment of 12-volt automotive accessories and Funnel King is a comprehensive line of fluid control products.

6301 Cecilia Cir Ste B Minneapolis, MN 55439-2715 http://www.wirthco.com 800-959-0879 · 952-941-9073

WISECO PERFORMANCE PRODUCTS

Manufacturer

Forged aluminum pistons for domestic and import applications.

7201 Industrial Park Blvd Mentor, OH 44060 https://www.wiseco.com 440-951-6600

WIZARDS PRODUCTS

Manufacturer

Complete line of professional detailing & finishing products. Proudly made in the USA since 1986.

11469 8th St NE Hanover, MN 55341-4055 http://www.wizardsproducts.com 763-497-5155

WOODWARD-FAB/ **HECK INDUSTRIES**

Manufacturer/Distributor

Metalworking machine tools for fabricating, forming and bending sheet metal and tubing.

1498 Old US 23 PO Box 425 Hartland, MI 48353-0425 http://www.woodwardfab.com 800-391-5419 · 810-632-5400

WORKSPORT LTD

Manufacturer/Distributor

We manufacture tonneau covers for pickup trucks from soft to hard folding. We are also innovators with our solar-charging tonneau cover, TerraVis.

414-3120 Rutherford Rd Vaughan, ON L4K 0B1 CANADA http://www.worksport.com 888-554-8789 · 416-685-0954

XDR

Manufacturer

XDR's product lineup includes both "forestry-qualified" and "competition-only" slip-on exhaust systems, gated race shifters with lockout features, Delta Boost performance tuners, grab handles and more.

1801 Russellville Rd Bowling Green, KY 42101-3542 https://www.holley.com/brands/xdr/ 866-464-6553

YAKIMA PRODUCTS

Manufacturer

For four decades, our trusted solutions have transformed the way people travel. From bike, ski and kayak mounts to cargo boxes and rooftop tents, Yakima manufactures a variety of rooftop, truck bed and hitch rack systems for just about any vehicle.

4101 Kruse Way Lake Oswego, OR 97035-2541 http://www.yakima.com 888-925-4621

YOKOHAMA TIRE CORP

Manufacturer

Yokohama Tire Corporation is the North American arm of Tokyo-based The Yokohama Rubber Co. Ltd., with a complete tire lineup for high-performance, light truck, passenger car and commercial truck applications.

1 MacArthur PI Ste 800 Santa Ana, CA 92707-5948 http://www.yokohamatire.com 800-722-9888

YUKON GEAR & AXLE

Manufacturer/Distributor

Yukon Gear & Axle provides the widest selection of differential parts, from ring and pinions to front and rear axles, kits, lockers, limited-slip, locking hubs, hub conversions, spools, air-operated lockers, recovery gear, yokes, driveshafts & more

10411 Airport Rd Ste 200

ZALUTKO BUSINESS SERVICES

Service Provider

Company services fall under the scope of business development, marketing support, creative & design, and public relations – from market research & analysis to print/digital content and design or media relations.

24 Brookwood Dr Ormond Beach, FL 32174-5929 http://www.zalutkobusiness.com 855-386-2433

ZEDER USA

Manufacturer

Manufacturer of synthetic polymer bushings, sway bars, end links, springs, alignment components, control arms, track bars and bracing for upgraded replacement, performance and motorsport use.

1810 S Milliken Ave Ontario, CA 91761-2340 https://www.zedercorp.com 909-476-2860

ZONE OFFROAD PRODUCTS

Manufacturer/Distributor

Zone Offroad provides a range of affordable suspension lifts, body lifts, leveling kits and accessories for popular trucks, SUVs and Jeeps. All kits are backed by Factory Protection Plus, giving you peace of mind on the road or off the beaten path.

491 W Garfield Ave Coldwater, MI 49036-8000 https://zoneoffroad.com 888-998-9663

ZROADZ OFF ROAD PRODUCTS

Manufacturer

ZROADZ specializes in LED light bar mounting brackets and cargo management systems designed for do-it-yourselfers without the need to drill or weld. ZROADZ Off Road Products are American-made, vehicle-specific and bolt on for quick/easy install.

2365 Railroad St Corona, CA 92880-5411 https://zroadz.com 800-287-5900 · 951-372-1312

ZUMBROTA DRIVETRAIN

Manufacturer/Distributor

ZD specializes in the remanufacturing of transfer cases, axle assemblies and manual transmission units. Exclusive Hydro Blast ring and sandblasting protocols, followed by a shot-enticed deep cleaning, creates the highest-quality units in the industry.

622 W 1st St Zumbrota, MN 55992-1076 https://www.zumbrotadrivetrain.com 800-658-2537 · 507-732-7994

ZYCOAT

Manufacturer/Distributor

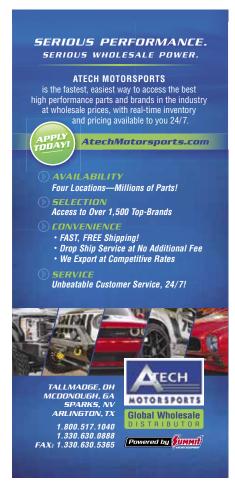
ZyBar Heat Dissipation Coating – 4oz, 16oz, 32oz, & 1 gallon container with four color options; ZyCor Color Coats – heat-resistant finish coat for automotive parts in 13oz aerosol; ZyCor Primer – temperature- and corrosion-resistant primer.

15032 W 117th St Olathe, KS 66062-9308 https://zycoat.com 913-599-2600



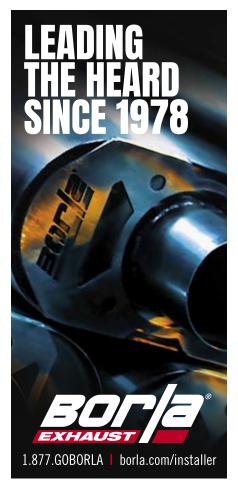












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3D-Printed Parts Hit NASCAR

D-printed parts have made it to stock car racing's highest level. Polymer 3D printing solutions company Stratasys Ltd. has been named a NASCAR Competition Partner and teamed with NASCAR to produce the first-ever 3D printed production parts to be featured across all NASCAR Next Gen cars.

The first printed competition part was a windshield air cockpit ventilation unit. The windshield air ducts were printed at Stratasys Direct Manufacturing in Belton, Texas on the SAF-powered Stratasys H350 3D printer, according to the company.

The parts were printed using Stratasys High Yield PA11, which is derived from sustainable castor oil. They were then cleaned, finished, dyed and shotblasted using DyeMansion post-processing equipment.

Additionally, the team at NASCAR designed and 3D-printed an underside NACA duct for engine cooling at its research and development facility in Concord, North Carolina with a Stratasys Fortus 450mc 3D printer.

"It is exciting to see the evolution of how NASCAR has used additive manufacturing across their vehicles. We've helped them move from 3D printed prototypes to end-use production parts on their high-performance race cars," says Pat Carey, senior vice president, strategic growth for Stratasys. "We are honored to be named a NASCAR Competition Partner and to provide all teams with the first end-use production parts for their Next Gen cars."

The new 3D printed parts provide NASCAR with enhanced performance, flexibility, cost savings and improved aerodynamics, according to the company, and are being used by all NASCAR Cup Series teams

The parts are the culmination of nearly three years of planning, design and development, as the Next Gen car underwent more than 37,000 miles of testing before its introduction at The Busch Light Clash in February.

"The Next Gen car could not have been completed without the collaboration with NASCAR Competition Partners like Stratasys and Stratasys Direct Manufacturing," says John Probst, senior vice president, racing innovation, NASCAR. "During testing, we realized we needed an additive manufacturing solution that could with-

stand high temperatures and needed the parts delivered quickly. We approached Stratasys Direct, and they delivered not only as a supplier but as a consultant on this project. They provided us with strategic direction on design, materials, and the right additive manufacturing technologies to use to create the highest-performing parts for the Next Gen cars."

Stratasys has partnered with NASCAR teams for almost 20 years to support their endeavors to create highly competitive race cars, using 3D printing technology to support tooling, drill guides and now production parts, the company notes.

"Having worked with Stratasys for more than 18 years, we're continually impressed by the quality, speed and flexibility that additive manufacturing offers," says Joe Gibbs, founder and CEO of Joe Gibbs Racing. "Our work together has helped move the racing world forward through new technologies that improve the sport." **TS**

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Polymer 3D printing solutions company Stratasys Ltd. is helping create and refine 3D-printed parts for NASCAR's Next Gen race cars. (Photos courtesy Business Wire)





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